

Mary L. Rigdon

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Primary Appointments

Assistant Research Scientist 2004-present

Research Center for Group Dynamics
Institute for Social Research
University of Michigan

Post-Doctoral Fellow 2003-2004

Center for Basic Research in the Social Sciences (IQSS)
Harvard University

IFREE Post-Doctoral Fellow 2001-2003

Interdisciplinary Center for Economic Science
George Mason University

Teaching Appointments

Adjunct Assistant Professor 2004-2007

Department of Economics
University of Michigan

Faculty Member 2007, 2002

Graduate Student Workshop in Experimental Economics
ICES, George Mason University

Lecturer 2002

Department of Economics
University of Texas at Austin

Education

University of Arizona, Economics & Mechanism Design Ph.D., 1997-2001

Cooperation and Intentions in Experimental Bargaining Games
Committee: Vernon L. Smith (chair), Kevin McCabe, Dan Houser

Westminster College, Economics, *Magna Cum Laude* B.A., 1993-1996

M. L. Rigdon

Fields

Experimental Economics, Behavioral Game Theory, Economics and Psychology, Economic Systems Design

Grants

- Solidarity in Hierarchical Relationships* 2008–2009
Interdisc. Comm. for Org. Studies, University of Michigan
PI: Rigdon; co-PI: D. Smith
- Social Preferences and Interactive Epistemology* 2007–2008
Intern. Found. for Research in Experimental Economics
PI: Rigdon; co-PI: A. Gillies
- Trust and Reciprocity in Incentive Contracting* 2003–2007
National Science Foundation, #SES-0355425
- Trust Experiments in Alaska* 2000–2001
The Rasmussen Foundation
PI: Rigdon; co-PIs: A. Gunnthorsdottir and V. Smith
- Are Belief- and Choice-reinforcement Models Jointly Exhaustive?* 2000
Intern. Found. for Research in Experimental Economics

Publications

- Minimal Social Cues in the Dictator Game
(M. L. Rigdon, K. Ishii, M. Watabe, and S. Kitayama)
Journal of Economic Psychology 30(3): 358–367 2009
- Trust and Reciprocity in Incentive Contracting
Journal of Economic Behavior and Organization 70: 93–105 2009
- Incremental Approaches to Establishing Trust
(with R. Kurzban and B. Wilson)
Experimental Economics 11: 370–389 2008
- Sustaining Cooperation in Trust Games
(M. L. Rigdon, K. McCabe and V. Smith)
Economic Journal 117(522): 991–1007 2007

M. L. Rigdon

- Positive Reciprocity and Intentions in Trust Games
(with K. McCabe and V. Smith)
Journal of Economic Behavior and Organization 52(2): 267–275 2003
- Market Design and Motivated Human Trading Behavior in
Electricity Markets
(with M. A. Olson, S. J. Rassenti, and V. L. Smith)
Institute of Industrial Engineering Transactions 35(9): 833–849 2003
- Theory of Mind in Two-Person Experiments
Encyclopedia of Cognitive Science 2003
(L. Nadel, ed.)
- Dictator Games
Encyclopedia of Cognitive Science 2003
(L. Nadel, ed.)
- Efficiency Wages in An Experimental Labor Market
Proceed. of the National Acad. of Sciences 99(20): 13348–13351 2002
- Cooperation in Single Play, Two-Person Extensive Form Games
(with K. McCabe and V. Smith)
Experimental Business Research 2002
(R. Zwick and A. Rapoport, eds.)
- Theory-Testing Experiments in the Economics Laboratory
(with A. S. Gillies, peer commentary)
Behavioral and Brain Sciences 24(3): 410–411 2001
- Market Design and Motivated Human Trading Behavior in
Electricity Markets
(with M. A. Olson, S. J. Rassenti, V. L. Smith, and M. J. Ziegler)
*HICSS-32. Proc. of the 32nd Annual Hawaii International Conference on
System Sciences* 1999

Manuscripts Under Review

- Trust and Trustworthiness in Networked Exchange
(with A. Cassar)
revised and resubmitted to *Games and Economic Behavior*

M. L. Rigdon

Higher-order Beliefs and Social Preferences in Trust Games
(with A. S. Gillies, funded by IFREE)

Manuscripts

Relativized Trust and Reciprocity: Cooperation within Networks
(with A. Cassar)

Work in Progress

The Role of Reputation Building in Coordinating Collective Resistance
(with D. Smith, funded by National Science Foundation)

Expectations and Gender Differences in Altruism
(with A. Levine)

Competition and Cooperation: The Role of Reputation and Information in
Networked Exchange
(with A. Cassar)

Predicting the Nature of Conflict
(with A. Basu and L. Razzolini, funded by National Science Foundation)

Hierarchical Relations, Performance, and Social Capital
(with P. Grosjean and A. Cassar, funded by MARS, Inc.)

Gender and Negotiation

Social Influences on Health: The Role of Salivary Progesterone
(with S. Brown)

Stigmatized Targets, Investment Opportunities, and Social Bonding
(with S. Brown)

Invited Talks

Mechanisms for Cooperative Decision Making

- Center for Cognitive Science, Rutgers University 04.2009

Solidarity in Hierarchical Relationships

- University of San Francisco 03.2009

Trust and Reciprocity in Networks

- Quantitative Methods in the Social Sciences, Columbia University 04.2009

M. L. Rigdon

- Department of Economics, University of Edinburgh 11.2008
- School of Economics & Finance, University of St. Andrews 11.2008

Trust and Reciprocity in 2-node and 3-node Networks

- Department of Economics, Rutgers 01.2009
- Department of Economics, Texas A&M 10.2008
- Interdisc. Center for Econ. Science, George Mason University 09.2008
- STIET Incentive Centered Design, University of Michigan 09.2008

Relativized Trust and Reciprocity: Cooperation within Networks

- Decision Consortium, University of Michigan 11.2007
- Department of Economics, University of San Francisco 06.2007

Competition and Cooperation: A Laboratory Study

- Decision Consortium, University of Michigan 12.2006
- Southern Economic Association Annual Meeting, Charleston 11.2006

Trust and Reciprocity in Incentive Contracting

- Department of Economics, University of San Francisco 02.2006

Selfish Cooperation? Trust and Reciprocity in Bargaining

- Decision Consortium, University of Michigan 02.2005

Cooperation under Implicit versus Incentive Contracts

- Behavioral and Experimental Economics Workshop 04.2004
Department of Economics, Harvard University
- RCGD/ISR, University of Michigan 11.2004
- Organizational Studies Program, University of Michigan 03.2004

Incremental Trust and Trustworthiness

- Invited Session: Trust and Other-Regarding Behavior
Southern Economic Association Annual Meeting, San Antonio 11.2003

Efficiency Wages in an Experimental Labor Market

- UT Economics-ITAM Conference, Austin 11.2002

Sustaining Cooperation in Trust Games

- Department of Economics, UC-Irvine 03.2003
- Institute for Mathematical Behavioral Sciences, UC-Irvine 02.2003
- Department of Economics, Loyola Marymount University 02.2003
- CERGE-EI, Academy of Sciences of the Czech Republic, Prague 11.2002

M. L. Rigdon

- Department of Economics, The University of Texas at Austin 03.2002
- Invited Session: Trust and Reciprocity in Games
American Economic Association Annual Meeting, New Orleans 01.2002
- CentER, Tilburg University, Tilburg, The Netherlands 12.2001

Conference Talks

Solidarity in Hierarchical Relationships

- Economic Science Association, Tucson, 11.2009

Higher-order Beliefs and Social Preferences in Trust Games

- Nordic Conference on Experimental Economics, 10.2009
- Economic Science Association Annual Meeting, 06.2009

Gender and Expectations in Altruism

- Economic Science Association (American, Tucson) 11.2008

Trust and Reciprocity in Networks

- Economic Science Association (American, Tucson) 10.2007
- Economic Science Association (Internat'l, Rome) 06.2007

Social Distance and Social Cues in the Dictator Game

- Economic Science Association (Internat'l, Atlanta) 06.2006

Trust and Reciprocity in Incentive Contracting

- Economic Science Association (American, Tucson) 09.2005

Resolving the Paradox of Organizational Trust

- Economic Science Association (American, Tucson) 11.2004

Sustaining Cooperation in Trust Games

- Economic Science Association (American, Tucson) 11.2001

Positive Reciprocity and Intentions in Trust Games

- Economic Science Association (European, Amsterdam) 10.2000
- Economic Science Association (American, Tucson) 10.2000
- Economic Science Association (Internat'l, New York) 06.2000

Varieties of Mind-Reading in 2-Person Trust Games

- Economic Science Association (Internat'l, New York) 06.2000

M. L. Rigdon

Institute and University Service

Member, RCGD's Executive Committee	2006–present
Co-organizer, RCGD Seminar Series <i>Alternatives to Self-Interest: Interdisciplinary Perspectives</i>	Winter 2007
Co-organizer, RCGD Seminar Series <i>Experimental Economics</i>	Fall 2006
Knights-Wallace Fellows Introduction to Research at ISR (Panel organized by Institute director, James Jackson) <i>Economic Behavior: Social Preferences and the Lab</i>	Fall 2006
Member, Primary Research Staff Performance Review	2007, 2005
Member, RCGD Laboratory Coordinating Committee	2004–2006

Consulting

Economic Science Consultant Alaska Federation of Natives Conference, Anchorage	06.2004
Economic Science Consultant Congressional Chief of Staff Retreat Mercatus Center, George Mason University	01.2002
External Consultant <i>Trust and Reciprocity in Interpersonal Exchange</i> The Russell Sage Foundation (Grant PIs: D. Houser, K. McCabe, and V. Smith)	1999–2001

Other Honors and Awards

Third Year Paper Prize Department of Economics, University of Arizona	Spring 2000
Dissertation Grant Department of Economics, University of Arizona	2000–2001
George C. Coleman Fellowship Department of Economics, University of Arizona	2000–2001

M. L. Rigdon

Elmer J. Brown Memorial Fellowship 1999–2000
Department of Economics, University of Arizona

Teaching and Advising

Participant 05.2007
Teaching Innovations Program in Economics
sponsored by: NSF and American Economic Association

Lecturer 06.2006
Laboratory and Field Experiments in Economics
Empirical Implications of Theoretical Models Summer Institute
Empirical Evaluation of Causality Module

Faculty Advisor 2005–present
National Society of Collegiate Scholars
University of Michigan Chapter

Faculty Sponsor 2004–present
Undergraduate Research Opportunity Program
University of Michigan

Courses Taught
Introduction to Microeconomics (Texas), Basic Economic Issues (Arizona),
Experimental Economics (Texas, Michigan), Intermediate Microeconomics
(Michigan), Current Issues in Economics: Experimental Economics (Seminar,
Michigan)

Dissertation Committees
Tapan Khopar (Michigan, School of Information); Doug Smith (Michigan,
Economics); Adam Levine (Michigan, Political Science)

Professional Service and Memberships

Conference Panelist 05.2007
Intern. Found. for Research in Experimental Economics, 10th Anniversary
Arlington, VA

Participant 04.2007
Professional Grant Proposal Writing Workshop
The Grant Institute

M. L. Rigdon

Participant

01.2004

CeMENT Mentoring Workshop for Junior Faculty in Economics

Sponsored by: CSWEP, NSF (San Diego)

Referee

American Economic Review; Eastern Economic Journal; Economic Inquiry; Economic Journal; European Economic Review; Experimental Economics; Games and Economic Behavior; Journal of Behavioral Decision Making; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of Economic Psychology; Journal of Law, Economics, and Organization; National Science Foundation (Decision, Risk, and Management Science; Economics); Organizational Science; Proceedings of the National Academy of Sciences; Rationality and Society; Southern Economic Journal

Member

American Economic Association; Committee on the Status of Women in the Economics Profession; The Econometric Society; Economic Science Association; Macademia: An intern'l network of researchers in Experimental Economics and Judgment and Decision Making; The Royal Economic Society; Society for Judgment and Decision Making; Southern Economic Association

References

Yan Chen

Professor, School of Information

The University of Michigan

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Rachel Croson

Professor of Economics (School of Economics, Political and Policy Studies) and Professor of Organizations, Strategy and International Management (School of Management)

The University of Texas at Dallas

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Daniel Houser

Professor of Economics

George Mason University

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M. L. Rigdon

John List
Professor of Economics
University of Chicago
jlist@uchicago.edu

Andreas Ortmann
Professor of Economics and Director of Center for Design Economics
Charles University and the Academy of Sciences of the Czech Republic
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Jan Potters
Professor of Economics and Director of *CentERLab*
Tilburg University
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