

# A SIMPLE METHOD TO MEASURE MISALLOCATION USING NATURAL EXPERIMENTS

**Paper by**

David Sraer (*Berkeley, NBER, & CEPR*)

David Thesmar (*MIT, NBER, & CEPR*)

**Barcelona GSE Summer Forum 2021 discussion by**

Stephen J. Terry (*BU & NBER*)

# A NEW ANSWER TO AN OLD AND TRICKY QUESTION

What impact did some observed reform, e.g., financial liberalization, have on macroeconomic efficiency and output?

**A Suspicious Answer:** Just add up some micro reduced-form estimates!  
*The Problem:* Relative variation may ignore GE or other confounders.

**A Painful Answer:** Structurally estimate a model of the reform.  
*The Problem:* Gives you gray hair, requires a precise reform model.

**This Paper's Answer:** Use a sufficient statistics approach.  
*The Approach:* Get reduced-form estimates of shifts in MP dispersion and map these directly to macro efficiency changes.

## **A Really Cool Paper**

Nicely draws out a theoretical insight, natural in a big class of models, which deflects the GE issues, avoids painful model estimation, and yields an operationalized empirical strategy.

# A SIMPLE DISCUSSANT-Y STRUCTURE

## Output

$$Y = \int y_i d_i, \quad y_i = Z l_i^\alpha, \quad 0 < \alpha < 1$$

## Distorted Optimization from Mean-Zero Wedges $\tau_i$

$$\max_{l_i} y_i - \frac{W}{(1 - \tau_i)^{1-\alpha}} l_i \quad \rightarrow \quad l_i = \left( \frac{\alpha Z}{W} \right)^{\frac{1}{1-\alpha}} (1 - \tau_i)$$

## Dispersion in $\tau_i$ Maps to Dispersion in MP

$$\alpha \frac{y_i}{l_i} = \frac{W}{(1 - \tau_i)^{1-\alpha}}$$

## Dispersion in $\tau_i$ Causes TFP Loss

$$TFP = \frac{Y}{L^\alpha} = \frac{\int Z \left[ \left( \frac{\alpha Z}{W} \right)^{\frac{1}{1-\alpha}} (1 - \tau_i) \right]^\alpha d_i}{\left[ \int \left( \frac{\alpha Z}{W} \right)^{\frac{1}{1-\alpha}} (1 - \tau_i) d_i \right]^\alpha} = Z \int (1 - \tau_i)^\alpha d_i$$

# DAVID<sup>2</sup>'S INSIGHTS ON THE TFP LOSS

The standard Jensen's inequality logic implies that a static misallocation loss is present due to dispersion in the wedges  $\tau_i$ :

$$TFP = Z \int (1 - \tau_i)^\alpha di < Z.$$

## Insight #1

Common GE price terms drop out of the TFP loss, both in this toy model and in a wide class of related “Cobb-Douglas-y” models, because *relative, cross-sectional variation is the variation of interest*.

## Insight #2

GE still drops out with dynamics, TFP shocks, time-to-build in capital, homogeneity in adjustment and financial frictions, etc. Most applied firm dynamics models analyzing financial frictions, etc, fit into this structure.

## Insight #3

With a lognormality assumption, and some additional cross-industry notation, you get closed form expressions for macro TFP changes in terms of reduced-form observed shifts in MPK dispersion and related moments in affected industries which can be drawn from diff-in-diff exercises.

# WHY IS 2 × DAVID'S APPROACH SO COOL?

## **The Intuition is Clear**

Anyone who's written down output functions in this model class with the multiplicative GE terms can see why they drop out in log variances.

## **The Model Class is Broad**

It turns out that we've all been scaling our adjustment cost and financial frictions functions for the right reasons!

## **The Method is Practical**

The paper uses an off-the-shelf identification strategy from Bertrand, et al. (2007) for French banking deregulation to compute TFP gains.

## **I Like It!**

I'll put this paper on my second-year PhD reading list next year, and I learned a lot from this well done paper.

# WHAT WILL BE MISSING FROM $\exp(2 \ln(David))$ 'S RESULTS?

The misallocation measured by this method comes from

- ▶ firm-level effective decreasing returns, and
- ▶ firms having the wrong inputs at a given moment in time.

Although the distortions may have an explicitly dynamic source at the micro level, e.g., financial frictions, from the aggregate production function perspective they result in **static losses**.

## **An Inherited Limitation**

Just as with any calculation following the Hsieh-Klenow logic, this method ignores certain types of **dynamic losses** which *endogenously stem from but are not reflected in MPK dispersion*.

# A DISCUSSANT-Y GROWTH MODEL

**Endogenous TFP Growth through R&D  $x_i$**

$$z'_i - z_i = x_i^\gamma z_i^{1-\gamma}, \quad 0 < \gamma < 1$$

**Maintain the Previous Static Profit Structure & Wedges  $\tau_i$**

$$y_i = z_i l_i^\alpha, \quad \Pi_i = \max_{l_i} y_i - \frac{W}{(1 - \tau_i)^{1-\alpha}} l_i = \Pi_i(\tau_i, \dots)$$

**Wedges Affect R&D Dynamically**

$$\text{Value Max:} \quad \max_{x_i, x'_i, \dots} (\Pi_i - P x_i) + \frac{1}{R} (\Pi'_i - P x'_i) + \dots$$

$$\text{R\&D Optimality:} \quad P = \frac{1}{R} \frac{\partial \Pi'_i(\tau_i, \dots)}{\partial x_i} \rightarrow x_i = x_i(\tau_i, \dots)$$

**Dynamic Misallocation Loss: Average TFP Growth is Typically Lower**

$$\mathbb{E}g'_i = \int \frac{z'_i - z_i}{z_i} d_i = \int \left( \frac{x_i(\tau_i, \dots)}{z_i} \right)^\gamma d_i$$

is subject to the same Jensen's inequality logic from before, but this dynamic loss isn't measured in the misallocation formulas in this paper.

# IS THIS JUST SOME WEIRD GROWTH MODEL THING TO IGNORE?

Not really. The logic above could in principle apply to a range of widely used models of endogenous dynamic forces:

- ▶ TFP growth/innovation,
- ▶ task automation,
- ▶ human capital investments,
- ▶ FDI,
- ▶ ...

## **A General “Lower Bound” Takeaway**

With dynamic forces endogenously *responding to, but not reflected in* MPK dispersion, the aggregate gains from reform will generally be higher than the static TFP misallocation shifts computed here.

## **A Specific Takeaway**

Maybe French banking deregulation added even more than 5.3% to TFP.



# A REALLY COOL PAPER

There are multiple attractive aspects to unpack here.

- ▶ The paper goes after a big, important question.
- ▶ The paper provides an elegant theoretical insight.
- ▶ The paper offers a practical, operational method.

**Go read the paper.**

It's worth your time.