

Paul Sullivan

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EDUCATION

Ph.D. Economics, *University of Virginia* 2005
Advisors: Steven Stern, John Pepper, William Johnson
M.A. Economics, *University of Virginia* 2001
B.A. Economics, *College of the Holy Cross* 1999

EMPLOYMENT

American University, Department of Economics, Assistant Professor 2016-present
U.S. Bureau of Labor Statistics, Research Economist 2006-2016
University of Michigan, Post-Doctoral Fellow 2004-2006
Visiting Positions
University of Western Ontario, Department of Economics 2014-2015

RESEARCH AND TEACHING FIELDS

Labor, Econometrics, Housing, Public

PUBLICATIONS

“Beauty, Job Tasks, and Wages: A New Conclusion about Employer Taste-Based Discrimination,” (with Ralph Stinebrickner and Todd Stinebrickner), **Review of Economics and Statistics**, 101(4), October 2019, pp. 602-615.

“Job Tasks, Time Allocation, and Wages,” (with Ralph Stinebrickner and Todd Stinebrickner), **Journal of Labor Economics**, 37(2), April 2019, pp. 399-433.

“Implications of U.S. Tax Policy for House Prices, Rents, and Homeownership,” (with Kamila Sommer), **American Economic Review**, 108(2), February 2018, pp. 241-274.

“Search and Non-Wage Job Characteristics,” (with Ted To), **Journal of Human Resources**, 49(2), Spring 2014, pp. 472-507.

“The Equilibrium Effect of Fundamentals on House Prices and Rents,” (with Kamila Sommer and Randal Verbrugge), **Journal of Monetary Economics**, 60(7), October 2013, pp. 854-870.

“Empirical Evidence on Occupation and Industry Specific Human Capital,” **Labour Economics**, 17(3), June 2010, pp. 567-580.

“A Dynamic Analysis of Educational Attainment, Occupational Choices, and Job Search,” **International Economic Review**, 51(1), February 2010, pp. 289-317.

“Estimation of an Occupational Choice Model when Occupations are Misclassified,” *Journal of Human Resources*, 44(2), Spring 2009, pp. 495-535.

WORKING PAPERS

“The Effect of the Tax Cuts and Jobs Act on the Housing Market,” (with Kamila Sommer) (under review).

“Job Tasks, College Major, and the Gender Wage Gap,” (with Ralph Stinebrickner and Todd Stinebrickner) (under review).

“Job Dispersion and Compensating Wage Differentials,” (with Ted To) (under review).

CURRENT RESEARCH

“Tasks, Human Capital, and Job Search,” (with Ralph Stinebrickner and Todd Stinebrickner).

TEACHING EXPERIENCE

American University

Applied Econometrics (Econ 322)	Fall 2017-2018, Spring 2018-2019
Labor Economics (Econ 373)	Spring 2017-2019
Graduate Labor Economics (Econ 673)	Fall 2016-2018
Principles of Microeconomics (Econ 200)	Spring 2017

University of Western Ontario

Applied Econometrics (undergraduate) (Econ 3388A)	Fall 2014
Advanced Econometrics (Ph.D. level) (Econ 9615A)	Fall 2014

University of Virginia

Principles of Microeconomics	Fall 2002
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SEMINARS AND CONFERENCE PRESENTATIONS

2019 Southern Economic Association Annual Meeting (Fort Lauderdale) (scheduled)

2018 Society of Labor Economists Annual Meeting (Toronto)

2017 Washington University in St. Louis, UVA Economics Alumni Conference, Southern Economic Association Annual Meeting (Tampa)

2016 American University, Boston College Center for Retirement Research, Southern Economic Association Annual Meeting (Washington, D.C.), UVA Economics Alumni Conference

2015 McMaster University, Federal Reserve Bank of Cleveland, Temple University

2014 Federal Reserve Bank of New York, University of Missouri, Wesleyan University, University of Western Ontario

- 2013 University of Wisconsin-Madison and Federal Reserve Bank of St. Louis HULM Conference (St. Louis)
- 2012 ASSA Meetings (Chicago), AREUEA Annual Meeting (discussion), Temple University
- 2011 Georgetown University, U.S. Census Center for Economic Studies, Cost-of-Living and Supplemental Poverty Measure Conference at the Brookings Institution, Federal Economic Statistics Advisory Committee, Southern Economic Association Meeting (discussion) (Washington D.C.)
- 2010 Midwest Economic Association Annual Meeting, University of Richmond, Western Economic Association Annual Meeting, NBER Summer Institute: Aggregate Implications of Microeconomic Consumption Behavior Workshop
- 2003-2009 American University, DYNARE Conference at Federal Reserve Bank of Boston, Society of Labor Economists Annual Meeting, University of Virginia, Southern Economic Association Annual Meeting (New Orleans, LA), University of Western Ontario CIBC Conference on Human Capital and Productivity, Society of Labor Economists Annual Meeting, University of Michigan

PEER REVIEW

Reviewer for: *Journal of Human Resources*, *Journal of Labor Economics*, *International Economic Review*, *Review of Economics and Statistics*, *Review of Economic Dynamics*, *Economic Journal*, *Journal of Applied Econometrics*, *Labour Economics*, *European Economic Review*, *Review of Economics of the Household*, *Journal of Housing Economics*, *Scandinavian Journal of Economics*, *Economic Inquiry*, *Journal of Economic Behavior and Organization*, *Labour*, *Southern Economic Journal*, *Journal of Human Capital*, *Macroeconomic Dynamics*, *Journal of Public Economics*, *National Tax Journal*, *Review of Economic Studies*

PROFESSIONAL SERVICE AND ACTIVITIES

American University Departmental Service:

Faculty Recruiting Committee	Spring 2020
Economics Honors Program Coordinator	2018-present
Co-Organizer of Research Seminar Series	2016-2018
Faculty Recruiting Committee	2016-2017

Association Memberships

American Economic Association, Society of Labor Economists, Econometric Society, Southern Economic Association

ADVISING

Ph.D. Students, as Co-Primary Advisor:

Angie Ahmadi (in progress)

Ph.D. Students, as Committee Member:

Stephan Lefebvre (in progress)

Eric Carlson (in progress)

Jayne Yoo (in progress)

Fareena Malhi (in progress)

Valerie Lacarte (2018)

HONORS AND FELLOWSHIPS

Dissertation Year Fellowship, <i>University of Virginia</i>	2003-2004
Pre-Doctoral Fellowship, <i>Bankard Fund for Political Economy</i>	2002-2003
Academic Enhancement Research Fellowship, <i>University of Virginia</i>	2001
Graduate Fellowship, <i>University of Virginia</i>	2000-2002
Phi Beta Kappa, <i>College of the Holy Cross</i>	1999

Last Updated: October 2019