

CURRICULUM VITAE
NATALIE C. COTTON NESSLER*

Department of Management & Organizations
Ross School of Business
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EDUCATION

UNIVERSITY OF MICHIGAN

2006 Ph.D. Candidate,
– Present Department of Management and Organizations, Ross School of Business
 & Department of Sociology, College of Literature, Science and the Arts

Dec 2009 M.A. in Sociology, College of Literature, Science and the Arts

UNIVERSITY OF PENNSYLVANIA

May 2006 J.D., *Cum Laude*, Penn Law School

May 2006 M.B.A., *Graduation with Honors*, Wharton School of Business, Major in Strategic
 Management

May 2000 B.A. in International Studies, College of Arts & Sciences, Minor in French

May 2000 B.S. in Economics, Wharton School of Business, Concentrations: Information Systems
 and Management

RESEARCH INTERESTS

Social Networks; Organization Theory; Economic Sociology; Identity

AWARDS & FELLOWSHIPS

Outstanding Reviewer Award, Organizational Behavior Division, Academy of Management, 2011

Rackham Merit Fellowship, University of Michigan, 2006 – 2011

Student Poster Award, NICO/SONIC Complexity Conference at Northwestern University, 2011

* Formerly Natalie C. Cotton

Rackham Outstanding GSI Award, 2010 (one of twenty graduate students selected for university-wide teaching award)

Above and Beyond the Call of Duty (ABCD) Reviewer Award, Organization and Management Theory Division, Academy of Management, 2009

Shapiro/Malik Award, University of Michigan, 2007 & 2009

Joseph Wharton Scholarship, University of Pennsylvania, 2002 – 2003

City of Philadelphia Mayor's Scholarship, National Merit Scholarship, Prudential Corp. Scholarship & Berwind Foundation Scholarship, 1996 – 2000

PUBLICATIONS

Natalie C. Cotton Nessler and Gerald F. Davis, 2012. "Stock Ownership, Political Beliefs, and Party Identification from the 'Ownership Society' to the Financial Meltdown." *Accounting, Economics, and the Law*. (Forthcoming.)

Natalie C. Cotton, 2011. "Maiden Voyage: Mapping the Territory." In Arne Carlsen and Jane E. Dutton (eds.), *Research Alive: Exploring Generative Moments in Doing Qualitative Research*: 46-48. Copenhagen: Copenhagen Business School Press.

D. Scott DeRue, Susan J. Ashford, and Natalie C. Cotton, 2009. "Assuming the Mantle: Unlocking the Process by which Individuals Internalize a Leader Identity." In Jane E. Dutton and Laura M. Roberts (eds.), *Exploring Positive Identities and Organizations: Building a Theoretical and Research Foundation*: 217-236. New York: Taylor Francis.

Natalie C. Cotton, 2006. "The Competence of Students as Editors of Law Reviews: A Response to Judge Posner." *University of Pennsylvania Law Review* 154: 951-982.

WORKING PAPERS/WORKS IN PROGRESS

Natalie C. Cotton. "Managing Relationships at Work." Qualitative study of employees' approaches to forming and maintaining relationships with others. Analyzing data.

Johan S.G. Chu*, Natalie C. Cotton*, and Felichism Kabo. "The Organizational Limits of Space: Spatial Networks' Effects on Social Network Formation." Writing manuscript. *Equal first authors.

Jason Owen-Smith, Helena Buhr, and Natalie C. Cotton. "What is a Network Effect? Mechanisms and Context in Structural Influences on IPO Decision-Making." Revising manuscript.

Natalie C. Cotton. "Dating Communities: Stock-Option Backdating and the Role of Network Structure."

CONFERENCE PRESENTATIONS & PAPERS

Johan S.G. Chu*, Natalie C. Cotton*, and Felichism Kabo. "The Organizational Limits of Space: Spatial Networks' Effects on Social Network Formation." Poster presentation, *2011 NICO/SONIC Complexity Conference* at Northwestern University. *Equal first authors. Won Student Poster Award.

Natalie C. Cotton. "Dating Communities: Stock-Option Backdating and Network Structure." *American Sociological Association Annual Meeting*, August 2010.

Natalie C. Cotton and Gerald F. Davis. "When Prophecy Fails, Part 2: Did the Investor Class Abandon the Republican Party in 2008?" *Academy of Management Annual Meeting*, August 2010.

Jason Owen-Smith, Helena Buhr, and Natalie C. Cotton. "Know When to Hold 'Em: Multiple Networks, Market Sentiment, and IPO Decisions." *American Sociological Association Annual Meeting*, August 2008

Gerald F. Davis and Natalie C. Cotton. "Federalism and Organization Theory." *Academy of Management Annual Meeting*, August 2007

Gerald F. Davis and Natalie C. Cotton. "Political Consequences of Financial Expansion: Does Buying a Mutual Fund Turn You Republican?" *American Sociological Association Annual Meeting*, August 2007

INVITED TALKS

Natalie C. Cotton. "Relational Approaches at Work: Understanding Social Network Formation." The Networks Workshop, University of Michigan, February 2011.

TEACHING EXPERIENCE

Courses Taught

Behavioral Theory in Management (MO 300, BBA Core), Ross School of Business, University of Michigan, Winter 2009, primary instructor for 67 undergraduates

Economic Sociology (SOC 315), College of Literature, Science and the Arts, University of Michigan, Fall 2008, graduate student instructor (led discussion sections) for 71 undergraduates

Invited Lectures

"Social Networks," October 23, 2008, in Economic Sociology (SOC 315), College of Literature, Science and the Arts, University of Michigan, lecture delivered to 130+ enrollment course

Grading/Tutoring

Human Behavior and Organizations (MO 501, Evening MBA Core), Ross School of Business, University of Michigan, Winter 2007, grader for 56 MBA students

Supply Chain Management (OPIM 632, Executive MBA Core), Wharton School of Business, University of Pennsylvania, Spring 2006, program-sponsored small group tutoring for Wharton West (San Francisco) and Wharton East (New York)

Supply Chain Management (OPIM 632, MBA Core), Wharton School of Business, University of Pennsylvania, Spring 2004 & Spring 2005, one of 7 teaching assistants for approximately 800 MBA students

RESEARCH GRANTS

Ross School of Business Doctoral Studies Small Research Grant, for dissertation research, "Relational Work at Work", \$2000, Fall 2010

The Carol and Lawrence Zicklin Center for Business Ethics Research at the Wharton School of Business, Grant for "A Study of MBA Programs' Codes of Ethics", \$4800, Summer 2005.

MEMBERSHIPS

Academy of Management

American Sociological Association

The PhD Project, Management Doctoral Students Association

SERVICE

Governance Committee, PhD Project Management Doctoral Students Association, 2011-2012

Student Panelist, Univ. of Michigan Office of Student Conflict Resolution, 2010-2011

Personnel Committee, elected student representative, Univ. of Michigan Department of Sociology, 2009

Representative at Large, Ross School of Business PhD Forum, 2007 – 2008

Department Steward representing the Business School, Univ. of Michigan Graduate Employees' Organization, 2006 – 2007

Planning Committee, Third Annual Positive Organizational Scholarship (POS) Conference, "Empirical Currents of Positive Organizational Scholarship," Fall 2006

Executive Editor, *Journal of Animal Law and Ethics*, Volume 1 (Founding board member), 2005 – 2006

Senior Editor, *University of Pennsylvania Law Review*, Volume 154, 2005 – 2006

Associate Editor, *University of Pennsylvania Law Review*, Volume 153, 2004 – 2005

WORK EXPERIENCE

Customized Energy Solutions (regulatory and financial consulting boutique), Philadelphia, PA,
Energy Consultant, 2000 – 2007

PECO Energy Company, Philadelphia, PA, 1997 – 2000

OTHER SKILLS

French proficiency

Massage therapist (national certification, NCTMB 2002 – 2006)