

# Gibbons' Presentational Strategy

Information	complete		incomplete	
Sequence	static	dynamic	static	dynamic
Appropriate Nash Equilibrium concept	Generic	Subgame perfect	Bayesian or Bayes-Nash	Perfect Bayesian, sequential

- The equilibrium concepts build upon those of simpler games.
- Each subsequent concept, while more complex, also allows more precise conclusions from increasingly complex situations

# Games of Incomplete Information

- In a game of incomplete information at least one player is uncertain about an aspect of another's utility function.
- $i$ 's utility is  $u_i(a_1, \dots, a_n; t_i)$  where  $t_i$  is called player  $i$ 's type and belongs to a set of possible types.
- Each type  $t_i$  corresponds to a different utility function that  $i$  might have.
- $t_{-i}$  denotes others' types and  $p(t_{-i}|t_i)$  denote  $i$ 's belief about other types given her own type  $t_i$ .

# Static Bayesian Games

Everyone is aware of the  
informational uncertainties of others

# Standard Assumptions

- It is common knowledge that Nature draws a type vector  $t=(t_1, \dots, t_n)$  according to the prior probability distribution  $p(t)$ .
- Each player's type is the result of an independent draw.
- Players are capable of Bayesian updating.

# Bayes' Theorem

- $A$ : state of the world.  $B$ : an event.
- Conditional probability  $p(B|A)$ , is the likelihood of  $B$  given  $A$ .
- We use Bayes' Theorem to deduce the conditional probabilities of  $A$  given  $B$ .
- Bayes Theorem. If  $(A_i)_{i=1,\dots,n}$  is the set of states of the world and  $B$  is an event, then  $p(A_i|B) = \frac{p(A_i) p(B|A_i)}{\sum_{i=1}^n p(A_i) p(B|A_i)}$
- **Know:**
  - The prior belief is  $p(A)$
  - The posterior belief is  $p(A|B)$ .

# Strategy

- In the game  $G = \{A_1, \dots, A_n; t_1, \dots, t_n; p_1, \dots, p_n; u_1, \dots, u_n\}$ , a strategy for  $i$  is a function  $s_i(t_i)$ , where for each type  $t_i \in T_i$ ,  $s_i(t_i)$  specifies the action from the feasible set  $A_i$ , that type  $t_i$  would choose if drawn by nature.
- Separating strategy: each type  $t_i \in T_i$  chooses a different action  $a_i \in A_i$ .
- Pooling strategy, all types choose the same action.
- When deciding what to do, player  $i$  must think about what he or she would have done if each of the other types in  $T_i$  had been drawn.

# Bayes-Nash Equilibrium

- In the static Bayesian game  $G = \{A_1, \dots, A_n; t_1, \dots, t_n; p_1, \dots, p_n; u_1, \dots, u_n\}$ , the strategies  $s^* = (s^*_1, \dots, s^*_n)$  are a pure strategy Bayesian-Nash equilibrium if for each player  $i$  and for each of  $i$ 's types  $t_i \in T_i$ ,  $s^*_i(t_i)$  solves  $\max_{a_i \in A_i} \sum_{t_{-i} \in T_{-i}} u_i(s^*_1(t_1), \dots, s^*_{i-1}(t_{i-1}), a_i, s^*_{i+1}(T_{i+1}), \dots, s^*_n(t_n); t) p_i(t_{-i} | t_i)$ .
- That is, no player wants to change his or her strategy, even if the change involves only one action by one type.

# Example 1

- Find all the pure strategy Bayesian Nash equilibria in the following static Bayesian game:

	L	R
T	1,1	0,0
B	0,0	0,0

Game 1

	L	R
T	0,0	0,0
B	0,0	3,3

Game 2

- Nature determines whether the payoffs are as in Game 1 or as in Game 2, each game being equally likely.
- Only Player 1 observes Nature's draw.
- Player  $A_1: \{T, B\}$ ,  $A_2: \{L, R\}$ .



# Example 1

- Candidates:

Row $t_1$	Row $t_2$	Col.	B-NE?
T	T	L	YES
T	T	R	NO
T	B	L	NO
T	B	R	YES
B	T	L	NO
B	T	R	NO
B	B	L	NO
B	B	R	YES

## Example 2

- In the following normal form game, it is common knowledge that only the row player knows  $K$  with certainty and that Nature sets  $K=10$  or  $K=-10$  with equal probability. Find all of the Bayesian-Nash equilibria.

$0, 0$	$-K, 5$
$K/2, 10$	$5, 0$

# Example 2

0,0	-K, 5
K/2, 10	5, 0

- Row has a dominant strategy.
  - Bottom if “type” is  $K=10$ , Top if “type” is  $K=-10$ .
- Column’s best response is Left.
  - Any positive mass on “Right” reduces expected utility.
- What would happen if moves sequential, Row goes first?
  - Column observes Row’s move.
  - Column does not observe Row’s move.

# Dynamic Bayesian Games

Everyone is aware of the informational uncertainties of others and thinks about implications for the past, present and future

# Romer and Rosenthal (1978)

- Also see Niskanen (1971).
- How much does elite competition affect collective outcomes?
- Does monopoly proposal power have the same kind of effect in politics that it does in economics?

# R&R Premises

- There are two players: an agenda setter and a median voter.
- There exists a status quo policy,  $Q \in [0, 100]$ .
- The setter makes a proposal  $X \in [0, 100]$ .
- The voter chooses a winner  $Y \in \{X, Q\}$ .
- Each player has an ideal point and single peaked preferences
  - $U_S = -|Y - S|$
  - $U_V = -|Y - V|$

# R&R Conclusions

- Suppose  $V \leq Q$  (parallel solution for  $V > Q$ .) In equilibrium, the voter will choose  $X$  only if  $X \in [V - (|V - Q|), Q]$ .
- The setter's best response to his anticipation of voter reactions is
  - If  $S \in [V - (|V - Q|), Q]$ , then  $X = S = Y$ .
  - If  $S \in [0, V - (|V - Q|))$ , then  $X = \max[0, V - (|V - Q|)] = Y$ .
  - If  $S \in (Q, 1]$ , then  $X = S \neq Y$ .
    - If we add a small cost of making a proposal, the setter makes no proposal in this case.

# R&R Conclusion

S	V	Q	Range	Outcome
1	5	9		
3	7	1		
5	9	3		
7	1	5		
6	8	1		
1	2	3		
6	5	4		
8	7	9		



# R&R Conclusion

S	V	Q	Range	Outcome
1	5	9	1-9	1
3	7	1	1-13	3
3	9	5	5-13	5
7	1	5	0-5	5
6	8	1	1-15	6
1	2	3	1-3	1
9	5	4	4-6	6
3	7	9	5-9	5

# Example 3

- The voter is uncertain about the sender's type.
  - It is common knowledge that  $p(S=3)=.5=p(S=7)$ .

V	Q	Range	X if S=3	X if S=7	Y
6	8				
7	7				
0	4				
3	0				

# Example 3

- The voter is uncertain about the sender's type.
  - It is common knowledge that  $p(S=3)=.5=p(S=7)$ .

V	Q	Range	X if S=3	X if S=7	Y
6	8	4-8	3	7	X,Q
7	7	7	3	7	Q
0	4	0-4	3	7	Q
3	0	0-6	3	7	X

# Example 4

- It is common knowledge that  $p(S=3)=.5=p(S=7)$ 
  - The setter must pay a cost of 2 to make a proposal. If he makes no proposal, SQ is the outcome.

V	Q	Range	X if S=3	X if S=7	Out come
6	8				
7	7				
0	4				
3	0				

# Example 4

- It is common knowledge that  $p(S=3)=.5=p(S=7)$ 
  - The setter must pay a cost of 2 to make a proposal. If he makes no proposal, SQ is the outcome.

V	Q	Range	X if S=3	X if S=7	Out come
6	8	4-8	3	NO	<b>Q</b>
7	7	7	NO	NO	Q
0	4	0-4	3	NO	<b>X</b>
3	0	0-6	3	7	<b>X</b>

Do the game on Gibbons 176.

Look for Nash Equilibria, then  
discuss the problem with the answer.

# Perfect Concepts

- The subgame perfect equilibrium concept adds to the Nash concept the requirement that players choose optimally in subgames.
- But, a proper subgame cannot begin at an information set containing multiple nodes.
- Perfect Bayesian equilibrium adds to Nash the requirement that players choose optimally given their beliefs about the rest of the game.

# Sequential Rationality

- A pair of beliefs and strategies is **sequentially rational** iff from each information set, the moving player's strategy maximizes its expected utility for the remainder of the game given its beliefs and all players' strategies.
- Sequential rationality allows a process akin to backwards induction on games of incomplete information.



# Perfect Bayesian Equilibrium

- A perfect Bayesian equilibrium is a belief-strategy pairing such that
  - the strategies are sequentially rational given the beliefs
  - and the beliefs are calculated from the equilibrium strategies by Bayes' Theorem whenever possible.
- A defection from the equilibrium path does not increase the chance that others will play “irrationally.”
- Every finite  $n$ -person game has at least one perfect Bayesian equilibrium in mixed strategies.

# Implications

- In a PBE, players cannot threaten to play strategies that are strictly dominated beginning at any information set off the equilibrium path.
- A single pass working backwards through the tree (typically) will not suffice to compute a PBE.

Do the game on Gibbons 181.

Look for Nash Equilibria, then  
discuss the problem with the answer.

Do Exercise 6.10 in Morrow

# Requirements for PBE in Extensive-Form Games

- An information set is **on the equilibrium path** if it will be reached with positive probability  $\Leftrightarrow$  the game is played according to the equilibrium strategies.
- On the equilibrium path, Bayes' Rule and equilibrium strategies determine beliefs.
- *Off* the equilibrium path, Bayes' Rule and equilibrium strategies determine beliefs *where possible*.