

# Human Capital Investment Responses to Skilled Migration Prospects: Evidence from a Natural Experiment in Nepal

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## Abstract

Brain drain has been perceived as a hindrance to poor countries' development. However, by increasing the expected returns to education, improved prospects for skilled emigration may stimulate human capital investment at home. Empirical evidence on the net effect of emigration prospects is scarce, largely because characteristics that drive human capital investment also directly affect the decision to emigrate. This paper focuses on a natural experiment that involves the recruitment of Nepali men into the British Army, a tradition that originated during British colonial rule in South Asia. In 1993 a change in the education requirement for Nepali recruits resulted in an exogenous, differential increase in their skilled versus unskilled emigration prospects. Due to a historical pattern of recruitment established in the mid-19th century, Nepali men of Gurkha ethnicity were disproportionately affected by this change. I use individual-level information on ethnicity, gender, and age to motivate a set of difference-in-difference and synthetic control strategies to estimate effects on educational attainment. Eligible men responded to the rule change by raising their schooling by over one year, a 30% increase over the average. This increase also occurred for eligible men who did not emigrate, so there was a net increase in the human capital stock of eligible men.

**JEL Classification:** O15, F22, J61, I21

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# 1 Introduction

“Brain drain” describes the emigration of skilled workers, mainly from developing to developed countries. It hinders countries’ long-run economic growth by depleting their scarce human capital. In 2000 more than 12 million individuals from developing countries with tertiary education, 20 percent of their educated workforce, were living in OECD countries.

A new literature in skilled emigration emphasizes the effect of future emigration opportunities on human capital accumulation. The reasoning behind these “brain gain” models is that migration prospects raise the expected returns to education and encourage individuals at home to increase their human capital investment. If enough skilled individuals eventually decide not to emigrate, it can lead to a net increase in human capital stock at home.<sup>1</sup> While these new theoretical predictions challenge the negative view of skilled emigration, empirical evidence is scarce because migration prospects are endogenous. This paper overcomes the problem by identifying a natural experiment that exogenously and differentially raised emigration prospects for skilled versus unskilled individuals at home.

The experiment involves a change in the British Gurkha Army recruitment regulations. The British Gurkha Army is the unit of the British Armed Forces that is composed of Nepali men of Monglo-Tibeto origins. According to Banskota (1994), since 1857 the Monglo-Tibeto tribes have created a tradition of enlisting in the British Gurkha Army, and thereby they are collectively referred to as the Gurkha ethnic group.<sup>2</sup> Fur-

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<sup>1</sup>Individuals could change their emigration decision in the future for various reasons. The most popular explanation put forward by earlier brain gain papers is that quotas set by immigration authorities in destination countries are binding. Hence, even if lots of individuals actively seek to emigrate in the future, most of them are forced to live in their home country. Other reasons why individuals change their emigration decision, include unanticipated future changes in individuals’ socio-economic characteristics as well as changes in their preferences which affect their future emigration choices.

<sup>2</sup>All the remaining ethnicities in Nepal, excluding the Gurkha ethnic group, are referred to as the “non-Gurkha” ethnic group for the remainder of this paper.

thermore, the economic and anthropological data from Nepal indicate that this British colonial tradition still plays an important financial and cultural role in the Gurkha communities of Nepal.<sup>3</sup> In 1993 the British government changed the educational requirement for the British Gurkha applicants, from requiring no education to requiring a minimum of 8<sup>th</sup> grade education. This change was instigated by the modernization of the British Army following the developments in Eastern Europe in the early 1990s and the growing use of technology in warfare, as indicated by discussions in the House of Commons.<sup>4</sup> The reform focused on reducing service manpower and increasing technological capabilities, which were complemented by improving training and education of soldiers. Because this change was part of the broader restructuring of the British Army, the timing and the rationale for this change is exogenous to social, economic, or political characteristics of Nepal. Therefore, it provides a simple natural experiment where Gurkha men experienced an exogenous increase in skilled emigration prospect relative to unskilled emigration to a foreign labor market i.e. the British Army.

My empirical approach improves identification compared to the strategies used in previous studies. The problem in estimating the impact of skilled emigration prospects on education arises for two reasons: first, unobserved characteristics, such as cultural norms and values, affect both migration and schooling decisions; and second, an increase in human capital raises migration incentives by reducing the domestic wage for skilled workers. Beine et al. (2006) address this problem by instrumenting current migration prospects with the past emigrant stock. But the same time-invariant characteristics that affect migration prospects and necessitate the use of an instrumental variable strategy are also likely to have affected migration in the past, thus undermining the

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<sup>3</sup>For detailed documentation for the cultural significance and the financial contribution of the British Gurkha among Gurkha communities of Nepal, see Hitchcock (1966); Caplan (1995).

<sup>4</sup>For detailed documentation of the strategic defense reviews presented to the House of Commons regarding the restructuring of the British Army in early 1990s, together with the debate and discussions that followed, see the Eighth Defense Review. <http://www.parliament.the-stationery-office.co.uk/pa/cm199798/cmselect/cmdfence/138/13802.htm>

validity of their historical instrument. While McKenzie and Rapoport (2006) argue that historical migration rates within Mexico are the outcome of early 20<sup>th</sup> century railroad networks, it could still be problematic if past migration led to a better assimilation of foreign ideas, such as value of education, or if individuals with similar characteristics came to live together in regions with better access to railroads. Therefore, the ideal experiment would require two groups of individuals from developing countries that are identical except that skilled emigration prospects exogenously increase for one of them.<sup>5</sup> The change in education requirement of the British Gurkha Army created such an experiment.

Using Nepal Census data from 2001, I identify individuals' ethnicity to determine whether they were affected by this rule change. Since age-invariant ethnic characteristics could affect education, I use their age at the time of the rule change as the second criteria to determine their exposure. Given the recruits must be between the age of  $17\frac{1}{2}$  and 21 years old, only men who were 21 or younger in 1993 could be affected by the rule change. I refer to these cohorts as the "eligible" cohort and older cohorts as the "ineligible" cohort in this paper. The difference-in-difference strategy controls for all age-varying characteristics and age-invariant ethnic characteristics that could be correlated with education. As an alternative strategy, I use the synthetic control method developed by Abadie and Gardeazabal (2003) by constructing a comparison for the Gurkha ethnic group based on ineligible cohorts' ethnic characteristics. The results suggest that the change in the educational requirement induced Gurkha men of cohorts aged 6 to 12 at the time of the rule change to raise their education by 1.11

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<sup>5</sup>To my knowledge, the only previous study to use a historical event for identification is Chand and Clemens (2008). They use the unexpected coup in Fiji as a source of variation to study the effect of emigration prospects on education. However, in contrast to my experiment, emigration prospects for the treatment group did not change exogenously but instead they argue that the decline in economic opportunity at home due to political instability created greater incentive for them to emigrate. In response, they invested in education that increased their likelihood of successfully emigrating to countries such as Australia.

years and cohorts aged 13 to 21 by 0.39 years. The estimates are consistent across the two strategies, highlighting the robustness of my empirical findings. More importantly, the rule change did not increase migration rates of eligible Gurkha men and increase in schooling also occurred for eligible Gurkha men who had not emigrated by 2001, which means that the rule change increased the net human capital stock of eligible Gurkha men.

My findings show that skilled emigration can lead to a net increase in human capital at home, by highlighting a positive impact of migration prospects on human capital investment. The early literature in skilled emigration ignore this relationship and focus solely on the loss of human capital from emigration of skilled workers, thereby concluding that skilled emigration is detrimental to home country's human capital accumulation.<sup>6</sup> By assuming that productivity increases with greater concentration of skilled workers, the endogenous growth models of Miyagiwa (1991) and Haque and Kim (1995) also predict negative impacts on economic growth. However, Mountford (1997) and Stark et al. (1997) show that endogenizing human capital accumulation on migration prospects, could raise net human capital stock of low income countries and improve their economic growth if some skilled individuals eventually decide not to emigrate. Since the recruitment was limited to 300 individuals annually, majority of eligible Gurkha men did not join the British Gurkha Army. Therefore, my findings are consistent with the theoretical predictions and overturn the pessimistic outcomes of the earlier models.

While Foster and Rosenzweig (1996) and Kochar (2004) show that schooling choices are affected by educational returns at home, my paper extends their analysis beyond political boundaries into foreign labor markets. I develop a theoretical model of human capital and emigration decisions, highlighting the three important factors that drive

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<sup>6</sup>Bhagwati and Hamada (1974) propose the brain drain tax to compensate for the loss incurred by developing countries due to skilled emigration.

my results. First, there is a significant increase in income through emigration; second, there is an educational requirement to emigrate; and third, the likelihood of successfully emigrating is low. These three factors, which propelled eligible Gurkha men to invest in education and led to a net increase in their human capital following the rule change, are also the main drivers of brain gain in other developing countries. Beine et al. (2006) argue that large income differences between developing and developed countries increase the perceived benefits of migration, and induce emigration in developing countries. According to Docquier et al. (2007), popular destination countries such as Australia, Canada, the United Kingdom, and the EU employ skill-biased immigration policy, thereby making skilled emigration the most feasible way for individuals from developing countries to emigrate. They also find that the skilled emigration rate in developing countries in 2000 was only 7%, despite an increase of 70% over the previous decade. In line with my findings, Chand and Clemens (2008) show that skill-selective points systems used by immigration authorities of Australia and New Zealand induced Fijians to invest in education, resulting in a net increase in the human capital stock of Fiji. Therefore, the underlying mechanisms of my unique natural experiment are consistent with economic forces affecting individuals' education and migration choices in many developing countries.

The rest of the paper is structured as follows: Section 2 describes the natural experiment. Section 3 presents a theoretical framework that forms the basis of brain gain models. Section 4 explains the empirical strategy and the data used for causal estimation. Section 5 presents the empirical results. Section 6 presents robustness for the identification strategy and Section 7 concludes.

## 2 Background

Nepal is a landlocked country surrounded by India on three sides and China to its north. Its geographical position historically made it a melting ground for people and cultures from both north and south of its border (Shrestha, 2001). The 1996 National Living Standard Survey categorizes the population of Nepal into 15 ethnic groups. Out of them, the Gurkha ethnic group is comprised of 5 Monglo-Tibeto tribal groups– the Rai, Limbu, Gurung, Magar, and Tamang, who settled in the eastern and central hills of Nepal during the initial wave of migration from the north.

### 2.1 British Brigade of Gurkha

The British Brigade of Gurkha is the unit in the British Army that is composed of Nepali soldiers. Following the Anglo-Gurkha war (1814-1816), the British East India company and the Government of Nepal signed the treaty of Sugauli on March 4, 1816. The treaty transferred one-third of the territories previously held by Nepal to the British and allowed them to set up three Gurkha regiments in the British Indian Army.<sup>7</sup> The early recruits of the British Gurkha Army included ethnic groups such as the Rajput, Thakuri, Chetri, and Brahman, who migrated from the south and were closely associated with the ethnicities of India. In 1857, Indian soldiers serving in the British Indian Army led a mutiny against British rule in South Asia. Although the rebellion was eventually contained in 1858, the British became wary of Indian nationals serving in their army. Rathaur (2001) and Caplan (1995) argue that, as a result, the British stopped recruiting Nepali individuals belonging to the ethnicities that originated from India into the British Gurkha Army. According to Rathaur (2001) after 1857, the new Nepali recruits were mainly drawn from the Rai, Limbu, Gurung, Magar, and Tamang

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<sup>7</sup>For details of the Sugauli Treaty see Rathaur (2001).

ethnic groups who, unlike other ethnicities in Nepal, had migrated from north and had no cultural or historical ties with India.<sup>8</sup>

This ethnicity bias in the recruitment of British Gurkha Army continues to exist to the present day as the majority of the current British Gurkha soldiers are comprised of these 5 Monglo-Tibeto tribes. Although the British government no longer uses ethnicity as a criteria for selection, the de facto ethnicity bias could be due to the lack of information on recruitment available for non-Gurkhas, or because non-Gurkhas are marginalized in the recruitment process as the first stage of selection is conducted by ex-Gurkha servicemen who are themselves from Gurkha ethnic group. Consequently, this British colonial tradition has evolved into an important cultural identity and lucrative economic opportunity for the individuals of the Gurkha ethnic group. The present value of the lifetime income from serving in the British Gurkha Army for 25 years is estimated to be \$ 1,334,091.81.<sup>9</sup> This includes a starting salary of \$ 21,000 and a lifelong annual pension of about \$ 15,000 after retirement. According to Caplan (1995), remittances from Gurkha soldiers and pensions for ex-Gurkha soldiers were the country's largest earner of foreign currency until the recent development of tourism and other sources of migration. Although every year there are only 300 successful applicants, the pay and pensions of the servicemen are the major source of capital in most Monglo-Tibeto communities in the hills of Nepal, mainly because their alternative employment is limited to farming.<sup>10</sup> The financial benefits of the British Gurkha Army in these communities is evident from quotes from the Gurkha households documented by Caplan (1995) such

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<sup>8</sup>The preference for Gurkha ethnic men is evident from the letter by the British Commanding Recruitment Officer to Colonel Berkely, the British Resident at Kathmandu, in the early 1900s in which he writes, "I first consider his caste. If he is of the right caste, though his physique is weak, I take him" (Banskota, 1994).

<sup>9</sup>See Table 11 for the detailed calculation of the lifetime income for Gurkha soldiers. Other non-financial benefits include the opportunity to permanently settle in the UK along with immediate family members.

<sup>10</sup>The Defense Committee of the House of Commons in 1989 suggested that the annual salary of British Gurkha soldier was 100 times the average income in the hills from where they come from.

as, “One of my boys has gone to the Army, we have only that hope.”

Although the appeal of joining the British Gurkha Army is driven by economic benefits, it also brings cultural prestige to Gurkha communities. Caplan (1995) points out that Gurkha ex-servicemen as well as their wives are known in their villages by their titles of the British Army and acquire considerable reputations to become the new elite in their communities. Hitchcock (1966) reports that many Gurkha villages are named after the title of their highest ranking British Gurkha officer, such as “the Captain’s village.” These narratives highlight the social, political, and economic stature wielded by the British Gurkha Army in Gurkha communities of Nepal.

## **2.2 Natural Experiment: A Change in Education Criteria**

Education is an important aspect of the British Gurkha recruitment. Starting from 1993, recruits must have completed at least 8 years of education.<sup>11</sup> Prior to this, however, no formal education was required to join the British Army and the selection criteria was strictly limited to physical examinations. This change in the education requirement was instigated by the larger restructuring of the British Army in the early 1990s. Following the end of the cold war, a series of defense reviews termed “Option for Change” was conducted by the UK Ministry of Defense in order to evaluate the role of its army in the post-cold war era. It focused on reducing defense expenditure spurred by the economic benefits of the “peace dividend”<sup>12</sup> and, consequently, led to a reduction in service manpower of the British Army by 18 percent. Furthermore, this reduction was accompanied by the emphasis on a flexible and modernized force. This was achieved by incorporating new technologies in weapon systems, communications,

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<sup>11</sup>In 1997, the education requirement was further increased to a minimum of 10 years of education.

<sup>12</sup>Peace dividend is a political slogan popularized by US president George H.W. Bush and UK Prime Minister Margaret Thatcher after the end of the cold war. It describes the reduction in defense spending undertaken by many western nations, including as the US and the UK, and the subsequent redirection of those resources into social programs and a decrease in tax rates.

reconnaissance missions, and intelligence gathering, and by improving education and training of soldiers. The Option for Change outlined the use of technology in future warfare and the importance of education for soldiers who use it, and concluded that “strong defense requires military capability of fighting in a high-technology warfare; the aim is smaller forces, better equipped, and properly trained” (Eighth Defense Report, 1997). In fact, the trend towards educated soldiers had already begun in the US Army, as its recruits with a high school diploma increased by 30 percent in the late 1980s.<sup>13</sup> Hence, the increase in educational requirement for the British Gurkha was induced by the modernization of the British Army in response to the increasing role of technology and the political changes in Eastern Europe and, therefore, it was exogenous to the socio-political events in Nepal.

### 3 Theoretical Model

Becker’s model of human capital views education as an investment, where individuals compare their costs to future benefits. The future benefits from investing in education is an increase in lifetime income earned domestically when there is no opportunity to emigrate. Given positive emigration prospects, however, the future benefits should additionally include expected increase in income earned abroad. Furthermore, the latter could be larger if either the wage rate per human capital is higher abroad, or income abroad at all levels of education is greater and education is required to emigrate, or both. The following theoretical model, based on Docquier et al. (2007), highlights these positive effects of higher skilled emigration prospects on expected returns to schooling and, consequently, on educational investment and net human capital stock.

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<sup>13</sup>According to the Tenth Quadrennial Review of US Military Compensation, the recruits who scored better than the median in the Armed Forces Qualification Test (AFQT) increased by 10% in early 1990s.

Consider a small developing economy, where labor is an important factor of production and is measured in efficiency units. All individuals at birth are endowed with a unit of efficiency. They live for two periods, youth and adulthood. There is an education program which if opted into during youth, increases the individual's efficiency in adulthood to  $h > 1$ . Furthermore, the heterogeneity among individuals is highlighted by the differences in their cost of the education program, denoted by  $c$ , which has a cumulative distribution  $F(c)$  and density function  $f(c)$  defined on  $R^+$ . Suppose the domestic economy is perfectly competitive so that workers are paid their marginal product, denoted by  $w$ . In youth, uneducated workers earn  $w$  and educated workers earn  $w - c$ . In adulthood, individuals can choose to work abroad, where the wage rate per efficiency unit is  $\hat{w} > w$  and the income premium is  $I > 0$ . In adulthood, uneducated workers can either earn  $\hat{w} + I$  if they migrate or  $w$  if they don't. Likewise, educated workers can earn  $\hat{w}h + I$  if they migrate and  $wh$  if they don't migrate. Individuals incur a fixed cost in adulthood if they attempt to emigrate, denoted by  $M$ . Let the probability of migration, denoted by  $p$ , be the same for both educated and uneducated workers. Suppose  $(\hat{w} + I - w) \geq \frac{M}{p}$ , which implies that all individuals would choose to emigrate.<sup>14</sup>

If individuals are risk neutral so that they choose their education to maximize lifetime income, then the condition for investing in education becomes:

$$w - c + (1 - p)wh + p(\hat{w}h + I) - M > w + (1 - p)w + p(\hat{w} + I) - M$$

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<sup>14</sup>The condition for all educated workers to choose to migrate is  $\hat{w}h + I - wh \geq \frac{M}{p}$  and for uneducated worker, it is  $\hat{w} + I - w \geq \frac{M}{p}$ . These conditions imply that an increase in income due to migration should be greater or equal to the ratio of the cost and probability of migration. According to the UK Defense Committee, the annual salary of a British Gurkha soldier in 1989 was 100 times the average income in Nepal. Furthermore, the financial cost of applying for the British Gurkha is minimal as there is no application fee and the recruiters visit most Gurkha villages every year during the first stage of selection process. Moreover, the empirical estimate is interpreted as the average treatment effect on all age eligible Gurkha men, regardless of their future intention of applying to the British Gurkha.

and individuals will invest in education if and only if:

$$c < c_p \equiv w(h - 1) + p(\hat{w} - w)(h - 1) \quad (1)$$

The critical threshold  $c_p$  is increasing in the probability of migration  $p$ , which implies that migration prospects raise the expected return to education and induce more individuals in developing countries to invest in education. Furthermore, this incentive effect is larger, greater the international wage difference  $(\hat{w} - w)$ . The share of adult domestic workers who opted for education in their youth is given by  $H_p = F(C_p)$ .

Now, suppose the migration probability changes differentially across educated and uneducated workers.<sup>15</sup> In line with the change in the British Gurkha education requirement, the migration probability is assumed to be still  $p$  for educated workers but  $\underline{p}$  for unskilled workers, where  $\underline{p}$  equals zero. The probability  $p$  is assumed to be exogenously determined by the service requirement of the British Army independent of schooling decisions of individuals at home.<sup>16</sup> Uneducated workers remain at home and therefore earn domestic wage  $w$  in both periods. In contrast, educated workers earn  $w - c$  in their youth and once adult they can earn either  $\hat{w}h + I - M$  if they migrate or  $wh - M$  if they don't.<sup>17</sup> The new condition for investing in education is:

$$w - c + (1 - p)wh + p(\hat{w}h + I) - M > w + w$$

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<sup>15</sup>Prior to the rule change in 1993, both educated and uneducated workers had equal probability of joining the British Gurkha Army. Furthermore, since the selection criteria were solely based on physical attributes, education did not increase one's chance of getting selected. Following the rule change in 1993, however, only individuals with required education level could apply; whereas, individuals with less than 8 years of education could no longer apply to the British Gurkha.

<sup>16</sup>The probability  $p$  can be a decreasing function of  $c_s(p)$  in (2), defining an implicit solution for  $p$ . The response to the rule change is partly determined by individual's expectation of how others would response to the rule change, which in turn affect their perceived  $p$ . The perceived and actual probability after the rule change will either stay the same or increase.

<sup>17</sup>Similar to the previous case, assume  $\hat{w}h + I - wh \geq \frac{M}{p}$ , so that all educated workers would choose to migrate.

and individuals will opt for education if and only if:

$$c < c_s \equiv w(h - 1) + p(\hat{w} - w)h + pI - M \quad (2)$$

The new critical threshold  $c_s$  is increasing in skilled emigration probability  $p$ , the difference in wage  $(\hat{w} - w)$ , and the foreign income premium  $I$ . If  $I \geq \frac{M}{p}$ , it implies that  $c_s > c_p$  because individuals who could emigrate without education previously, are now prompted to invest in education in order to earn income premium abroad. To sum up, emigration prospects raise expected returns to education because of higher wage rate abroad, and skilled emigration relative to unskilled emigration prospects further increase expected returns to education because only skilled workers can emigrate and earn the higher income premium.

After  $pF(C_s)$  fraction of workers migrate abroad in their adulthood, the share of educated workers who are unable to emigrate relative to all domestic adult workers is:

$$H_s = \frac{(1 - p) F(C_s)}{1 - pF(C_s)}$$

and  $H_s > H_p$  if and only if:

$$p < \tilde{p} \equiv \frac{F(C_s) - F(C_p)}{F(C_s)(1 - F(C_p))} \quad (3)$$

$\tilde{p} < 1$  denotes the critical threshold probability of emigration for which the incentive effect of brain gain exceeds the negative effect of brain drain. Given an extremely low likelihood of getting selected into the British Gurkha Army, the probability of skilled emigration through the Gurkha recruitment is likely to be below  $\tilde{p}$ , suggesting that the rule change would create a net gain in human capital.

## 4 Identification Strategy

The change in the educational requirement in 1993 compelled new recruits to complete at least 8 years of education in order to be eligible for the British Gurkha and, thereby, increased their skilled emigration prospect relative to unskilled emigration. The theoretical analysis above suggests that this rule change would increase expected returns to education and induce individuals to invest in human capital. Furthermore, because the rule change was exogenous to the socio-economic characteristics of Nepal, the empirical strategy of comparing the education outcome of individuals who were affected to those who were not affected by the rule change gives an unbiased estimate of its effect on domestic schooling.

The individuals' exposure is jointly determined by their sex, ethnicity, and age. First, the British Gurkha, in contrast to the other regiments of the British Army, is exclusively made up of men; therefore, women were not affected. Second, because recruits must be between  $17\frac{1}{2}$  and 21 years old, men who were 22 or older in 1993 were not affected by the rule change.<sup>18</sup> Third, considering most British Gurkha soldiers since 1857 have been Gurkha ethnic men, non-Gurkha men were also not affected. Hence, the effect of rule change on age eligible Gurkha ethnic men is identified via difference-in-difference estimation, comparing male education between eligible and ineligible cohorts, within Gurkha and non-Gurkha ethnic groups. The difference in education between the two cohorts in the Gurkha ethnic group could be correlated with the age-varying unobserved variables. Therefore, subtracting from this the cohort difference in education for non-Gurkha ethnic men would net out all age-varying characteristics as well as age-invariant ethnic characteristics that could directly affect education. The identification assumption is that in absence of this rule change in 1993, the evolution of education

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<sup>18</sup>As mentioned earlier, cohorts 22 and older are referred to as the “ineligible” cohort and cohorts 21 and younger are referred to as the “eligible” cohort.

outcomes of men between the two cohorts would not have systematically differed across Gurkha and non-Gurkha ethnic groups. Furthermore, the difference-in-difference estimate of female education between the two ethnic groups and cohorts serves as a false experiment to test this identification assumption.

The above identification strategy can be expressed using the following regression framework:

$$\begin{aligned}
 Y_{ikml} = & c + \alpha_{1k} + \beta_{1m} + \eta_{1l} + \gamma ( T_{ik} * G_{im} ) + \\
 & \sum_j ( P_{ij} * R_m ) * \delta_j + \sum_j ( P_{ij} * K_l ) * \lambda_j + \epsilon
 \end{aligned} \tag{4}$$

where  $Y_{ikml}$  is the education outcome for individual  $i$  of age  $k$  and ethnicity  $m$ , born in district  $l$ ;  $\alpha_{1k}$  is an age dummy for each  $k$ ;  $\beta_{1m}$  is an ethnicity dummy for each  $m$ ;  $\eta_{1l}$  is a district of birth dummy for each  $l$ ;  $G_{im}$  is a dummy indicating whether individual belongs to the Gurkha ethnic group;  $T_{ik}$  is a dummy indicating whether the individual belongs to eligible cohort;  $P_{ij}$  is a dummy indicating whether individual is age  $j$  for  $j \in \{age\ cohorts\}$ ;  $R_m$  is a vector of ethnicity-specific variables; and  $K_l$  is a vector of district-specific variables.

The above reduced form specification nets out any positive or negative externalities that affect both Gurkha and non-Gurkha ethnic groups. On one hand, higher school enrollment among age eligible Gurkha men could decrease quality of education, which in turn could negatively impact schooling. On the other hand, higher school enrollment could create positive peer effects, encouraging schooling among Gurkha and non-Gurkha ethnic men who have no intention of joining the British Gurkha. Hence, the coefficient from the above specification should be interpreted as the net effect of the rule change on age eligible Gurkha ethnic men.<sup>19</sup> Furthermore, since the information regarding

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<sup>19</sup>Given Figure 1 suggests that Gurkha ethnic group is concentrated in specific regions of Nepal, the externalities generated by the response to the rule change is also more likely to be experienced by Gurkhas rather than non-Gurkhas. In this case, the estimated effect of the rule change should be interpreted as an overall effect on eligible Gurkha men, with a combination of the net effect of the rule

individual's decision to apply for the British Gurkha are not available, the coefficient is also the average treatment effect from the rule change on all age eligible Gurkha men, regardless of their future intention of applying for the British Gurkha.

The identification strategy can also be generalized to examine the impact of the rule change for each birth-year cohort in the following regression framework:

$$Y_{iklm} = c + \alpha_{1k} + \beta_{1m} + \eta_{1l} + \sum_x (P_{ix} * G_{im}) * \gamma_x + \sum_j (P_{ij} * R_m) * \delta_j + \sum_j (P_{ij} * K_l) * \lambda_j + \epsilon \quad (5)$$

Each  $\gamma_x$  can be interpreted as the effect of the rule change on Gurkha men of age  $x$ . Since men who were 22 and older were not affected, the coefficients  $\gamma_x$  should be 0 for  $x \geq 22$ . Additionally, the coefficients  $\gamma_x$  should increase as  $x$  decreases for  $x < 22$ . Younger age eligible Gurkha men were more likely to be enrolled in school at the time of the rule change and had more time to complete 8<sup>th</sup> grade education, putting them in a better position to respond to the rule change compared to older age eligible men.

The data required for the above identification strategy are obtained from 2001 Nepal Census for individuals aged 6 to 44 in 1993. It also includes information for individuals who were living abroad in 2001, abating the concern for potential bias due to selective attrition.<sup>20</sup> The census data are supplemented with Nepal Living Standard Survey (NLSS) from 1996, which is a household sample survey with greater detail. Table 1 presents summary statistics for the 1,389,705 individuals from the 2001 Census and the 3,373 households from the 1996 NLSS. The averages for some socio-economic characteristics are provided for the entire sample as well as separately for the Gurkha and non-Gurkha ethnic groups. The Gurkha ethnic group comprises of 16 percent of the change and net externality among Gurkhas generated by the rule change.

<sup>20</sup>If the entire household moved abroad between 1993 and 2001, then the information on those individuals are not available. However, the propensity for the entire household to move abroad is extremely low in Nepal.

samples in both surveys. Panel A shows that the average level of education for the Gurkha ethnic group is 3.28, which is slightly lower than the non-Gurkha average of 4.24. Similarly, 18.2% of Gurkha individuals were born in urban districts compared to 34.1% of non-Gurkhas. Panel B suggests that around the time of the rule change, non-Gurkha households had better access to school facilities than Gurkha households and 46.9% of non-Gurkha households were living in poverty compared to 48.5% of Gurkha households. Figure 1 shows the map of Nepal with the distribution of Gurkha ethnic group across 75 regional districts. It suggests that most Gurkha households live in the northern central region and north east corner of Nepal and predictably, the three British Gurkha recruitment centers are also located within these regions.

## 5 Results

The identification strategy can be illustrated with a simple difference-in-difference table between the eligible and ineligible cohorts in the Gurkha and non-Gurkha ethnic groups. Table 2 compares educational attainment of Gurkha and non-Gurkha men who were not affected by the rule change (age 22 - 28) to those who were affected, either cohort aged 6 to 12 or cohort aged 13 to 21. I use eligible cohort aged 6 to 12 as the preferred cohort of analysis because this younger eligible cohort is most likely to be enrolled in primary school in 1993 and also have enough time to change their education in line with the new rule by the time they apply to the British Gurkha. On the contrary, the ability of older eligible men aged 13 to 21 to respond to the rule change is determined by the years of education that they have had completed in 1993. For example, a Gurkha men of age 20 would only be able to successfully respond to the rule change, if he had at least 7 years of education in 1993. Given the data on their education in 1993 are not available, the older eligible cohort includes Gurkha men some

of whom were affected by the rule change and others who were not.

In both ethnic groups, average education increased over time; but it increased more in the Gurkha ethnic group. The simple difference-in-difference estimation shows that Gurkha men of younger eligible cohort (aged 6-12) completed an average of 1.2 more years of education. This is significantly difference from zero at the 1% level. Panel B shows that Gurkha men of older eligible cohort (aged 13-21) also raised their education by 0.28 years, which is less compared to younger eligible cohort but also expected due to the reasons discussed earlier. Nevertheless, the estimate is also statistically significant at the 1% level. The two estimates are large in magnitude especially for younger eligible cohort with an increase in education of 32% over the ineligible cohort. The large impact of the rule change indicates that the British Gurkha constitutes an attractive foreign labor market opportunity for Gurkha men. Furthermore, it highlights the role of skilled emigration prospects on increasing returns to education among individuals who might otherwise have limited opportunity to benefit from education in the domestic labor market. This is especially true for Gurkha recruitment as Caplan (1995) notes that most of the potential recruits come from rural villages of Nepal and if not for the British Gurkha Army their best alternative source of income is farming.

The above results rely on the assumption that in absence of the rule change, the difference of educational outcomes between the eligible and ineligible cohorts would not have systematically differed across Gurkha and non-Gurkha ethnic groups. Table 3 presents a series of control experiments that compare educational attainment between cohorts and ethnic groups that were not affected by the rule change and therefore, in contrast to the results in Table 2, should produce difference-in-difference estimates of zero. Panel A compares education of ineligible cohort aged 22 to 28 with another ineligible cohort aged 29 to 35 across Gurkha and non-Gurkha men. The difference-in-difference estimate is 0.28 and not statistically different from zero at the conventional

levels. The control experiment in panel B considers cohort aged 22 to 28 and cohort aged 38 to 44, so that the age difference between the two ineligible cohorts is consistent with the experiment in panel A of Table 2, in which the age difference between the younger eligible cohort and ineligible cohort is 9 years. The difference-in-difference is -0.05 and not statistically different from zero. Lastly, panel C compares education outcome for females aged 6 to 12 with 22 to 28, in Gurkha and non-Gurkha ethnic groups. The difference-in-difference estimate of the effect of the rule change on Gurkha women of younger eligible cohort is not statistically different from zero, which is expected given that women are not eligible for the British Gurkha. These three results, or moreover the lack of significant results, support the validity of the identification assumption and suggest that the increase in education for age eligible Gurkha men in Table 2 is likely caused by the change in the educational requirement for the British Gurkha recruitment.

Tables 4 and 5 present the difference-in-difference analysis by estimating coefficient  $\gamma$  in equation (4). The specification in column 1 controls for age dummies and ethnicity dummies and the specification in column 2 additionally controls for district of birth dummies. Figure 1 shows that Gurkha ethnic groups are concentrated in the northern central region and north east corner of Nepal. If time-varying regional characteristics are correlated with education, it could bias the above estimates. I control for differential evolution of geographic regions in columns 3, 4, and 5 by including interactions of age dummies and district of birth dummies, for all ages and districts. The specification in columns 4 and 5 also include interactions of age dummies and district-level characteristics— total number of primary and secondary teachers in 1994. Moreover, the specification in column 5 controls for additional time-varying ethnic characteristic by including the interaction of age dummies and ethnicity-level variable measuring the travel time to school, obtained from 1996 NLSS. The errors in all specifications are clustered at the ethnicity level.

The estimates in Table 4, column 1 suggest that an increase in educational requirement for the British Gurkha raised the education among younger eligible cohort by 1.19 years and older eligible cohort by 0.42 years, and both estimates are statistically significant at the 1% level. More importantly, controlling for various time-varying regional and ethnic characteristics do not change the magnitude and the statistical significance of the estimates for both eligible cohorts, which makes it unlikely that the results are driven by time-varying characteristics that are correlated with education. The estimates in column 5, which includes all the controls mentioned earlier, suggest that Gurkha men from younger eligible cohort raised their education by 1.11 years and older eligible cohort by 0.39 years. In contrast, the estimates in the three control experiments presented in Table 5, are not statistically different from zero in all specifications, thereby strengthening the validity of the main results.

Table 6 shows the effect of the rule change for each eligible birth-year cohort by estimating  $\gamma_{xs}$  in equation (5) for  $6 \leq x \leq 21$ . The comparison group consists of ineligible cohort aged 22 to 28. In all specifications, the estimated effect is statistically significant at the 5% levels for Gurkha men 15 years or younger. The results in column 5 suggest that the rule change raised education for Gurkha men aged 15 by 0.69 years, aged 12 by 0.95 years, and aged 6 by 1.38 years. Furthermore, in line with the natural experiment, the effect of the rule change increases with younger age due to the reasons discussed in the earlier section. If the results are driven by the response to the rule change, the estimated effects would decrease with age for Gurkha men of eligible cohort and be zero for all ineligible birth-year cohorts. I test this hypothesis by estimating  $\gamma_{xs}$  in equation (5) for  $6 \leq x \leq 35$ . The control group comprises of men aged 36 and 37. The estimates of  $\gamma_{xs}$  are plotted in Figure 2.  $\gamma_{xs}$  fluctuate around zero and statistically insignificant for all  $x \geq 22$  and increase as age decreases for  $x \leq 21$ , providing further support for the internal validity of the natural experiment. Moreover, I estimate  $\gamma_{xs}$

for females and plot it in Figure 3. In contrast to Figure 2, the estimates of  $\gamma_s$ s are statistically insignificant for all eligible and ineligible birth-year cohorts.

The rule change induced eligible Gurkha men who had no formal education at the time of the rule change, to enroll in school for the first time. Table 7 presents the effect at the extensive margin, by estimating the coefficient  $\gamma$  in equation (4) for younger eligible cohort, where the dependent variable is a dummy indicating years of education completed greater than zero. The results in column 5 suggest that the proportion of young eligible Gurkha men with at least 1 year of education increased by 10 percentage points. Given 51% of age ineligible Gurkha men have no formal education, the rule change induced 19.5 percent of young eligible Gurkha men who would not have received any formal education in the absence of the rule change, to enroll in school. In comparison, Schultz (2004) estimates that the Mexican Progresa Program induced 10 percent of individuals who had no prior education to enroll in school by reducing educational cost by as much as 75%.<sup>21</sup>

Individuals who were induced to enroll in school by the rule change and who had already enrolled prior to the rule change, were further promoted to raise their education because the new rule required 8 years of education. I estimate the impact at different education levels by estimating the difference in differences in the cumulative distribution function of education between young eligible and ineligible cohorts across Gurkha and non-Gurkha men who have at least one year of education. Figure 4 depicts the estimates of  $\gamma^s$ s from equation (4), with a dummy dependent variable indicating the level of education completed equal to or greater than  $s$ , for each  $s = 2$  to 15.<sup>22</sup> Among Gurkha men of young eligible cohort with at least one year of education, the share of those

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<sup>21</sup>These two results might not be directly comparable as PROGRESA started from higher enrollment base and targeted poorest students. Because of these reasons, increasing schooling might have been harder to achieve in the case of PROGRESA.

<sup>22</sup>The error terms in these 14 seemingly unrelated regression equations (SURE) are correlated. In Figure 4, the 95 percent confidence intervals for each  $\gamma^s$ s are adjusted for cross-equation error correlation.

with 5 or more years (primary education) increased by 3 percentage points, 8 or more years (the requirement cutoff) increased by 6 percentage points, and 13 or more years (tertiary education) increased by 9 percentage points.

The large impact at upper end of the education distribution is particularly significant, given Jensen (2010) points out that in developing countries a combination of costs, low family income, and credit constraints provides a relatively greater hindrance to secondary schooling compared to primary education as it requires a longer term and more costly investment. For example, while 67% of Nepali boys in 1996 were enrolled in primary school, the net enrollment rate in lower secondary level (6-8 years) was merely 23% (1996 NLSS). Additionally, the positive impact on education above 8 years could be due to the further increase in the British Gurkha educational requirement from 8 to 10 years in 1997, or because higher education increased the likelihood of success with the introduction of English and mathematics exams in the selection process, or because eligible Gurkha men who completed 8 years of education to comply with the new rule continued into higher education. Angrist and Imbens (1995) find similar positive spillover effects in the United States, where the compulsory attendance laws induced a fraction of the sample to complete some college as a consequence of constraining them to complete high school.

In developing countries, socio-economic factors such as access to schools, costs, credit constraints, and family income, limit individuals from attending school even when they want to. I examine the effect of these factors on individuals' response to the rule change, by separately estimating equation (4) across different population characteristics. The results in columns 2 and 3 of Table 8 indicate that the effect of the rule change did not vary across districts with and without easy access to schooling. However, the difference in average travel time to school between the bottom and top quantile districts is only 0.3 hours, which reflects the emphasis put by the government on improving access to

school in remote areas of Nepal. The results in columns 4 and 5 indicate that the impact of the rule change was smaller for individuals living in households that are involved in agricultural production. According to Nepal Living Standard Survey from 2004, more than 10% of school-age children who were not enrolled in school indicated labor constraint in household work as the main cause of their absenteeism. Furthermore, more than 20% of the school absenteeism was caused by high financial cost of education. In order to examine the role of poverty and credit constraints on schooling, columns 6 and 7 separately estimate the effect of the rule change across household income, using ownership of television set as a proxy for family wealth. In households that own a television set, Gurkha men of young eligible cohort raised their education by 1.28 years; whereas, their counterparts living in the household without a television set only raised their education by 0.76 years. The F-test suggests that estimates are statistically different at the 10% level. While these results should be interpreted with caution due to omitted variable bias, the stratified results, nevertheless, could be potentially informative given they document the role of poverty and credit constraints in limiting schooling in developing countries.

The majority of eligible Gurkha men would not join the British Gurkha Army because only 300 individuals are recruited every year. However, higher education could increase emigration rates of eligible Gurkha men through other channels besides the British Gurkha recruitment. I estimate coefficient  $\gamma$  in equation (4), with a dummy dependent variable indicating whether the individual was living abroad in 2001. Given everyone in the older eligible cohort would have had the chance to apply for the British Gurkha Army or pursue other emigration opportunities by 2001, I focus on this cohort to examine whether the rule change led to greater emigration among eligible Gurkha men. The estimates in Table 9, panel B suggest that there was no increase in migration rates among older eligible Gurkha men. The coefficients in all the specifications are

zero and not statistically significant even at the 10% level. On the other hand, Table 10 estimates the effect of the rule change on education of eligible Gurkha men who had not emigrated by 2001. I estimate coefficient  $\gamma$  in equation (4) by only including individuals who were living in Nepal in 2001. The results in column 5 suggest that the rule change raised education of young eligible Gurkha men who had not emigrated by 1.14 years and older eligible Gurkha men of similar nature by 0.40 years. Both the estimates are statistically significant at the 1% level. Therefore, the results in Tables 9 and 10 together imply that the increase in educational requirement for the British Gurkha Army led to a net increase in the human capital stock of eligible Gurkha men.

## 6 Robustness

In the above empirical estimation, the non-Gurkha ethnic group may not be a valid comparison for the Gurkha ethnic group because ineligible Gurkha cohorts have significantly lower level of education than their non-Gurkha counterparts. To refute the possibility that the results could be driven by age-varying unobserved ethnic characteristics, I use a data-driven procedure developed by Abadie and Gardeazabal (2003) to construct a different comparison group. The new counterfactual– the synthetic Gurkha ethnic group– is the convex combination of all non-Gurkha ethnicities that most closely resemble the Gurkha ethnic group based on the education of age ineligible men. For each non-Gurkha ethnicity, the average years of education is calculated for each birth cohort and then ethnicity-weights are assigned to minimize the difference between education of Gurkha and synthetic Gurkha ethnic groups across ineligible cohorts aged 22 to 44.<sup>23</sup> Table 12 displays the weights of each non-Gurkha ethnicity in the synthetic

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<sup>23</sup>The ethnicity-weights are calculated from the minimization problem: Choose  $W$  to minimize  $(X_G - X_N W)(X_G - X_N W)$ , where  $W = \{(w_1, \dots, w_J)'\}$  subject to  $w_1 + \dots + w_J = 1$ ,  $w_J \geq 0$ .  $X_G$  is a  $(k \times 1)$  vector of average years of education at each age ineligible birth cohorts for the Gurkha ethnic group, where  $21 \leq k \leq 44$ .  $X_N$  is a  $(k \times J)$  matrix with average years of education for  $k$  ineligible

Gurkha ethnic group.

Figure 5 depicts the years of education completed for Gurkha and synthetic Gurkha ethnic groups across birth cohorts aged 6 to 44. Education of the synthetic Gurkha ethnic group closely matches that of the Gurkha ethnic group for ineligible cohorts aged 22 to 44, suggesting that the eligible cohort of synthetic Gurkha ethnic group provide a close approximation to the eligible cohort of Gurkha ethnic group in the absence of the rule change. The difference in education between Gurkha and synthetic Gurkha ethnic groups for cohorts aged 6 to 21 could be interpreted as the effect of the increase in the British Gurkha education requirement. Figure 6 shows that education between Gurkha and synthetic Gurkha ethnic groups diverges considerably for eligible cohorts and the gap, depicted in Figure 6, becomes larger for younger cohorts, which is consistent with the results from the difference-in-difference estimation.

The results could have also been obtained entirely by chance. Following Bertrand et al. (2004), I iteratively apply the synthetic control method to all the non-Gurkha ethnicities to examine whether assigning treatment at random produces results of similar magnitude. In each case, the synthetic control is composed of the weighted combination of the remaining non-Gurkha ethnicities. Figure 7 displays the results of the placebo iterations for 10 non-Gurkha ethnicities. The faded lines show the gap in education between each non-Gurkha ethnicity and its corresponding synthetic version. The gap for Gurkha ethnic group, depicted by the dark line, is largest compared to any non-Gurkha ethnicities. More importantly, the education gap between Gurkha and synthetic Gurkha for eligible cohort is four times larger than the similar gap for ineligible cohort. Figure 8 shows that this is largest among all ethnicities. Given there are 11 different ethnicities, including Gurkha ethnic group, and thereby 11 different results, the probability of obtaining the largest effect for Gurkha ethnic group entirely by chance is  $\frac{1}{11}$  birth cohorts and  $J$  non-Gurkha ethnicities.

= 0.09. Therefore, it is unlikely that the estimated effect of the rule change on age eligible Gurkha men could have occurred entirely by chance.

## 7 Conclusion

The change in the educational requirement for the British Gurkha Army in 1993 led to an exogenous and differential increase in skilled versus unskilled emigration prospects for Gurkha men of eligible cohort living in Nepal. Using a set of difference-in-difference and synthetic control strategies, I find that they responded to the rule change by raising their human capital investment. I also find that the rule change increased education for eligible Gurkha men who had not joined the British Gurkha or emigrated elsewhere by 2001. These two findings validate the theoretical predictions of the brain gain models: first, individuals' human capital investments are endogenous to their migration prospects; and second, when enough skilled individuals eventually decide not to emigrate, it leads to a net increase in human capital stock at home.

The underlying mechanism of my unique natural experiment is not different from economic factors influencing individuals' emigration and human capital decisions in many developing countries. Despite an extremely low chance of getting selected into the British Gurkha Army, Gurkha men were induced to invest in education following the rule change because of significant increase in income if they succeeded in joining the British Army. Docquier et al. (2007) point out that these two factors, widening international wage gaps and introduction of skilled-biased immigration policies, are the main reasons for a rapid growth of skilled emigration and for inducing human capital investment among potential emigrants in developing countries. Nevertheless, they find that in 2000 the skilled emigration rate in developing countries was only 7%. While the knowledge of the British Gurkha rule change was widespread, similar

information about other foreign labor markets may not be as readily available. Jensen (2010) show that the lack of information regarding returns to education could lead to underinvestment in human capital. Therefore, it might require an efficient flow of information possibly through an active government intervention for individuals at home to know their educational returns abroad, and consequently, to increase their human capital investment.

An important implication of my findings is that low-income countries do not have to wait for improvements in their local productivity to stimulate human capital investment because high wages in developed countries can motivate individuals in developing countries to invest in education. While there is little doubt that low levels of schooling deter economic growth, Schultz (1975) show that returns to schooling are low in a stagnant economy, hinting at the possibility of a poverty trap. Oyelere (2009) argue that poor institutions and political instability, characteristics that are common across many developing countries, lead to low returns to education. Developing countries spend large sums of money on increasing human capital investment in order to overcome low returns and push themselves out of the poverty trap, if it exists. For example, Mexico's Progresa Program which provides cash incentive to increase school attendance, costs almost 0.2 percent of its GDP. Since skilled emigration prospects raise educational returns in developing countries, it could either replace expensive policy interventions like Progresa or complement these programs, making them more attractive to their potential recipients.

Interesting future research includes investigating the welfare impact on eligible Gurkha men who who could not join the British Gurkha Army. Increase in their education could raise their domestic earnings, improve their children's health outcomes, and promote long-term economic growth in their regions. Similarly, the rule change also created numerous positive and negative externalities on other populations that were not

directly affected by it. First, an increase in education by Gurkha men could directly affect their peers' education decisions. On one hand, it decreases the quality of education by crowding out classrooms; whereas, on the other hand, greater class participation could lead to a positive learning experience for other classmates. This provides a useful experiment to investigate peer effects, which is an integral part of education research. Second, raising Gurkha men's education could also affect the education of their siblings, mainly female siblings who were not affected by the rule change. Shrestha (2011) finds a net decrease in Gurkha females' education by 7% if they had a male sibling of eligible cohort living in the same household. Given key socio-economic decisions including children's education are taken at household-level, further investigation into the specific mechanisms governing this intra-household tradeoffs is important. It would allow for better evaluation of existing household interventions and development of more effective policies in the future.

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**Table 1: Descriptive Statistics**

	Whole Sample	Gurkha	Non- Gurkha
<b>Panel A: Individual Level Means</b>			
<i>2001 Census of Nepal</i>			
Total Sample	1389705	245148	1144557
% of sample	-	17.6%	82.4%
Literacy Rate	55.2%	53.2%	55.6%
male	69.5%	66.9%	70.0%
female	41.3%	41.0%	41.4%
Level of Education	4.07	3.28	4.24
aged 6-12 in 1993	5.41	5.08	5.48
<i>male</i>	6.17	5.74	6.26
<i>female</i>	4.64	4.46	4.68
aged 13-21 in 1993	4.89	3.96	5.08
<i>male</i>	6.38	5.20	6.61
<i>female</i>	3.53	2.95	3.66
aged 22-28 in 1993	3.41	2.33	3.62
<i>male</i>	5.08	3.64	5.34
<i>female</i>	1.82	1.22	1.95
aged 29-37 in 1993	2.49	1.46	2.71
<i>male</i>	3.97	2.44	4.28
<i>female</i>	1.02	0.55	1.12
aged 38-44 in 1993	1.88	1.03	2.10
<i>male</i>	3.10	1.76	3.42
<i>female</i>	0.60	0.30	0.67
Percent of Population Born in Urban	31.3%	18.2%	34.1%
aged 6-12	34.7%	21.1%	37.8%
aged 13-21	32.7%	19.6%	35.4%
aged 22-28	30.3%	17.3%	32.9%
aged 29-37	27.8%	15.0%	30.5%
aged 38-44	25.6%	13.2%	29.0%
<b>Panel B: Household Level Means</b>			
<i>1996 NLSS</i>			
Total Sample	3373	544	2829
% of Sample	-	16.1%	83.9%
Household Size	5.59	5.27	5.65
Access to School	0.38 Hrs	0.54 Hrs	0.35 Hrs
Access to Paved Road	9.30 Hrs	14.45 Hrs	8.30 Hrs
Percent of Household in Poverty	33.5%	48.5%	46.9%

**Table 2: Mean Education by Cohort and Ethnicity**

	Level of Education Completed		
	Gurkha	Non-Gurkha	Difference
<b>Panel A: Experiment 1</b>			
Male aged 6 to 12 in 1993	5.74 (0.018)	6.26 (0.009)	-0.53 (0.610)
Male aged 22 to 28 in 1993	3.64 (0.031)	5.34 (0.016)	-1.71 (0.922)
Difference	2.10** (0.181)	0.92** (0.286)	1.18** (0.329)
<b>Panel B: Experiment 2</b>			
Male aged 13 to 21 in 1993	5.20 (0.026)	6.61 (0.013)	-1.41** (0.029)
Male aged 22 to 28 in 1993	3.64 (0.031)	5.34 (0.016)	-1.71** (0.035)
Difference	1.56** (0.041)	1.27** (0.020)	0.29** (0.082)

*Notes:* This table reports the mean education completed as of 2001 for men of different cohorts and ethnic groups. While Gurkha ethnic men of age 21 and younger were affected by the rule change, those who were 6 -12 years old were more likely to have been enrolled in school at the time of the rule change and, thereby, be in a better position to change their education. On the other hand, the ability of older eligible men aged 13 to 21 to respond to the rule change is determined by the years of education that they have had completed in 1993. Hence, this older eligible cohort includes Gurkha men some of whom were affected by the rule change and others who were not.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 3: Mean Education by Cohort and Ethnicity (Falsification Tests)**

	Level of Education Completed		
	Gurkha	Non-Gurkha	Difference
<b>Panel A: Control Experiment 1</b>			
Male aged 22 to 28 in 1993	3.64 (0.031)	5.34 (0.016)	-1.71 (0.922)
Male aged 29 to 35 in 1993	2.58 (0.031)	4.56 (0.019)	-1.98* (0.767)
Difference	1.05** (0.163)	0.78** (0.124)	0.28 (0.192)
<b>Panel B: Control Experiment 2</b>			
Male aged 22 to 28 in 1993	3.64 (0.031)	5.34 (0.016)	-1.71 (0.922)
Male aged 38 to 44 in 1993	1.76 (0.030)	3.42 (0.021)	-1.66** (0.620)
Difference	1.88** (0.260)	1.93** (0.271)	-0.05 (0.358)
<b>Panel C: Control Experiment 3</b>			
Female aged 6 to 12 in 1993	4.46 (0.019)	4.68 (0.010)	-0.22 (0.823)
Female aged 22 to 28 in 1993	1.22 (0.019)	1.95 (0.012)	-0.73 (0.507)
Difference	3.24** (0.293)	2.73** (0.248)	0.51 (0.362)

*Notes:* This table reports the difference in differences of average education completed as of 2001 for three control experiments. Gurkha men who were 22 or older and all Gurkha women were not affected by the rule change.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 4: Effect of the Rule Change on Human Capital Investment of Eligible Gurkha Men**

	Obs	(1)	(2)	(3)	(4)	(5)
Independent Var: Gurkha*Eligible						
<b>Panel A: Experiment 1</b>						
Eligible Cohort: Males aged 6 to 12	325,876	1.27**	1.19**	1.17**	1.20**	1.11**
Ineligible Cohort: Males aged 22 to 28		(0.340)	(0.342)	(0.364)	(0.386)	(0.342)
<b>Panel B: Experiment 2</b>						
Eligible Cohort: Males aged 13 to 21	300,327	0.45**	0.42**	0.42**	0.46**	0.39**
Ineligible Cohort: Males aged 22 to 28		(0.108)	(0.115)	(0.100)	(0.104)	(0.114)
<i>Control Variables:</i>						
Age Fixed Effects		Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects		Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects		No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies		No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy		No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher <sup>a</sup>		No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher <sup>b</sup>		No	No	No	Yes	Yes
Age Dummies*Access to School <sup>c</sup>		No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible cohort dummy from equation (4). The dependent variable is the years of education completed as of 2001. Specifications correct for various time-varying geographic and ethnic characteristics that could be correlated with education and bias the estimate. Eligible Gurkha men aged 6 -12 years old were more likely to have been enrolled in primary school at the time of the rule change and, thereby, would have been in a better position to change their education compared to eligible men aged 13 to 21. Hence, I use Panel A as the preferred experiment for analysis.

<sup>a</sup>**Primary School Teacher** is district-level total number of primary school teachers in public schools in 1994.

<sup>b</sup>**Secondary School Teacher** is district-level total number of secondary school teachers in public schools in 1994.

<sup>c</sup>**Access to School** is ethnicity-level average distance-time to school in 1996 calculated using 1996 NLSS.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 5: Effect of the Rule Change on Human Capital Investment of Ineligible Gurkha Men and Eligible Gurkha Women (Falsification Tests)**

	Obs	(1)	(2)	(3)	(4)	(5)
Independent Var: Gurkha*Eligible						
<b>Panel A: Control Experiment 1</b>						
Eligible Cohort: Males aged 22 to 28	214,315	0.23	0.23	-0.02	0.03	0.01
Ineligible Cohort: Males aged 29 to 35		(0.213)	(0.224)	(0.186)	(0.176)	(0.166)
<b>Panel B: Control Experiment 2</b>						
Eligible Cohort: Males aged 22 to 28	192,046	-0.09	-0.06	-0.48	-0.43	-0.62
Ineligible Cohort: Males aged 38 to 44		(0.241)	(0.428)	(0.261)	(0.467)	(0.466)
<b>Panel C: Control Experiment 3</b>						
Eligible Cohort: Females aged 6 to 12	333,055	0.57	0.54	0.12	0.17	-0.09
Ineligible Cohort: Females aged 22 to 28		(0.408)	(0.407)	(0.345)	(0.332)	(0.351)
<i>Control Variables:</i>						
Age Fixed Effects		Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects		Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects		No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies		No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy		No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher <sup>a</sup>		No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher <sup>b</sup>		No	No	No	Yes	Yes
Age Dummies*Access to School <sup>c</sup>		No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible cohort dummy from equation (4). All three experiments estimate the effect on individuals who were not affected by the rule change. Panel A and B estimates the effect on Gurkha men of cohorts, aged 22 to 28. In panel B, the age difference between the two cohorts aged 22 to 28 and aged 38 to 44 is the same as in panel A of Table 4. Panel C estimates the effect on Gurkha women of eligible cohort aged 6 to 12. None of the Gurkha women were affected because the recruitment of British Gurkha is limited to men. The lack of significant results in these three control experiments provide support for the validity of the identification assumption used in Table 4 that the difference in education between the cohorts would have been same across Gurkha and non-Gurkha ethnic groups in the absence of the rule change.

<sup>a</sup>**Primary School Teacher** is district-level total number of primary school teachers in public schools in 1994.

<sup>b</sup>**Secondary School Teacher** is district-level total number of secondary school teachers in public schools in 1994.

<sup>c</sup>**Access to School** is ethnicity-level average distance-time to school in 1996 calculated using 1996 NLSS.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 6: Effect of the Rule Change on Human Capital Investment of Eligible Gurkha Men at Each Birth Cohort**

	(1)	(2)	(3)	(4)	(5)
Gurkha*Age 21	-0.30 (0.162)	-0.32 (0.167)	-0.18 (0.119)	-0.14 (0.120)	-0.20 (0.149)
Gurkha*Age 20	0.21 (0.115)	0.19 (0.132)	0.16 (0.119)	0.18 (0.122)	0.18 (0.189)
Gurkha*Age 19	0.31* (0.104)	0.30* (0.110)	0.32** (0.070)	0.36** (0.062)	0.34** (0.079)
Gurkha*Age 18	0.20 (0.118)	0.17 (0.121)	0.25* (0.094)	0.30* (0.093)	0.27 (0.142)
Gurkha*Age 17	0.86** (0.192)	0.85** (0.188)	0.54* (0.184)	0.59* (0.181)	0.40 (0.188)
Gurkha*Age 16	0.23 (0.186)	0.22 (0.182)	0.31 (0.155)	0.34 (0.163)	0.36 (0.190)
Gurkha*Age 15	0.50* (0.196)	0.49* (0.203)	0.64** (0.171)	0.69** (0.166)	0.60** (0.181)
Gurkha*Age 14	0.74** (0.138)	0.71** (0.136)	0.70** (0.161)	0.72** (0.180)	0.56** (0.182)
Gurkha*Age 13	0.65** (0.200)	0.57* (0.209)	0.65** (0.205)	0.69** (0.218)	0.68** (0.194)
Gurkha*Age 12	1.13** (0.223)	1.09** (0.220)	0.91** (0.214)	0.95** (0.227)	0.80** (0.213)
Gurkha*Age 11	0.94** (0.293)	0.86* (0.298)	0.94** (0.281)	0.98** (0.303)	0.81** (0.265)
Gurkha*Age 10	1.23** (0.224)	1.12** (0.229)	1.01* (0.276)	1.06** (0.297)	0.98** (0.256)
Gurkha*Age 9	1.08** (0.377)	1.01* (0.373)	1.06* (0.371)	1.09* (0.394)	1.04* (0.351)
Gurkha*Age 8	1.39** (0.409)	1.27** (0.413)	1.31** (0.405)	1.33** (0.428)	1.25** (0.418)
Gurkha*Age 7	1.51** (0.454)	1.41** (0.466)	1.38* (0.491)	1.39* (0.513)	1.34* (0.462)
Gurkha*Age 6	1.39* (0.601)	1.30* (0.598)	1.38* (0.557)	1.38* (0.579)	1.36* (0.541)
<i>Control Variables:</i>					
Age Fixed Effects	Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects	Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects	No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies	No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy	No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher	No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher	No	No	No	Yes	Yes
Age Dummies*Access to School	37 No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma_{xs}$ s, the coefficients of interactions between Gurkha dummy and age dummies from equation (5). The control group includes cohort aged 22 to 28. The dependent variable is the years of education completed as of 2001. The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

**Table 7: Effect of the Rule Change on School Enrollment of Young Eligible Gurkha Men (Using Linear Probability Model)**

	Obs	(1)	(2)	(3)	(4)	(5)
<b>Extensive Margin</b>						
Dep Var: Dummy Indicating Years of Education >0	325,876	0.12** (0.033)	0.12** (0.034)	0.10** (0.034)	0.10* (0.035)	0.10* (0.034)
<i>Control Variables:</i>						
Age Fixed Effects		Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects		Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects		No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies		No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy		No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher		No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher		No	No	No	Yes	Yes
Age Dummies*Access to School		No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible cohort dummy, from equation (4) with a dummy dependent variable indicating the years of education completed greater zero. The sample includes men from younger eligible cohorts aged 6 to 12 or ineligible cohort aged 22 to 28. Because prior to the introduction of educational requirement in 1993 no formal education required to join the British Gurkha Army, the above coefficients estimate the effect of the rule change at the extensive margin. The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 8: Effect of the Rule Change on Human Capital Investment of Young Eligible Gurkha Men (Differential Effect)**

Dependent Variable	Whole Sample (1)	Distance to School <sup>a</sup>		Household Enterprise <sup>b</sup>		Household Income <sup>c</sup>	
		≤Median (2)	>Median (3)	Agri Land (4)	No Agri Land (5)	Owns TV (6)	Does not own TV (7)
Years of Education	1.17** (0.364)	1.16* (0.416)	1.18** (0.347)	0.86* (0.284)	1.34** (0.391)	1.29** (0.320)	0.76** (0.269)
No of Obs	325,879	181,159	144,717	130,698	195,178	86,851	239,025

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible dummy from equation (4). The dependent variable is the years of education completed as of 2001. The sample includes men of eligible cohort aged 6 to 12 and ineligible cohort aged 22 to 28. All the columns use specification from column 3 in Table 4, which includes ethnicity dummies, age dummies, district of birth dummies, age dummies\*district of birth dummies, and age dummies\*rural birth dummies.

<sup>a</sup>**Distance to School:** Sample divided into two categories based on average travel time to school in 1996: individuals born in (1) districts with average travel time to school  $\leq$  median district-level travel time and (2) districts with average travel time to school  $\geq$  median district-level travel time. The median district-level travel time to school is 0.36 hours.

<sup>b</sup>**Household Enterprise:** Sample divided into two categories based on ownership of agricultural land and livestock in 2001.

<sup>c</sup>**Household Income:** Sample divided into two categories based on ownership of a television set in 2001.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 9: Effect of the Rule Change on Migration of Eligible Gurkha Men  
(Using Linear Probability Model)**

	Obs	(1)	(2)	(3)	(4)	(5)
Dependent Var: Dummy Indicating Foreign Residence in 2001						
<b>Panel A: Experiment 1</b>						
Eligible Cohort: Males aged 6 to 12	325,876	-0.01	-0.01	-0.01**	-0.01**	-0.01**
Ineligible Cohort: Males aged 22 to 28		(0.004)	(0.004)	(0.003)	(0.003)	(0.003)
<b>Panel B: Experiment 2</b>						
Eligible Cohort: Males aged 13 to 21	300,327	-0.00	-0.00	-0.00	-0.00	-0.00
Ineligible Cohort: Males aged 22 to 28		(0.002)	(0.002)	(0.001)	(0.001)	(0.001)
<i>Control Variables:</i>						
Age Fixed Effects		Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects		Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects		No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies		No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy		No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher <sup>a</sup>		No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher <sup>b</sup>		No	No	No	Yes	Yes
Age Dummies*Access to School <sup>c</sup>		No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible cohort dummy from equation (4). The dependent variable is the dummy variable indicating whether the individual is living abroad in 2001. Eligible Gurkha men, especially cohort aged 13 to 21, would have had the opportunity to apply for the British Gurkha Army by 2001 and also to seek other emigration opportunities. The coefficients are statistically insignificant for cohort aged 13 to 21, suggesting that the increase in education in response to the rule change did not increase their propensity to emigrate. If anything, the emigration is reduced for eligible Gurkha men aged 6 to 12, as suggested by the negative and statistically significant coefficients in Panel A.

<sup>a</sup>**Primary School Teacher** is district-level total number of primary school teachers in public schools in 1994.

<sup>b</sup>**Secondary School Teacher** is district-level total number of secondary school teachers in public schools in 1994.

<sup>c</sup>**Access to School** is ethnicity-level average distance-time to school in 1996 calculated using 1996 NLSS.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 10: Effect of the Rule Change on Human Capital Investment of Eligible Gurkha Men (Non-Migrants)**

	Obs	(1)	(2)	(3)	(4)	(5)
Independent Var: Gurkha*Eligible						
<b>Panel A: Experiment 1</b>						
Eligible Cohort: Males aged 6 to 12	320,592	1.30**	1.22**	1.19**	1.22**	1.14**
Ineligible Cohort: Males aged 22 to 28		(0.341)	(0.344)	(0.366)	(0.388)	(0.344)
<b>Panel B: Experiment 2</b>						
Eligible Cohort: Males aged 13 to 21	293,946	0.45**	0.42**	0.42**	0.46**	0.40**
Ineligible Cohort: Males aged 22 to 28		(0.108)	(0.116)	(0.101)	(0.105)	(0.114)
<i>Control Variables:</i>						
Age Fixed Effects		Yes	Yes	Yes	Yes	Yes
Ethnicity Fixed Effects		Yes	Yes	Yes	Yes	Yes
District of Birth Fixed Effects		No	Yes	Yes	Yes	Yes
Age Dummies*District of Birth Dummies		No	No	Yes	Yes	Yes
Age Dummies*Rural Birth Dummy		No	No	Yes	Yes	Yes
Age Dummies*Primary School Teacher <sup>a</sup>		No	No	No	Yes	Yes
Age Dummies*Secondary School Teacher <sup>b</sup>		No	No	No	Yes	Yes
Age Dummies*Access to School <sup>c</sup>		No	No	No	No	Yes

*Notes:* This table reports the estimates of  $\gamma$ , the coefficient of interaction between Gurkha dummy and eligible cohort dummy from equation (4). The dependent variable is the years of education completed as of 2001. The sample includes only men who had not emigrated by 2001. Specifications correct for various time-varying geographic and ethnic characteristics that could be correlated with education and bias the estimate. Eligible Gurkha men, especially cohort aged 13 to 21, would have had the opportunity to apply for the British Gurkha Army by 2001 and also to seek other emigration opportunities. The positive impact on the education of eligible Gurkha men who had not emigrated suggests that the rule change led to a net increase in the human capital stock of eligible Gurkha men.

<sup>a</sup>**Primary School Teacher** is district-level total number of primary school teachers in public schools in 1994.

<sup>b</sup>**Secondary School Teacher** is district-level total number of secondary school teachers in public schools in 1994.

<sup>c</sup>**Access to School** is ethnicity-level average distance-time to school in 1996 calculated using 1996 NLSS.

The standard errors are reported in parentheses and are adjusted for within-ethnicity correlation between individuals.

\* indicates significance at the 5 percent level

\*\* indicates significance at the 1 percent level

**Table 11: Lifetime Earnings of British Gurkha Soldier**

Timeline	Income	Present Value of Income <sup>a</sup>
<b>1. Recruitment into the British Gurkha at age 20<sup>b</sup></b>		
New Entrant	\$20,880.00	\$20,880.00
Rifleman (Level 1)	\$26,037.00	\$25,776.63
Rifleman (Level 2)	\$28,068.00	\$27,509.45
Rifleman (Level 3)	\$31,000.00	\$30,079.27
Rifleman (Level 4)	\$33,320.00	\$32,007.06
Rifleman (Level 5)	\$36,842.00	\$35,036.38
Lance Corporal (Level 1)	\$38,634.00	\$36,373.14
Lance Corporal (Level 2)	\$40,407.00	\$37,661.96
Lance Corporal (Level 3)	\$42,224.00	\$38,961.97
Lance Corporal (Level 4)	\$44,256.00	\$40,428.62
Lance Corporal (Level 5)	\$44,256.00	\$40,024.33
Corporal (Level 1)	\$44,256.00	\$39,624.09
Corporal (Level 2)	\$44,286.00	\$39,254.44
Corporal (Level 3)	\$46,454.00	\$40,764.36
Corporal (Level 4)	\$47,539.00	\$41,299.31
Corporal (Level 5)	\$48,686.00	\$41,872.80
Corporal (Level 6)	\$49,694.00	\$42,312.34
Corporal (Level 7)	\$50,779.00	\$42,803.81
Sergeant (Level 1)	\$50,779.00	\$42,375.77
Sergeant (Level 2)	\$51,424.00	\$42,484.90
Sergeant (Level 3)	\$52,727.00	\$43,125.78
Sergeant (Level 4)	\$53,392.00	\$43,232.99
Sergeant (Level 5)	\$54,432.00	\$43,634.36
Sergeant (Level 6)	\$55,471.00	\$44,022.58
Sergeant (Level 7)	\$56,512.00	\$44,400.24
<i>Subtotal</i>	\$1,092,355.00	\$955,946.58

## Lifetime Earnings of British Gurkha Soldier (Continued)

### 2. Retirement from British Gurkha at age 45<sup>c</sup>

(Between age 45 to 65, the pension is calculated under Early Departure Payments Structure)

(i) Between 45 to 55:

Highest Pensionable Salary\*Years of Service\*1/70\*(50%+8.3335%)=

$$56512*25*1/70*58.3335\%=\$11,773.37$$

$$\times 10 = \$117,733.67 \quad \$87,562.87$$

1<sup>st</sup> Lump Sum = 3 \* Pension

$$\$35,320.11 \quad \$27,472.74$$

*Subtotal*

$$\$153,053.78 \quad \$115,035.61$$

(ii) Between 55 to 65:

Highest Pensionable Salary\*Years of Service\*1/70\*(75%)=

$$56512*25*1/70*75\%=\$15,137.14$$

$$\times 10 = \$151,371.43 \quad \$101,815.75$$

*Subtotal*

$$\$151,371.43 \quad \$101,815.75$$

(After age 65, the pension is calculated under AFPS 05)

(iii) Between age 65 to 75<sup>d</sup>:

Highest Pensionable Salary\*Years of Service\*1/70=

$$56512*25*1/70=\$20,182.85$$

$$\times 10 = \$201,828.57 \quad \$122,773.76$$

2<sup>nd</sup> Lump Sum = 3 \* Pension

$$\$60,548.57 \quad \$38,520.11$$

*Subtotal*

$$\$262,377.14 \quad \$161,293.87$$

---

**Total** **\$1,659,157.35** **\$1,334,091.81**

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*Notes:* This table reports the lifetime income of a typical Gurkha soldier, including annual salary, benefits, and pensions.

<sup>a</sup> Present value of income is calculated using a discount factor of 0.99. If income in the third year of service is \$28,068, then the present value of third year's income is  $0.99^2 * 28,068 = \$27,509.45$

<sup>b</sup> Salary structure for British Gurkha soldier is based on "Rates of Pay as of April 2009" published by the UK Ministry of Defense

<sup>c</sup> Pension scheme is based on "Armed Forces Pension Scheme 05: Your Pension Scheme Explained" published by Service Personnel Policy (Pensions), The UK Ministry of Defense on January 2007.

**Table 12: Ethnicity Weights in the Synthetic Gurkha**

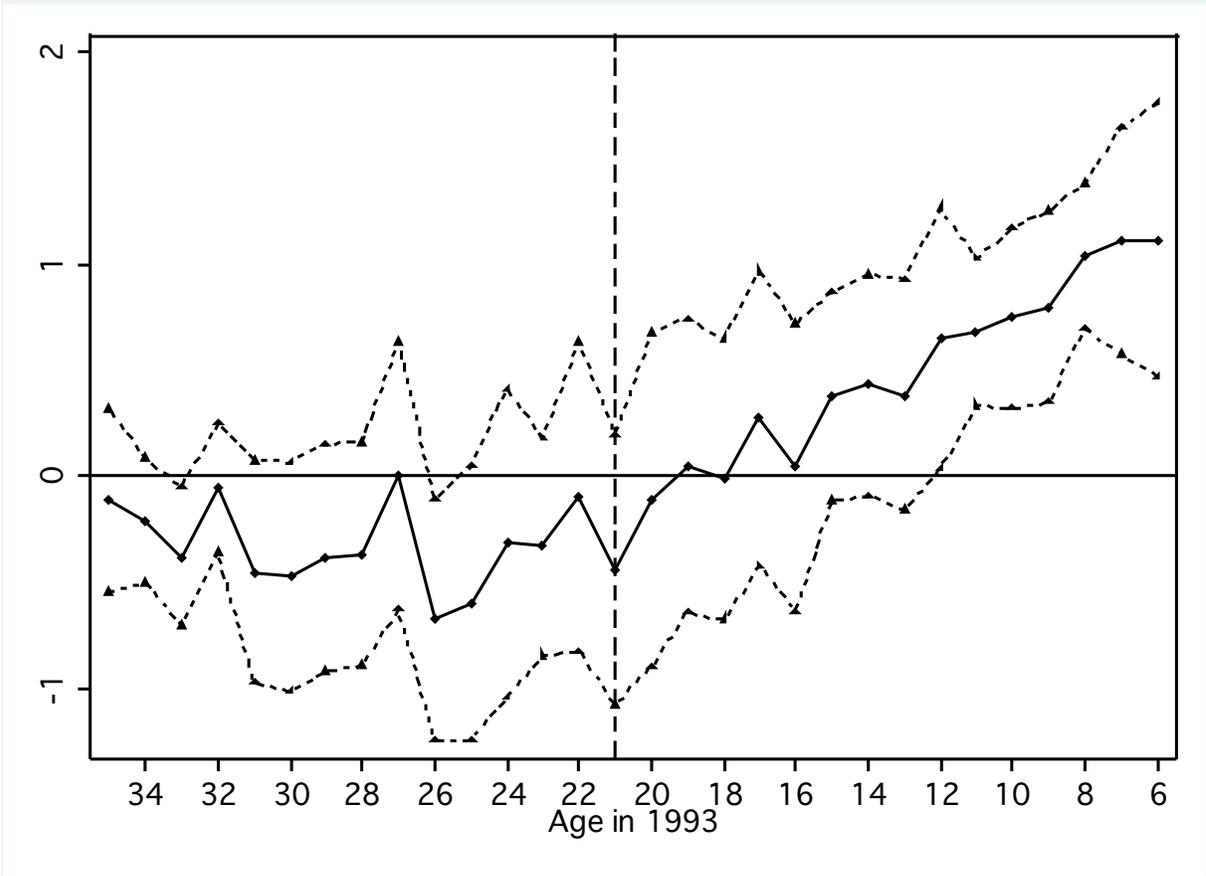
Ethnicity <sup>a</sup>	Weight
Cheetry	0.063
Brahmin	0.034
Tharu	0.094
Newar	0.045
Kami	0.157
Yadav	0.074
Muslim	0.095
Damai	0.130
Sarki	0.233
Other	0.076

*Notes:* This table reports the weights on each non-Gurkha ethnicities in the synthetic Gurkha ethnic group. The weights are calculated to minimize the mean squared difference between the education of Gurkha and synthetic Gurkha ethnic groups across ages 22 to 44. Based on the mathematical algorithm provided by ?, I choose  $W$  to minimize  $(X_G - X_N W)(X_G - X_N W)$ , where  $W = \{(w_1, \dots, w_J)'\}$  subject to  $w_1 + \dots + w_J = 1$ ,  $w_J \geq 0$ .  $X_G$  is a  $(k \times 1)$  vector of average years of education at each age ineligible birth cohorts for the Gurkha ethnic group, where  $21 \leq k \leq 44$ .  $X_N$  is a  $(k \times J)$  matrix with average years of education for  $k$  ineligible birth cohorts and  $J$  non-Gurkha ethnicities.

Figure 1: Map of Nepal with Concentration of Gurkha Ethnic Group and the British Gurkha Recruitment Centers



Figure 2: Effect of the Rule Change on Human Capital Investment of Gurkha Men at Each Birth Cohort (Identification Test)



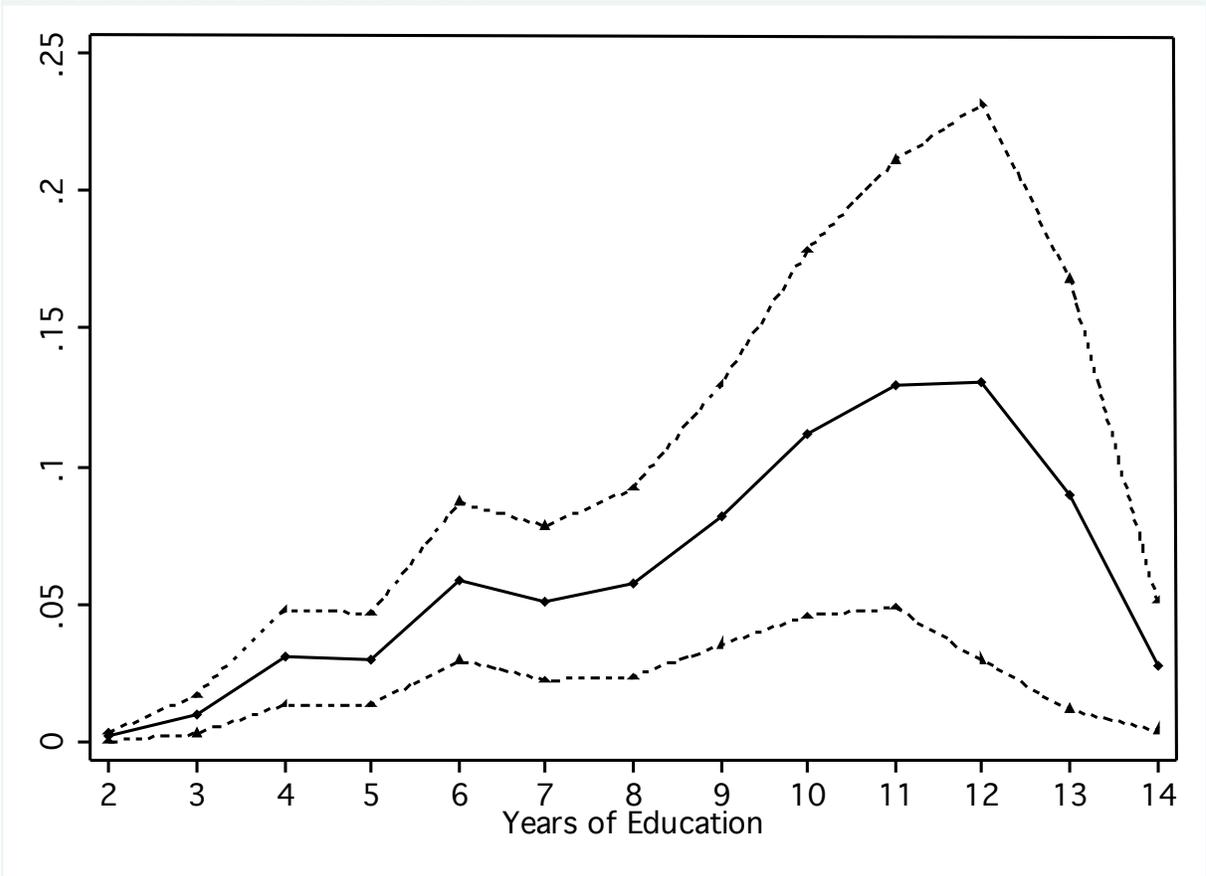
Notes: The figure above plots  $\gamma_x$ s for  $6 \leq x \leq 35$  from equation (5). Since each  $\gamma_x$  estimates the effect of the rule change on Gurkha men of age  $x$  in 1993,  $\gamma_x$  should be zero for  $x \geq 21$  and increase as  $x$  decreases for  $x < 21$ .

Figure 3: Effect of the Rule Change on Human Capital Investment of Gurkha Women at Each Birth Cohort (Identification Test)



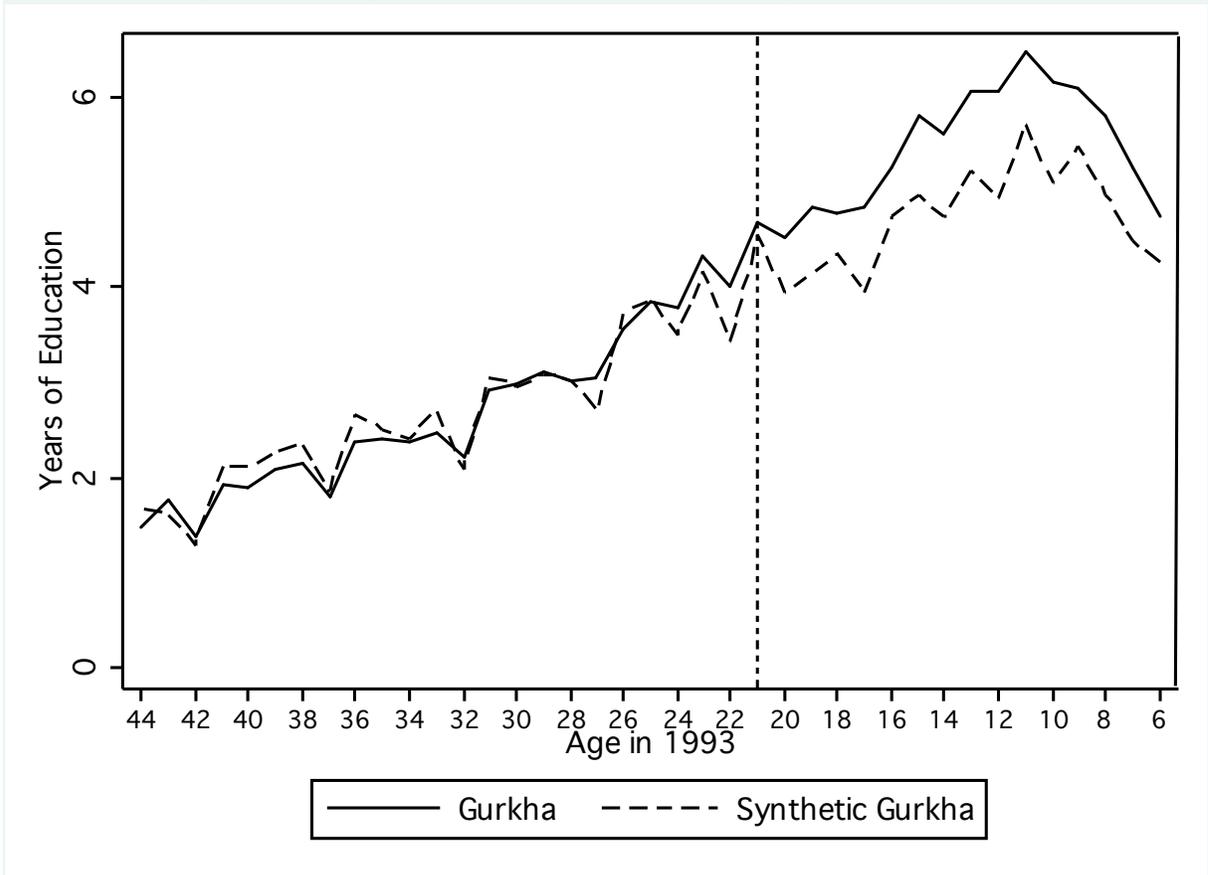
Notes: The figure above plots  $\gamma_x$ s for  $6 \leq x \leq 35$  from equation (5) for females. Since each  $\gamma_x$  estimates the effect on Gurkha women of age  $x$  in 1993 and women were not affected by the rule change,  $\gamma_x$  should be zero for all  $x$ s.

Figure 4: Difference in Differences in CDF (Estimated from Linear Probability Model) with 95-Percent Confidence Interval



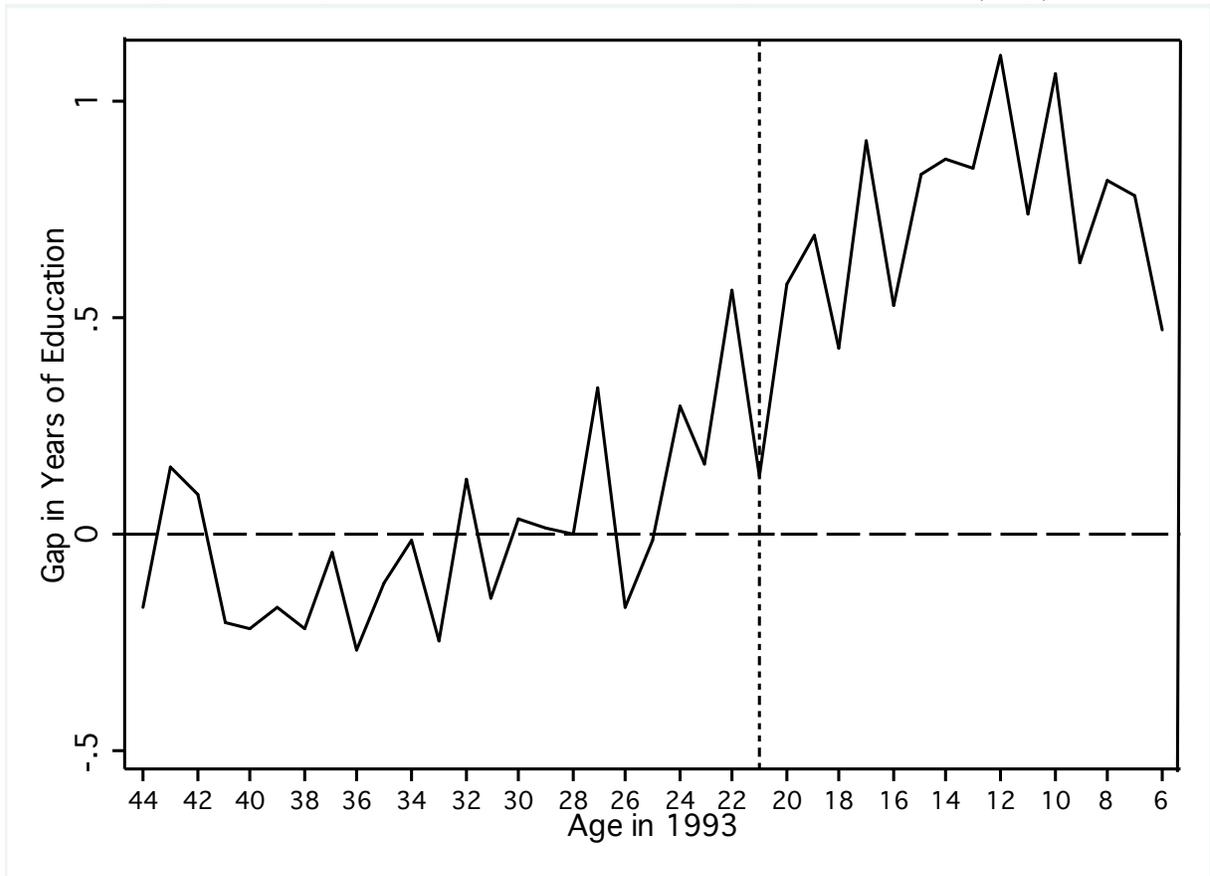
*Notes:* The figure plots  $\gamma^s$  estimated from equation (4) with a dummy dependent variable indicating the years of education completed greater than or equal to  $s$ , for each  $s = 2$  to 14. The error terms in these 14 seemingly unrelated regression equations (SURE) are correlated. The 95 percent confidence intervals for each  $\gamma^s$ s are adjusted for cross-equation error correlation. The sample includes men from younger eligible cohorts aged 6 to 12 or ineligible cohort aged 22 to 28, with at least 1 year of education completed. Each  $\gamma^s$  indicate the impact of the rule change at the education level  $s$  among Gurkha men of younger eligible cohort with at least 1 year of schooling.

Figure 5: Comparison between Gurkha and Synthetic Gurkha



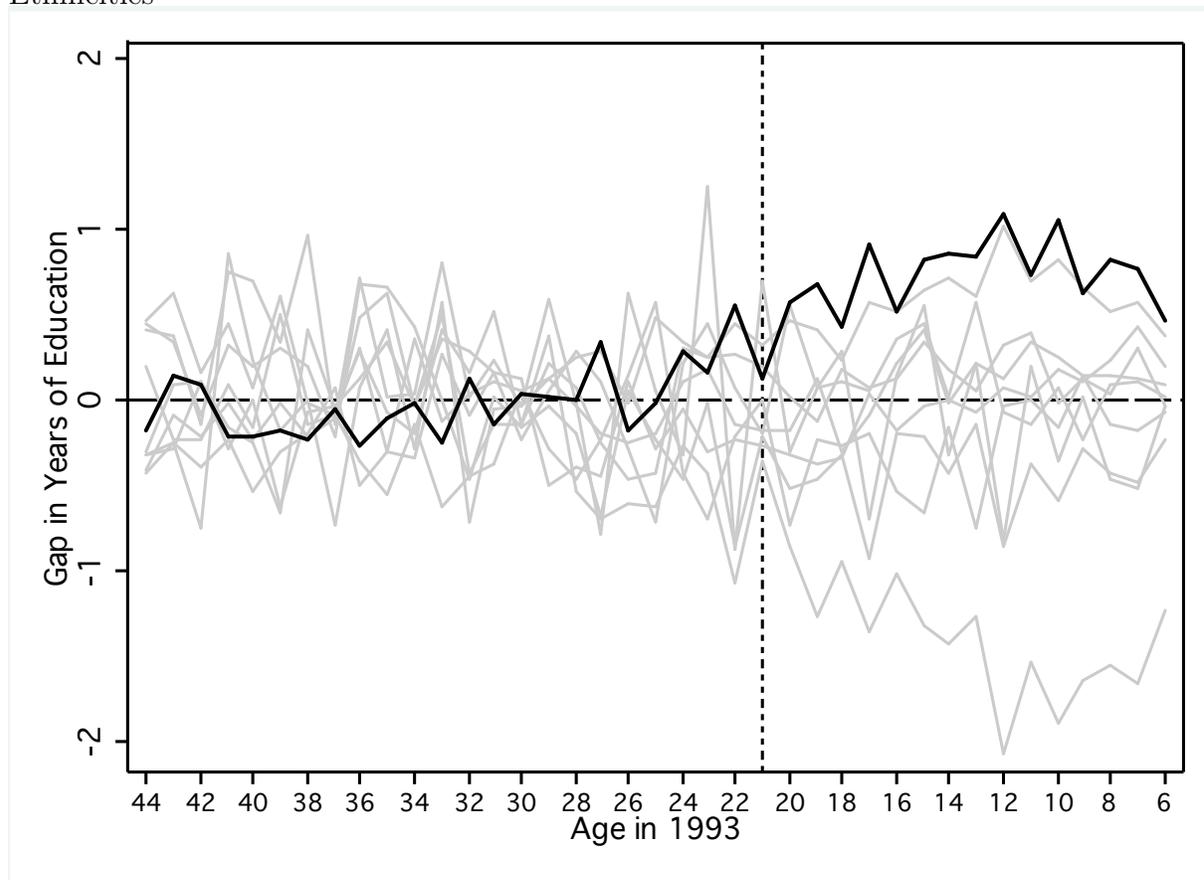
Notes: The graph above plots the average years of education completed as of 2001 at each birth cohort for Gurkha and synthetic Gurkha ethnic groups. The synthetic Gurkha is a weighted sum of all the non-Gurkha ethnicities. The weights are calculated to minimize the squared difference in average education of Gurkha and synthetic Gurkha ethnic groups across birth cohorts aged 22 to 44. Based on the mathematical algorithm provided by Abadie and Gardeazabal (2003), I choose  $W$  to minimize  $(X_G - X_N W)(X_G - X_N W)$ , where  $W = \{(w_1, \dots, w_J)'\}$  subject to  $w_1 + \dots + w_J = 1$ ,  $w_J \geq 0$ .  $X_G$  is a  $(k \times 1)$  vector of average years of education at each age ineligible birth cohorts for the Gurkha ethnic group, where  $21 \leq k \leq 44$ .  $X_N$  is a  $(k \times J)$  matrix with average years of education for  $k$  ineligible birth cohorts and  $J$  non-Gurkha ethnicities.

Figure 6: Comparison between Gurkha and Synthetic Gurkha (Gap)



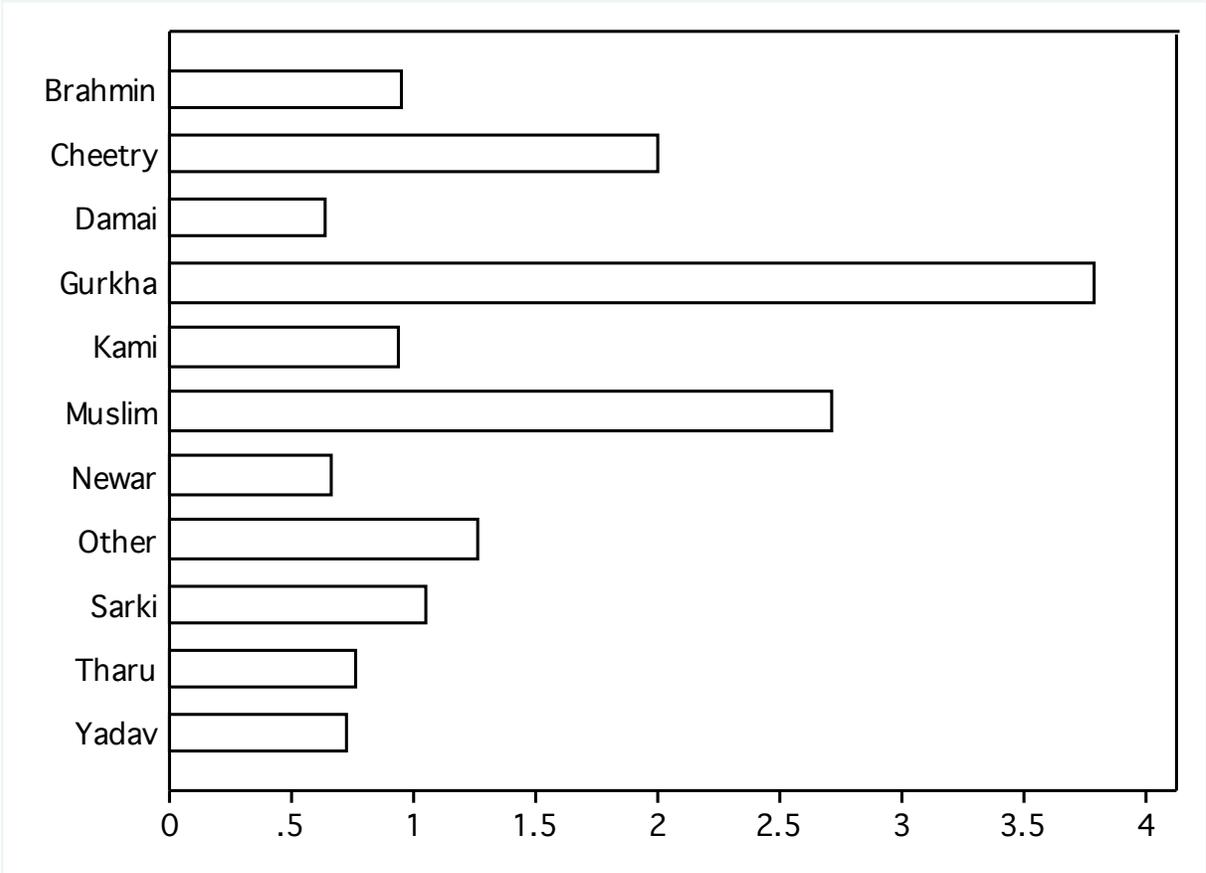
*Notes:* The figure plots the difference between average education of Gurkha and synthetic Gurkha ethnic groups for each birth cohorts aged 6 to 44, i.e. the difference between the education trends of the two groups from Figure 5.

Figure 7: Significance test: Gap for Gurkha and 10 Placebo Gaps for Non-Gurkha Ethnicities



*Notes:* The figure plots the gaps same as Figure 6 for Gurkha ethnicity in the dark line and similar gaps for 10 non-Gurkha ethnicities in faded lines. For each non-Gurkha ethnicity, its synthetic counterpart is calculated by assigning weights to the remaining non-Gurkha ethnicities in order to minimize the squared difference in average education between the two groups across birth cohorts aged 22 to 44.

Figure 8: Significance Test: Ratio of Eligible and Ineligible Cohort Education Gap for Gurkha and Non-Gurkha Ethnicities



Notes: The figure shows the ratio of average difference in education between ethnicity and its synthetic counterpart for eligible and ineligible cohorts i.e.  $\frac{(Avg\ Education\ Gap)_{Eligible\ cohort}}{(Avg\ Education\ Gap)_{Ineligible\ cohort}}$ . This is largest for Gurkha ethnicity, which means that the probability of getting this result by chance is  $1/11 = 0.09$ .