

**Curriculum Vitae - Arthur Lupia**  
**June 2007**

**Contact Information**

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**Education**

**1991** Ph.D, Social Science, California Institute of Technology

**1988** M.S., Social Science, California Institute of Technology

**1986** B.A., Economics, University of Rochester

**Academic Appointments**

**2006 - present**, Hal R. Varian Collegiate Professor of Political Science, University of Michigan

**2001 - present**, Research Professor, Institute for Social Research

**2001 - 2006**, Professor of Political Science, University of Michigan

**1998 – 2001**, Professor of Political Science, UC San Diego

**1996 – 1998**, Associate Professor of Political Science, UC San Diego

**1990 – 1996**, Assistant Professor of Political Science, UC San Diego

**Honors & Awards**

**Member of the American Academy of Arts and Sciences.** Elected 2007.

**John Simon Guggenheim Memorial Foundation.** Fellowship 2007-2008

**American Association for Public Opinion Research. *The Warren Mitofsky Innovators Award.*** 2007. Shared with Diana Mutz for the creation of TESS.

**Fellow of the American Association for the Advancement of Science.** Elected 2004.

**Center for Advanced Study in the Behavioral Sciences.** Fellowship, 1999-2000.

**National Academy of Sciences. *The Award for Initiatives in Research.* 1998.** This award "recognizes innovative young scientists and encourages research likely to lead toward new capabilities for human benefit." This annual award goes to a scientist who is no more than 35 years of age. 1998 is the only time that Academy has given this award to a political scientist.

**American Political Science Association.** The 1996 Emerging Scholar Award from the APSA Organized Section on Elections, Public Opinion, and Voting Behavior.

**California Institute of Technology.** Awarded the John Randolph Haynes and Dora Haynes Dissertation Fellowship in 1988 and the Earle C. Anthony Graduate Fellowship in 1986.

**Publications**

## **Books**

Arthur Lupia and Mathew D. McCubbins. 1998. *The Democratic Dilemma: Can Citizens Learn What They Need to Know?* New York: Cambridge University Press.

Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin (eds.). 2000. *Elements of Reason: Cognition, Choice, and the Bounds of Rationality*. New York: Cambridge University Press.

Elisabeth R. Gerber, Arthur Lupia, Mathew D. McCubbins, and D. Roderick Kiewiet. 2001. *Stealing the Initiative: How State Government Responds to Direct Democracy*. Upper Saddle River, NJ: Prentice-Hall.

Arthur Lupia and Mathew D. McCubbins. 2005. *The Democratic Dilemma: Can Citizens Learn What They Need to Know?* (Japanese translation by Masahiro Yamada). Tokyo: Bokutakusha.

John H. Aldrich, James E. Alt, and Arthur Lupia (eds.) 2008. *A Positive Change in Political Science: The Legacy of Richard D. McKelvey's Most Influential Writings*. In press, University of Michigan Press.

## **Edited Symposia**

Arthur Lupia (ed.). 2002. "Experimental Methods in Political Science." *Political Analysis* 10(4) 319-412.

Arthur Lupia (ed.). 2000. "The Public Value of Political Science Research." *PS: Political Science and Politics* 33: 2 - 64.

## **Research Monograph**

Arthur Lupia. 2001. *Evaluation: The Web White and Blue Network 2000*. New York: Markle Foundation.

## **Articles**

Arthur Lupia and Kenneth F. McCue. 1990. "Why the 1980's Measures of Racially Polarized Voting Are Inadequate for the 1990's." *Law and Policy* 12: 353-387.

Richard Boylan, John Ledyard, Arthur Lupia, Richard D. McKelvey, and Peter C. Ordeshook. 1991. "Political Competition in a Model of Economic Growth: An Experimental Study." In Thomas R. Palfrey (ed.), *Contemporary Laboratory Research in Political Economy*, 33 - 67. Ann Arbor: University of Michigan Press.

Arthur Lupia. 1992. "Busy Voters, Agenda Control, and the Power of Information." *American Political Science Review* 86: 390-403.

Arthur Lupia. 1993. "Credibility and the Responsiveness of Direct Legislation." In William A. Barnett, Norman J. Schofield and Melvin J. Hinich (eds.) *Political Economy: Institutions, Competition and Representation* 379-404. New York: Cambridge University Press.

Arthur Lupia. 1994. "Bounded Rationality and 'The Institutional Foundations of Democratic Government.'" *Journal of Institutional and Theoretical Economics* 150: 203-210.

Arthur Lupia. 1994. "Shortcuts versus Encyclopedias: Information and Voting Behavior in California Insurance Reform Elections." *American Political Science Review* 88: 63-76.

Arthur Lupia. 1994. "The Effect of Information on Voting Behavior and Electoral Outcomes: An Experimental Study of Direct Legislation." *Public Choice* 78: 65-86.

Arthur Lupia and Mathew D. McCubbins. 1994. "Designing Bureaucratic Accountability." *Law and Contemporary Problems* 57: 91-126.

- Sections reprinted in Peter L. Strauss, et. al. (eds.) *Gellhorn and Byse's Administrative Law: Cases and Comments*, ninth edition. Westbury, NY: Foundation Press. 1995.

Arthur Lupia and Mathew D. McCubbins. 1994. "Who Controls? Information and the Structure of Legislative Decision Making." *Legislative Studies Quarterly*, 19: 361-384.

- Reprinted in Kenneth A. Shepsle and Barry R. Weingast (eds.), *Positive Theories of Congressional Institutions*, 201-234, with appendix added. Ann Arbor: University of Michigan Press, 1995.

Arthur Lupia and Mathew D. McCubbins. 1994. "Learning From Oversight: Fire Alarms and Police Patrols Reconstructed." *Journal of Law, Economics and Organization* 10: 96-125.

Arthur Lupia and Kaare Strøm. 1995. "Coalition Termination and the Strategic Timing of Parliamentary Elections." *American Political Science Review* 89: 648-665.

- 1997 Gregory M. Luebbert Prize runner-up for the Best Paper in Comparative Politics.

Elisabeth R. Gerber and Arthur Lupia. 1995. "Campaign Competition and Policy Responsiveness in Direct Legislation Elections." *Political Behavior* 17: 287-306.

Elisabeth R. Gerber and Arthur Lupia. 1996. "Term Limits, Responsiveness and the Failure of Increased Competition." In Bernard Grofman (ed.), *Legislative Term Limits: Public Choice Perspectives*. Kluwer Academic Publishers, 87 - 99.

Elisabeth R. Gerber and Arthur Lupia. 1999. "Voter Competence in Direct Legislation Elections." In Steven L. Elkin and Karol E. Soltan (eds.) *Democracy and Citizen Competence*. University Park, PA: Penn State Press, 147 - 160.

Arthur Lupia and Mathew D. McCubbins. 2000. "Representation or Abdication? How Citizens Use Institutions to Help Delegation Succeed." *European Journal of Political Research* 37: 291 - 307.

Arthur Lupia. 2000. "Evaluating Political Science Research: Information for Buyers and Sellers." *PS: Political Science and Politics* 33: 7-13.

Arthur Lupia. 2000. "The EU, the EEA, and Domestic Accountability: How Outside Forces Affect Delegation within Member States." *Journal of Legislative Studies* 6: 15-32.

- Reprinted in Eric Damgaard and Torbjorn Bergman (eds.), *Delegation and Accountability in European Integration: The Nordic Parliamentary Democracies and the European Union*. Newbury Park, UK: Frank Cass Publishers. 2000.

James N. Druckman and Arthur Lupia. 2000. "Preference Formation." *Annual Review of Political Science* 3: 1 - 24.

Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin. 2000. "Incorporating Reason into the Study of Politics." In Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin (eds.) *Elements of Reason: Cognition, Choice, and the Bounds of Rationality*. New York: Cambridge University Press, 1 - 20.

Arthur Lupia and Mathew D. McCubbins. 2000. "The Institutional Foundations of Political Competence." In Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin (eds.) *Elements of Reason: Cognition, Choice, and the Bounds of Rationality*. New York: Cambridge University Press, 47 - 66.

- Reprinted in Michael J. Saward (ed.) *Democracy: Critical Concepts in Political Science*. Milton Park, UK: Routledge, 2006.

Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin. 2000. "Constructing a Theory of Reasoning." In Arthur Lupia, Mathew D. McCubbins, and Samuel L. Popkin (eds.) *Elements of Reason: Cognition, Choice, and the Bounds of Rationality*. New York: Cambridge University Press, 287 - 290.

John D. Huber and Arthur Lupia. 2001. "Cabinet Instability and Delegation in Parliamentary Democracies." *American Journal of Political Science* 45: 18-32.

Arthur Lupia and Mathew D. McCubbins. 2001. "A Response to Austen-Smith." *Public Choice* 106: 183-189.

Arthur Lupia. 2001. "Dumber than Chimps? An Assessment of Direct Democracy Voters." In Larry J. Sabato, Bruce Larson, and Howard Ernst (eds.) *Dangerous Democracy: The Battle Over Ballot Initiatives in America*. Lanham, MD: Rowman and Littlefield, 66 - 70.

Arthur Lupia. 2001. "Delegation of Power: Agency Theory." In Neil J. Smelser and Paul B. Baltes (eds.) *International Encyclopedia of the Social and Behavioral Sciences* 5: 3375 - 3377. Oxford, UK: Elsevier Science Limited.

Arthur Lupia and Richard Johnston. 2001. "Are Voters to Blame? Voter Competence and Elite Maneuvers in Public Referendums." In Matthew Mendelsohn and Andrew Parkin (eds.) *Referendum Democracy: Citizens, Elites, and Deliberation in Referendum Campaigns*. Toronto: MacMillan/St. Martin's Press, 191-210.

Gregory L. Bovitz, James N. Druckman and Arthur Lupia. 2002. "When Can a News Organization Lead Public Opinion? Ideology versus Market Forces in Decisions to Make News." *Public Choice* 113: 127-155.

Arthur Lupia. 2002. "Deliberation Disconnected: What it Takes to Improve Civic Competence." *Law and Contemporary Problems* 65: 133-150.

Arthur Lupia. 2002. "New Ideas in Experimental Political Science." *Political Analysis* 10: 319-324.

Arthur Lupia. 2002. "Who Can Persuade Whom? Implications from the Nexus of Psychology and Rational Choice Theory." In James H. Kuklinski (ed.) *Thinking About Political Psychology*. New York: Cambridge University Press, 51-88.

Arthur Lupia and Gisela Sin. 2003. "Which Public Goods are Endangered? How Evolving Communication Technologies Affect The Logic of Collective Action." *Public Choice* 117: 315-331.

Arthur Lupia with Zöe Baird. 2003. "Can Web Sites Change Citizens? Implications of Web White and Blue 2000." *PS: Political Science and Politics* 37: 77-82.

Arthur Lupia. 2003. "Delegation and its Perils." In Torbjörn Bergman, Wolfgang C. Müller, and Kaare Strøm (eds.) *Delegation and Accountability in West European Parliamentary Democracies*. Oxford: Oxford University Press, 33-54.

Elisabeth R. Gerber, Arthur Lupia and Mathew D. McCubbins. 2004. "When Does Government Limit the Impact of Voter Initiatives? The Politics of Implementation and Enforcement." *The Journal of Politics* 66: 43-68.

- Japanese translation reprinted in *The Law Review of Kansai University* 54(4): 197-234. Translated by Shoichiro Ishibashi, Masashi Ueda, and Toru Wakisaka.

Arthur Lupia and John G. Matsusaka. 2004. "Direct Democracy: New Approaches to Old Questions." *Annual Review of Political Science* 7: 463-482.

Arthur Lupia. 2004. "The Wrong Tack (Can Deliberation Day Increase Civic Competence?)" *Legal Affairs* 3: 43-45.

Arthur Lupia. 2004. "Can Political Institutions Increase Citizens' Competence? Findings from a Formal Model and Two Experiments." In Irwin Morris, Joe A. Oppenheimer, and Karol Soltan (eds.) *Politics from Anarchy to Democracy: Rational Choice in Political Science*. Stanford, CA: Stanford University Press, 132-156.

Arthur Lupia and Tasha S. Philpot. 2005. "Views From Inside the Net: How Websites Affect Young Adults' Political Interest" *The Journal of Politics* 67:1122-1142.

Arthur Lupia and Mathew D. McCubbins. 2005. "Lost in Translation: Social Choice Theory is Misapplied Against Legislative Intent." *Journal of Contemporary Legal Issues* 14: 585-617.

James N. Druckman, Donald P. Green, James H. Kuklinski, and Arthur Lupia. 2006. "The Growth and Development of Experimental Research in the *American Political Science Review*." *American Political Science Review* 100: 627-636.

Yanna Krupnikov, Adam Seth Levine, Arthur Lupia, and Markus Prior. 2006. "Public Ignorance and Estate Tax Repeal: The Effect of Partisan Differences and Survey Incentives." *National Tax Journal* 59 (September): 425-437.

Arthur Lupia. 2006. "How Elitism Undermines the Study of Voter Competence." *Critical Review* 18: 217-232.

James N. Druckman and Arthur Lupia. 2006. "Mind, Will, and Choice." In Charles Tilly and Robert E. Goodin, (eds.) *The Oxford Handbook on Contextual Political Analysis*. Oxford: Oxford University Press, 97-113.

Cheryl Boudreau, Arthur Lupia, Mathew D. McCubbins, and Daniel B. Rodriguez "The Judge as a Fly on the Wall: Interpretive Lessons from the Positive Political Theory of Legislation." Forthcoming, *San Diego Law Review*.

Arthur Lupia. 2007. "Can Online Deliberation Improve Politics? Scientific Foundations for Success." In Todd Davies and Beth Noveck (eds.) *Online Deliberation: Design, Research, and Practice*. Stanford, CA and Chicago: CSLI Publications (of the University of Chicago Press).

Arthur Lupia and Kaare Strøm. 2007. "Bargaining, Transaction Costs, and Coalition Governance." In Torbjörn Bergman, Wolfgang C. Müller, and Kaare Strøm (eds.) *Coalition Government in Western Europe*. Forthcoming, Oxford University Press.

Arthur Lupia and Jesse O. Menning. 2007. "Politics and the Equilibrium of Fear: Can Strategies and Emotions Interact?" Forthcoming in Ann Crigler, Michael MacKuen, George E. Marcus, and W. Russell Neuman (eds.) *The Affect Effect: The Dynamics of Emotion in Political Thinking and Behavior*. Chicago: University of Chicago Press.

Arthur Lupia, Adam Seth Levine, Jesse O. Menning, and Gisela Sin. 2007. "Were Bush Tax Cut Supporters 'Simply Ignorant?'" A Second Look at Conservatives and Liberals in "Homer Gets a Tax Cut" Forthcoming, *Perspectives on Politics* 5.

Arthur Lupia. 2007. "The American National Election Studies." In William A. Darity (ed.), *International Encyclopedia of the Social Sciences, 2<sup>nd</sup> Edition*. Woodbridge, CT: MacMillan Reference.

Arthur Lupia and Kenyatha Vauthier Loftis. 2007. "Communication Technology and the Possibility of Big Science: Examples of Three Large-Scale Collaboratories." Forthcoming, *PS: Political Science and Politics*.

John H. Aldrich, James E. Alt, and Arthur Lupia. 2007. "The EITM Approach: Origins and Interpretations." Forthcoming in Henry E. Brady and Janet Box-Steffensmeier, (eds.) *The Oxford Handbook on Political Methodology*. Oxford: Oxford University Press.

Markus Prior and Arthur Lupia. 2008. "What Citizens Know Depends on How You Ask Them: Political Knowledge and Political Learning Skills." Forthcoming, *American Journal of Political Science*.

John H. Aldrich, James E. Alt, and Arthur Lupia. 2008. "Introduction." Forthcoming in John H. Aldrich, James E. Alt, and Arthur Lupia (eds.) *A Positive Change in Political Science: The Legacy of Richard D. McKelvey's Most Influential Writings*. In press, University of Michigan Press.

David Austen-Smith and Arthur Lupia. 2008. "Information in Elections." Forthcoming in John H. Aldrich, James E. Alt, and Arthur Lupia (eds.) *Positive Changes in Political Science: The Legacy of Richard McKelvey's Most Influential Writings*. Ann Arbor: University of Michigan Press.

## **Book Reviews**

Arthur Lupia. 2001. "A *Logic of Expressive Choice* by Alexander A. Schuessler." *Political Psychology* 22: 853-857.

## **Editorials**

"California's Constitution Hampers its Search for Better Government." San Diego Union-Tribune, December 25, 1994, section G, page 3.

"Hearing Both Sides of the Issue: Imposing Fees Would Help Balance Initiative Arguments." San Diego Union-Tribune, December 30, 1994, section B, page 8.

"Reforming the State Constitution" with Elisabeth Gerber, Alan Houston, Mathew McCubbins, and Tracy Strong. San Francisco Chronicle, May 24, 1995, section A, page 23.

"Maybe Voters are Smarter than Some People Think." San Diego Union-Tribune, December 18, 1997, section B, page 11.

"Political Science at the NSF: The Report of a Committee of the American Political Science Association" with Christian Davenport, Miriam Golden, Lee Sigelman, Frank Sorauf (chair), Stephen Walt, Susan Welch. *PS: Political Science and Politics* (December 2000) 33: 895-898.

"Are the State's Voters Up to the Task (The California Recall Election)" Los Angeles Times, October 7, 2003, section B, page 13.

## **Other Manuscripts**

"Can Counterfactual Variations Affect Strategic Behavior? Implications of Self-Confirming Equilibria for Political Science" with Natasha Zharinova and Adam Seth Levine. Latest Draft: January 2007.

"When Can Politicians Scare Citizens Into Supporting Bad Policies: A Theory of Incentives with Fear-Based Content" with Jesse O. Menning. Latest draft: December 2006.

*Remaking the American National Election Studies* with Jon A. Krosnick and David A. Howell. Book manuscript. In progress.

"Regulation Reconsidered: The Politics of Mechanism Design" with Mathew D. McCubbins. Latest Draft: March 2006.

"Questioning Our Competence: The Limited Relevance of Political Knowledge Measures" Latest Draft: October 2004.

"The Constitutional Theory of Legislative Power: How the Senate and the President Affect the Balance of Power in the House" with Gisela Sin. Latest draft: April 2004.

"Necessary Conditions for Improving Civic Competence." Latest Draft: July 2003.

“Making Communication Models More Persuasive: Theoretical Modifications and an Experiment” with James N. Druckman. To appear in Rebecca B. Morton (ed.), *Formal Models and Experiments in Political Science*.

“Critical Decisions: Federal Funding and the Future of Social Science.” Report for the Consortium of Social Science Associations, October 2000.

“Political Credibility and Economic Reform” and “Conditions for the Stability of Political Agreements” with Mathew D. McCubbins. Reports for the World Bank, 1998.

## Grants

**2007** National Science Foundation grant (\$722, 657) for “Spanish Translation and Hispanic Over-Sample: American National Election Studies with Gary Segura and Matthew Barreto.

**2006** National Science Foundation grant (\$148,241) for “DHS and NSF Collaboration: Expansion of the American National Election Study: Gauging the Public's Attitudes on Terrorism and Homeland Security.”

National Science Foundation and the Economic and Social Research Council (Great Britain) grant (\$25,000) for “American National Election Studies-British Election Studies Agenda Setting Workshop on Cyberinfrastructure Investment” with Harold Clarke, Jon A. Krosnick, David Sanders, Marianne Stewart, and Paul Whiteley.

National Science Foundation and the Economic and Social Research Council (Great Britain) grant (\$25,000) for “Developing the Next Generation of Cybertools for the American National Election Study” with Roger Jowell and Jon A. Krosnick.

American Psychological Association scientific conference grant (\$14,000) for “The Psychology of Voting and Elections” with Jon A. Krosnick, Wendy Wood, John H. Aldrich.

**2005** National Science Foundation research grant (\$7,599,815) for “The American National Election Studies, 2005-2009” with Jon A. Krosnick.

**2001** National Science Foundation Enhancing Infrastructure grant (\$3,101,682) for “Time-Shared Experiments in the Social Sciences” with Diana C. Mutz.

**2000** Markle Foundation grants and contracts (totaling \$125,000) to lead an evaluation of how Internet entities affected citizens and content providers in the 2000 elections.

**1999** UC San Diego Committee on Research grant (\$2300) for research on media and politics.

**1998** PPIC External Research Contract (\$138,456) for "How Federal Mandates and Voter Initiatives Affect California's Budget" with Elisabeth R. Gerber, D. Roderick Kiewiet, and Mathew D. McCubbins.

UCSD Social Science Research Conference Grant (\$13,000) for sponsoring the 1998 Political Methodology Conference. I raised an additional \$5250 from other UCSD sources for this purpose and was the local organizer.

UC San Diego Committee on Research grant (\$5000) for research on government formation in Western European parliaments.

**1997** Grant from the Policy Research Department of the World Bank (\$40,000) with Mathew McCubbins, Roger Noll, and Barry R. Weingast to study political credibility and economic reform.

UC San Diego Committee on Research grant (\$3500) for research on media and politics.

**1996** UC San Diego Committee on Research grant (\$3343)

**1995** National Science Foundation Research Experiences for Undergraduates grant (\$10,000) with Mathew McCubbins for experiments on information and democratic institutions.

**1994** National Science Foundation research grant (\$202,078) with Mathew McCubbins for experiments on information and democratic institutions.

Center for European and German Studies research grant (\$2854) *with* Kaare Strom

UC San Diego Committee on Research grant (\$3108)

**1993** UC San Diego Chancellor's Faculty Fellowship (\$2500)

**1991** UC San Diego Educational Improvement Program grant (\$13000)

**1990** UC San Diego Committee on Research grant (\$4500)

### **Service to Scientific Communities**

Time-Shared Experiments for the Social Sciences: An NSF-sponsored Multi-Disciplinary Data Collection and Infrastructure Project. Principal Investigator (with Diana Mutz) since 2001.

American Association for the Advancement of Science. Member since 2000.

- Electorate Nominating Committee of the Section on Social, Economic, and Political Sciences. Elected in 2004, term 2005-2008.
- I organized four social science panels for the 2005, 2006, and 2007 AAAS Annual Meetings.
- Official representative of the American Political Science Association, 2001-2007.
- Advisory Committee on Ethical and Legal Aspects of Internet Research on Human Subjects, 2001-present.

American National Election Studies

- Principal Investigator, 2005-present.
- Chair of the Planning Committee for the 2004 ANES. 2003-2004.
- Board of Overseers, 1999 - 2005. 2005-present, ex officio.
- Election Study Planning Committee, 2000.
- Pilot Study Planning Committee, 1998.

American Political Science Association. Member since 1987.

- APSA Council Member. 2006-present.
- Chair, E.E. Schattschneider Award Committee (Best Doctoral Dissertation in American Politics), 2005-2006.
- Member, APSA Working Group on Collaborative Research in Political Science
- APSA Research Support Board 2003-present.
- Ad Hoc Committee on Political Science and the National Science Foundation, 1999 - 2000.
- Organized the “Teaching and Learning in Political Science” section of the 1997 Annual Meetings *with* Mathew D. McCubbins.
- APSA Organized Section on Elections, Public Opinion and Voting Behavior.
  - Chair of the "1998 Emerging Scholar Award" selection committee.
  - Chair of the "Best Paper for 1996" selection committee.
  - Executive Committee, 1996 - 1998.
- APSA Organized Section on Political Economy.
  - Executive Committee, 1995 - 1999.
  - Web Page designer & administrator. 1998 - 1999.
  - Chair, Mancur Olson Award Committee (Best Doctoral Dissertation in Political Economy), 2006-2007.
- APSA Organized Section on Political Psychology.
  - President. 2006-2007.
  - President-elect. 2005-2006.
  - Member, “Best Paper for 2005” selection committee.

Canadian Election Study

- Advisory Board. 2004 - 2006.

C.S. Mott Children's Hospital National Poll on Children's Health

- Advisory Board. 2007 - present.

Midwest Political Science Association

- Council. 2003-2006.
- Investment Committee. 2003-2006.

National Annenberg Election Study

- Advisory Board. 2005 - present.

National Ethnic Politics Study

- Scientific Advisory Committee. 2004-present.

National Science Foundation

- Information Technology Research Program. Panel member 2003.
- SBE-CISE Workshop on Cyberinfrastructure for the Social Sciences. Invited participant and “Cyberinfrastructure Tools” team member. March 2005.

United States Agency for International Development

- Association Liaison Office for University Cooperation in Development, 2004 review panel.

Editorial Board member for *American Journal of Political Science* (2006 - ), *American Political Science Review* (2001- ), *The Journal of Politics* (2001-2004), *Political Analysis* (1998-2004), *Political Behavior* (1997 - ).

Referee for *American Journal of Political Science*; *American Political Science Review*; *American Politics Quarterly*, *American Politics Research*; *British Journal of Political Science*; *Comparative Political Studies*; *Economic Inquiry*; *European Journal of Political Economy*; *European Union Politics*; *Games and Economic Behavior*; *Journal of Institutional and Theoretical Economics*; *Journal of Law, Economics and Organization*; *Journal of Politics*; *Journal of Political Philosophy*; *Journal of Theoretical Politics*; *Perspectives in Politics*, *Political Analysis*; *Political Behavior*; *Political Communication*; *Political Psychology*; *Political Research Quarterly*; *Political Studies*; *Political Theory*; *Proceedings of the National Academy of Science*; *PS: Political Science and Politics*; *Public Choice*; *Public Opinion Quarterly*; *Rationality and Society*; *Social Choice and Welfare*; *Social Science Quarterly*; *State Politics and Policy Quarterly*; *Cambridge University Press*; *Houghton-Mifflin Press*; *W.W. Norton & Co*; *Oxford University Press*; *University of Michigan Press*; *the Social Sciences and Humanities Research Council of Canada*, *the Social Science Research Council of the Netherlands*, and *the (U.S.) National Science Foundation*.

UCLA Center for Governance. Advisory Board, 2000 -2001.

### Service to U of Michigan

- Center for Advancing Research and Solutions for Society. Faculty Steering Committee. 2006-present
- Political Science. Tenure review committee. 2005-2006.
- Political Science. Executive Committee. 2003-2005.
- Political Science. Provost's Faculty Initiative Program Search Committee. 2003-2004.
- Political Science. American Institutions Search Committee. 2003-2005.
- Political Science. Harris Chair Search Committee. 2002-2004.
- Political Science. Gerald R. Ford Fellowship selection committee. 2003.
- Political Science. American Politics field chair. 2002-2003.
- Political Science. Placement director. 2002-2003.
- Political Science. Promotion Review Committee. 2002.
- Political Science. Faculty Mentor. 2001-2002.
- Provost. ISR Director Search Committee. 2004-2005.
- Institute for Social Research. Policy Committee. 2003-2005.
- Institute for Social Research. Assistant Director Search Committee. 2007.
- Center for Political Studies. Advisory Committee. 2002-2004, 2005-present.
- Center for Political Studies. Miller-Converse Lecture Selection Committee. 2001-2005.
- Rackham School of Graduate Studies. Merit Fellowship Selection Committee. 2007.
- Dissertation Advisor: Yanna Krupnikov, Adam Seth Levine, Kenyatha Loftis, Yoshikuni Ono, Gisela Sin.
- Graduate Advisor: Daniel Katz, Jesse Menning, William MacMillan, .
- Graduate committee: Kenichi Ariga, .
- Undergraduate Advisor: Alicia Brown, Brandon Carter, Ravi Kumar Perry, Ben Soukas.

### Service to UCSD

- Political Science. American Politics field chair, 1997-1999, 2000-2001.
- Political Science. Curriculum committee member, 1997-1999, 2000-2001.
- Political Science. Budget committee member, 1996 - 1999.
- School of Management Architectural committee, 2001.

- Urban Studies and Planning Program Search Committee, 2000 – 2001.
- University Librarian Search Committee, 1999.
- Committee on Computing, 1988 - 1999.
- Law and the Behavioral Sciences Project. Coordinator, 1994 - 1995.
- Advisor of two Lakoff Prize winners -- Best senior thesis in Political Science at UCSD; 1995 (Andrea Campbell) and 1998 (David Kersten).
- Advisor of one DeWitt Higgs Prize winner – Best senior thesis in Public Policy: 1999 (Sivan Gai).
- Dissertation Advisor: James N. Druckman (Ph.D. 1999).
- Service on many dissertation committees in Political Science and Economics, advisor on dozens of independent study projects for UCSD undergraduates, and member of many departmental committees.

### Courses Taught

*Graduate:* Introduction to American Politics; Voting, Campaigns, and Elections; Axiomatic Social Choice Theory; Formal Modeling in Political Science. *Undergraduate:* Voting, Campaigns, and Elections; Political Persuasion; Economics of Political Behavior; Introduction to Policy Analysis; Understanding Direct Legislation; Advanced Policy Debate; Senior Honors Seminar; Introduction to American Government; American Political Processes.

### Professional Presentations

1. **Palo Alto, May 2007.** Presented “Beyond Rules and Norms: Contributions of Social Science to Deliberative Legitimacy” at the International Communication Association Pre-Conference on “Setting the Agenda for Communication Research,” Stanford University.
2. **La Jolla, May 2007.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies” at the University of California, San Diego Department of Political Science.
3. **Lexington, May 2007.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies” at the University of Kentucky Department of Political Science.
4. **College Station, April 2007.** Presented “New Opportunities in Survey Research” at the Texas A&M University Department of Political Science.
5. **College Station, April 2007.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies” at the Texas A&M University Department of Political Science.
6. **Chicago, April 2007.** Presented “Beyond Rules and Norms: Contributions of Social Science to Deliberative Legitimacy” at the Midwest Political Science Association’s Annual Meeting.
7. **San Francisco, March 2007.** Presented “How Elitism Undermines the Study of Voter Competence” at the Annual Meeting of the National Conference of Black Political Scientists.
8. **San Francisco, March 2007.** Presented “Remaking the American National Election Studies” at the Annual Meeting of the National Conference of Black Political Scientists.
9. **East Lansing, March 2007.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies” at the Michigan State University Department of Political Science.
10. **San Francisco, February 2007.** Presented “The Climate Challenge: Can We Learn What We Need to Know” at the Annual Meeting of the American Association for the Advancement of Science.
11. **Tallahassee, December 2006.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies” at the Florida State University Department of Political Science.
12. **New York, November 2006.** Presented “The Climate Challenge: Can We Learn What We Need to Know” at the Bridging Institution meeting sponsored by the Yale University School of Forestry and Environmental Studies.
13. **Durham, October 2006.** Presented “The Psychology of Election Studies” at the “Psychology of Voting and Election” campaigns conference at Duke University.
14. **Lincoln, October 2006.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies: Emotion and Strategy in an Equilibrium of Fear” at the at the Hendricks Conference on Biology, Evolution, and Political Behavior at the University of Nebraska.

15. **Philadelphia, September 2006.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies: Emotion and Strategy in an Equilibrium of Fear” at the American Political Science Association’s Annual Meeting.
16. **Philadelphia, September 2006.** Roundtable participant “Remaking the American National Election Studies” at the American Political Science Association’s Annual Meeting.
17. **Munich (Germany), July 2006.** Presented “Communication Technology and the Possibility of Big Science: Examples of Three Large-Scale Collaboratories” at the Second EuroScience Open Forum.
18. **Fukuoka (Japan), July 2006.** Discussant for the “Populism in East Asia” panel at the 20<sup>th</sup> International Political Science Association World Conference.
19. **Fukuoka (Japan), July 2006.** Presented “Remaking the American National Election Studies” at the 20<sup>th</sup> International Political Science Association World Conference.
20. **Ann Arbor, June 2006.** Lead lecturer (with John Aldrich) for Institutions Week at the fourth Empirical Implications of Theoretical Models workshop. Held at the Department of Political Science, University of Michigan.
21. **Washington, May 2006.** Presented “Were Bush Tax Cut Supporters Simply Ignorant? A Second Look at Conservatives and Liberals in “Homer Gets a Tax Cut” at the Spring Symposium of the National Tax Association.
22. **Ann Arbor, May 2006.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies: Emotion and Strategy in an Equilibrium of Fear” at the University of Michigan Center for Political Studies.
23. **Ann Arbor, May 2006.** Presented “When Can Politicians Scare Voters into Supporting Bad Policies: Emotion and Strategy in an Equilibrium of Fear” at the Decision Consortium May Conference sponsored by the University of Michigan Department of Psychology.
24. **Los Angeles, April 2006.** Presented “Necessary Conditions for Increasing Civic Competence” at University of Southern California Law School.
25. **Chicago, April 2006.** Roundtable participant “Remaking the American National Election Studies” at the Midwest Political Science Association’s Annual Meeting.
26. **Chicago, April 2006.** Presented “Were Bush Tax Cut Supporters Simply Ignorant? A Second Look at Conservatives and Liberals in “Homer Gets a Tax Cut” at the Midwest Political Science Association’s Annual Meeting.
27. **Gainesville, April 2006.** Presented “Remaking the American National Election Studies” at the University of Florida Department of Political Science.
28. **Gainesville, April 2006.** Presented “Necessary Conditions for Increasing Civic Competence” at the University of Florida Department of Political Science.
29. **Washington, March 2006.** Presenter, “Common Challenges and Organizational Solutions: EAC Surveys and the American National Election Studies” at the conference on “Improving the Collection of Election Data at the U.S. Election Assistance Commission.
30. **Washington, March 2006.** Presenter and co-chair, Department of Homeland Security and National Science Foundation “Research on Disasters and Terrorism Workshop.”
31. **St. Louis, February 2006.** “How Basic Research in the Social Sciences Informs Public Policy.” Organizer and Moderator. Annual Meeting of the American Association for the Advancement of Science.
32. **Princeton, November 2005.** Presented “Remaking the American National Election Studies” at Princeton University’s Department of Politics.
33. **Princeton, November 2005.** Presented “Necessary Conditions for Increasing Civic Competence” at Princeton University’s Department of Politics.
34. **Copenhagen (Denmark), October 2005.** Presented “Necessary Conditions for Increasing Civic Competence” at the Workshop on Behavioral Public Economics at the University of Copenhagen.
35. **Aspen, October 2005.** Presented “Closing the Gap: Possibilities and Impossibilities for Converting Climate Science to Action.” For the Yale School of Forestry and Environmental Studies Conference on “Climate Change: Science to Action.”
36. **Washington, September 2005.** Presented “Politics and the Equilibrium of Fear: Can Emotions and Strategies Interact” at the Midwest Political Science Association’s Annual Meeting.
37. **Washington, September 2005.** Presented “Time-Sharing Experiments in the Social Sciences” at the National Science Foundation.
38. **Toronto (Canada), July 2005.** Presented “Questioning Our Competence: The Limited Practical Relevance of Common Political Knowledge Measures” at the Annual Meeting of the International Society for Political Psychology.
39. **Berkeley, June 2005.** Lead lecturer (with John Aldrich) for Institutions Week at the fourth Empirical Implications of Theoretical Models workshop. Held at the Department of Political Science, University of California, Berkeley.
40. **London (Canada), June 2005.** Discussant for the EITM Workshop at the Annual Meeting of the Canadian Political Science Association, University of Western Ontario.
41. **Palo Alto, May 2005.** Presented “Necessary Conditions for Increasing Civic Competence” at the Second Conference on Online Deliberation and the Tenth

- Conference on Directions and Implications of Advanced Computing held at Stanford University.
42. **Chicago, April 2005.** Roundtable participant "The Psychology of Surveys" at the Midwest Political Science Association's Annual Meeting.
  43. **Chicago, April 2005.** Presented "Politics and the Equilibrium of Fear: Can Emotions and Strategies Interact" at the Midwest Political Science Association's Annual Meeting.
  44. **Chicago, April 2005.** Presented "Questioning Our Competence: Tasks, Institutions, and the Limited Practical Relevance of Common Political Knowledge Measures" at the Midwest Political Science Association's Annual Meeting.
  45. **Houston, March 2005.** Presented "Remaking the American National Election Studies" at Rice University.
  46. **Washington, February 2005.** Presented "Who Can Increase Civic Competence? Science versus Elitism in the Quest to Make Better Citizens" at the Annual Meeting of the American Association for the Advancement of Science.
  47. **Durham, January 2005.** Presented "Remaking the American National Election Studies" at Duke University's Social Science Research Institute.
  48. **New Orleans, January 2005.** Discussant for the "Empirical Implications of Theoretical Models in Political Science (EITM)" panel at the Annual Meeting of the Southern Political Science Association.
  49. **New Orleans, January 2005.** Presented "Information in Elections" for the "A Positive Change: The Political Science Contributions of Richard McKelvey" panel at the Annual Meeting of the Southern Political Science Association.
  50. **Ann Arbor, October 2004.** Presented "The future of TESS and the American National Election Studies" at The Dynamics of Affective Intelligence Workshop sponsored by the University of Michigan Department of Communication Studies.
  51. **Ann Arbor, September 2004.** Presented "Do Political Actors Have Beautiful Minds? Counterfactual Variations and Self-Confirming Equilibria in Game Theoretic Political Science" at the Decision Consortium speaker series sponsored by the University of Michigan Department of Psychology.
  52. **Chicago, September 2004.** Presented "Questioning Our Competence: Tasks, Institutions, and the Limited Practical Relevance of Common Political Knowledge Measures" at the American Political Science Association's Annual Meeting.
  53. **Durham, July 2004.** Presented "The Strategic Use of Information in Formal Models of American Politics" at the EITM workshop in honor of Richard D. McKelvey. Held at the John Hope Franklin Center, Duke University.
  54. **Durham, July 2004.** Presented "A Positive Change: Introduction" at the EITM workshop in honor of Richard D. McKelvey. Held at the John Hope Franklin Center, Duke University.
  55. **Durham, June 2004.** Lead lecturer (with John Aldrich) for Institutions Week at the third Empirical Implications of Theoretical Models workshop. Held at the Departments of Political Science, Duke University and the University of North Carolina.
  56. **Oxford (England), May 2004.** Invited participant at the "New Agenda for E-Democracy" workshop sponsored by British Telecom, Cisco Systems, the (U.S.) National Science Foundation and the Oxford Internet Institute.
  57. **Washington, April 2004.** Presented "Necessary Conditions for Increasing Civic Competence: A Scientific Perspective" at World Bank workshop on "Politics and Service Delivery: When Do Governments Fail Voters?"
  58. **Seattle, April 2004.** Presented "Necessary Conditions for Increasing Civic Competence: A Scientific Perspective" at the University of Washington's conference on "Voice and Citizenship: Re-thinking Theory and Practice in Political Communication"
  59. **Chicago, April 2004.** Presented "Do Political Actors Have Beautiful Minds? Counterfactual Variations and Self-Confirming Equilibria in Game Theoretic Political Science" (w/ Natasha Zharinova) at the "Behavioral Foundations of Formal Theory" panel of the Midwest Political Science Association's Annual Meeting.
  60. **Chicago, April 2004.** Presented "A Constitutional Theory of Leadership Selection: How Changes in the Senate and President Affect the Balance of Power in the House" (w/ Gisela Sin) at the "Formal Models of U.S. Legislatures" panel of the Midwest Political Science Association's Annual Meeting.
  61. **Ann Arbor, December 2003.** Presented "McCain-Feingold: Social Science Evidence and the Law" for the Center for Political Studies at the University of Michigan.
  62. **New Orleans, November 2003.** Presented "What We Should Know: Challenges to Assessing Political Competence in Surveys" at the International Conference on Civic Education Research.
  63. **New Orleans, November 2003.** Presented "Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens" at the International Conference on Civic Education Research.
  64. **Montreal (Canada), October 2003.** Presented "Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens" to the Political Science department at the University of Montreal while also serving as a scholar-in-residence.
  65. **Ann Arbor, October 2003.** Presented "The Constitutional Theory of Legislative Organization" at the Center for Political Studies' Research Workshop at the University of Michigan.

66. **Ann Arbor, October 2003.** Presented “The 2003 California Recall Election: Intended and Unintended Consequences” at the Decision Consortium speaker series sponsored by the University of Michigan Department of Psychology.
67. **Barcelona (Spain), September 2003.** Presented “Coalition Governance Theory: Bargaining, Electoral Connections, and the Shadow of the Future” at the “Metodologia de los Gobiernos en Europa” workshop at Annual Meeting of the Asociación Española de Ciencia Política y de la Administración.
68. **Philadelphia, August 2003.** Presented “Do Political Actors Have Beautiful Minds? Counterfactual Variations and Self-Confirming Equilibria in Game Theoretic Political Science” (w/ Natasha Zharinova) at the “Can Formal Theory Explain Deliberation?” panel of the American Political Science Association’s Annual Meeting.
69. **Columbus, July 2003.** Presented “Evaluating Voter Competence”, “Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens” and “Workshop: Integrating Game Theory and Psychology” for the Summer Institute in Political Psychology at the Ohio State University.
70. **Boston, July 2003.** Presented “Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens” at the “Deliberation and its Effects” panel of the Annual Scientific Meeting of the International Society of Political Psychology.
71. **Ann Arbor, July 2003.** Lead lecturer (with John Aldrich) for Institutions Week at the second Empirical Implications of Theoretical Models workshop. Held at the Department of Political Science, University of Michigan.
72. **Los Angeles, April 2003.** Presented “Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens” at the University of California, Los Angeles.
73. **Chicago, April 2003.** Presented “Necessary Conditions for Increasing Civic Competence: A Scientific Perspective” at the “Sources and Consequences of Civic Competence” panel of the Midwest Political Science Association’s Annual Meeting.
74. **Chicago, April 2003.** Presented “Which Public Goods are Endangered: How Evolving Communication Technologies Affect the Logic of Collective Action” at the “Advances in Theory and Method” panel of the Midwest Political Science Association’s Annual Meeting.
75. **Chicago, April 2003.** Chair and participant for “Evaluating Elegance: The Contributions of Richard McKelvey to Political Science,” a panel at the Midwest Political Science Association’s Annual Meeting.
76. **Ann Arbor, March 2003.** Presented “Who Can Increase Civic Competence: Myth versus Science in the Quest to Make Better Citizens” at the Decision Consortium speaker series sponsored by the University of Michigan Department of Psychology.
77. **Chapel Hill, December 2002.** Presented “Who Can Make Citizens Competent: Institutional Design and Belief Change” for the Department of Political Science at the University of North Carolina.
78. **New Haven, September 2002.** Presented “Who Can Make Citizens Competent: Institutional Design and Belief Change” for the Institution for Social and Policy Research at Yale University.
79. **Boston, September 2002.** Presented “More Than Kids Stuff: Can News and Information Web Sites Mobilize Young Adults” at the “Youth Political Involvement” panel at the Annual Meeting of the American Political Science Association.
80. **Cambridge, July 2002.** Lead lecturer (with John Aldrich) for Institutions Week at the first Empirical Implications of Theoretical Models workshop. Held at the Center for Basic Research in the Social Sciences, Harvard University.
81. **Cambridge, June 2002.** Presented “The Changing Role of Experiments in Political Science” at the Annual Meeting of the Economic Science Association (Harvard Law School).
82. **Ann Arbor, May 2002.** Presented “Do Voters Learn What They Need to Know? Insights from Models, Surveys, and Experiments on Political Persuasion and Choice” at the Decision Consortium May Conference sponsored by the University of Michigan Department of Psychology.
83. **Austin, May 2002.** Presented “Who Can Make Citizens Competent: Institutional Design and Belief Change” for the University of Texas Department of Government.
84. **Austin, May 2002.** Presented “Experimental Methods in Political Science” for the University of Texas Department of Government.
85. **Chicago, April 2002.** Presented “Deliberation Disconnected: What it Takes to Improve Civic Competence” for the “Deliberation and Informed Voting” panel at the Annual Meeting of the Midwest Political Science Association. At this meeting, I also chaired the “Issues, Agendas, and Voting” panel.
86. **San Diego, March 2002.** Discussant for the “Political Campaigning and Competition” panel at the Annual Meeting of the Public Choice Society.
87. **San Diego, March 2002.** Presented “Which Public Goods are Endangered: How Evolving Communication Technologies Affect the Logic of Collective Action” at the Annual Meeting of the Public Choice Society.
88. **Pittsburgh, March 2002.** Presented “Enhancing Voter Competence” for the University of Pittsburgh Department of Political Science.
89. **Pittsburgh, March 2002.** Presented “Experimental Methods in Political Science” for the University of Pittsburgh Department of Political Science.

90. **Ann Arbor, March 2002.** Presented "Enhancing Voter Competence" for the Yaffe Center for Persuasive Communication, University of Michigan Business School.
91. **Fairfax, November 2001.** Presented "Enhancing Voter Competence" for the Center for the Study of Public Choice at George Mason University.
92. **Ann Arbor, October 2001.** Presented "Constructing Civic Competence: Using Social Science to Make Civic Education and Deliberative Devices More Effective" for the National Election Studies Fellows Workshop, University of Michigan.
93. **Durham, October 2001.** Discussant for "Deliberative Democracy and the Effort to Replace Politics with Law" at the conference on "The Law of Politics" at the Duke University School of Law.
94. **San Francisco, September 2001:** Presented "Can Web Sites Change Politics?" for the "Politics at the Internet Frontier" panel at the annual meeting of the American Political Science Association.
95. **San Francisco, September 2001:** Discussant for the "Experimental Research Into Strategic Behavior" panel at the annual meeting of the American Political Science Association.
96. **Berkeley, June 2001.** Presented "Can Web Sites Change Politics?" for the first annual WebShop, sponsored by the University of Maryland's Department of Sociology. My session was held at the School of Information and Management Systems, University of California, Berkeley.
97. **Davis, May 2001.** Presented "What We Should Know: Can Ordinary Citizens Make Extraordinary Choices" for the conference on "Preferences, Choice, and Uncertainty: Making Big Choices: Individual Opinion Formation and Societal Choice" at the University of California, Davis.
98. **Chicago, May 2001.** Presented "Enhancing Voter Competence" at the Department of Political Science, University of Chicago.
99. **Chicago, April 2001.** Presented "The Impact of Web White and Blue" at the panel entitled "Political Participation on the Internet" panel at the Annual Meeting of the Midwest Political Science Association.
100. **College Park, April 2001.** Presented "Institutions as Informational Crutches" at the Department of Politics and Government, University of Maryland.
101. **Cambridge, March 2001.** Presented "The Impact of Web White and Blue" at the panel entitled "The Revolution Has Begun: Digital Democracy, Politics and Government in the 21<sup>st</sup> Century" at the American Association of Political Consultants' second annual academic outreach conference (John F. Kennedy School of Government, Harvard University).
102. **Provo, March 2001.** Presented "Enhancing Voter Competence" at the Department of Political Science, Brigham Young University.
103. **New York, February 2001.** Presented "How Web Sites Change People" at the Markle Foundation conference on "Web White and Blue: Did it Make a Difference?"
104. **Provo, January 2001.** Presented "Enhancing Voter Competence" at the Brigham Young University Department of Political Science.
105. **Washington, December 2000:** Discussant for the conference on "NetElection 2000: The Rebirth of Interactive Politics." Sponsored by the Annenberg Public Policy Center. Held at the National Press Club.
106. **Cambridge, November 2000.** Presented "Institutions as Informational Crutches" for the Conference on Experimental Methods, Center for Basic Research in the Social Sciences, Harvard University.
107. **Cambridge, November 2000.** Led the "Workshop on Experiments" sponsored by the Center for Basic Research in the Social Sciences, Harvard University.
108. **New York, November 2000.** Presented "The Impact of Web White and Blue" for the Markle Foundation Board of Directors Meeting.
109. **La Jolla, October 2000:** Presented "Institutions as Informational Crutches: Experimental Evidence from Laboratory and Field." Department of Political Science, UCSD Faculty Research Seminar.
110. **Washington, October 2000.** COSSA Workshop on Future National Science Foundation Social, Behavioral, and Economic Sciences Research Initiative. Invited Participant.
111. **Durham, September 2000.** Presented "Enhancing Voter Competence" at the Department of Political Science, Duke University.
112. **Washington, September 2000:** Discussant for "The Next Wave of Experimental Studies" panel at the annual meeting of the American Political Science Association.
113. **Washington, September 2000:** Presented "Institutions as Informational Crutches: Experimental Evidence from Laboratory and Field" for the "Political Persuasion and the Dynamics of Public Opinion" panel at the annual meeting of the American Political Science Association.
114. **La Jolla, June 2000:** Invited participant in the "Conference on Globalization and Governance." Sponsored by the University of California's Institute on Global Conflict and Cooperation.
115. **Charlottesville, June 2000.** Panelist on "The Impact of Direct Legislation on State Public Policy -- Why We Should Care. Presented "Dumber Than Chimps? An Assessment of Direct Democracy Voters." National Direct Democracy Conference, University of Virginia.
116. **Cambridge, May 2000.** Presented "What We Should Know: The Case for Voter Competence" for the

- conference on "Making Big Choices: Individual Opinion Formation and Societal Choice" at Harvard University (May 25-26).
117. **Chicago, April 2000.** Presented "Institutions as Informational Crutches: Experimental Evidence from Laboratory and Field" on the "Information Transmission and Signaling" panel at the Annual Meeting of the Midwest Political Science Association.
  118. **Chicago, April 2000.** Panelist on "Teaching Positive Theory in Undergraduate Political Science Courses" roundtable at the Annual Meeting of the Midwest Political Science Association.
  119. **Canterbury (England), April 2000.** Presented "A Theory of Coalition Governance" at the conference on Coalition Governance in Western Europe at the University of Kent.
  120. **Stanford, March 2000.** Presented "Enhancing Voter Competence" at the Center for Advanced Study in the Behavioral Sciences.
  121. **Houston, February 2000.** Moderator for "Electoral Systems in New Democracies" panel at the World Democratization Conference, sponsored by the National Science Foundation and the University of Houston. The moderator presented other panelists' papers.
  122. **Houston, February 2000.** Presented "The Public Value of Political Science Research" at the World Democratization Conference, sponsored by the National Science Foundation and the University of Houston.
  123. **Stanford, February 2000:** Presented "Cabinet Instability and Delegation in Parliamentary Democracies" for the European Forum at Stanford University.
  124. **Durham, November 1999:** Invited participant in the Liberty Fund Colloquium "Is Democracy Compatible with Excellent Leadership."
  125. **Berkeley, November 1999:** Presented "How Cabinet Instability Affects Delegation from Ministers to Bureaucrats" at the Haas School of Business, University of California, Berkeley.
  126. **Philadelphia, October 1999:** Presented "Information versus Competence in Direct Democracy" at the University of Pennsylvania.
  127. **Champaign, October 1999:** Presented "Information versus Competence in Direct Democracy" at the University of Illinois.
  128. **Atlanta, September 1999:** Presented "Taking the Initiatives: How State Government Responds to Direct Democracy" for the "How State Legislators React to Federal Mandates and Voter Initiatives" panel at the annual meeting of the American Political Science Association.
  129. **Atlanta, September 1999:** Panel Member for the "Progress in Political Science -- or Just Change?" APSA roundtable at the annual meeting of the American Political Science Association.
  130. **La Jolla, July 1999:** Presented "Modeling Politics" for the conference on Mental Models in the Social Sciences at the University of California, San Diego.
  131. **Columbus, June 1999:** Presented "When Can a News Organization Lead Public Opinion" at the Ohio State University.
  132. **Siena (Italy), May 1999:** Presented "Understanding Coalition Governance: The Role of Bargaining Theory and Transactions Cost Economics" at the international conference on "Coalition Governance in Western Europe" at the University of Siena.
  133. **Kingston (Canada), May 1999:** Presented "Are Voters to Blame? Voter Competence and Elite Maneuvers" at the international conference on referendums at Queens University.
  134. **Stanford, January 1999:** Discussant for "Do Parties Matter?" at the History of Congress conference at Stanford University.
  135. **Vienna (Austria), December 1998:** Presented "Understanding Coalition Governance: The Role of Theoretical Foundations" at the international conference on "Coalition Governance in Western Europe" at the University of Vienna.
  136. **Irvine, November 1998:** Presented "The Strategic Foundations of Political Persuasion" at the National Academy of Science's 10th annual Frontiers of Science Symposium.
  137. **East Lansing, October 1998:** Presented "When Can a News Organization Lead Public Opinion?" for the Political Institutions and Public Policy seminar at Michigan State University.
  138. **Cambridge, October 1998:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" for the Political Economy seminar at Harvard University.
  139. **Cambridge, October 1998:** Presented "Bounded Rationality, Cognition, and Learning" at Harvard University. An Undergraduate Lecture in Political Economy sponsored by the Ford Foundation.
  140. **Boston, September 1998:** Presented "Delegation by Unstable Principals: How Ministerial Volatility Affects Governance in Parliamentary Democracy" for the "Formal Models of Multi-Institutional Decision Making" panel at the annual meeting of the American Political Science Association.
  141. **Boston, September 1998:** Discussant for the "Models of Spin Control, Framing, and the Media" panel at the annual meeting of the American Political Science Association.
  142. **Bornholm (Denmark), June 1998:** Presented "National Governance in the Shadow of the European Union: A Theoretical Perspective" at the Bornholm workshop on Nordic Parliaments and the European Union: Delegation and Accountability.

143. **Vienna (Austria), April 1998:** Presented *The Democratic Dilemma* at Politische Akademie (Political Academy of Austria).
144. **Princeton, April 1998:** Presented *The Democratic Dilemma* at the Woodrow Wilson School of Public and International Affairs, Princeton University.
145. **Chicago, April 1998:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" for the "Political Theories of Communication and Choice" panel at the annual meeting of the Midwest Political Science Association.
146. **Chicago, April 1998:** Presented "Delegation with Unstable Principals: How Instability Affects Governance in Parliamentary Democracy?" for the "Signaling and Learning: Advances in Political Psychology" panel at the annual meeting of the Midwest Political Science Association.
147. **New Orleans, March 1998:** Panel member for "Authors Meet Critics: Roundtable on Arthur Lupia and Mathew McCubbins' *The Democratic Dilemma: Can Citizens Learn What They Need to Know?*" at the Public Choice Society and Economic Science Meetings.
148. **Philadelphia, February 1998:** Presented *The Democratic Dilemma* at the Annenberg School for Communication, University of Pennsylvania.
149. **La Jolla, December 1997:** Discussant for the "Attitudes and Persuasion" panel of the NES Conference on Cognition, Emotions and Communication.
150. **Los Angeles, November 1997:** Presented "Experiments on Persuasion from *The Democratic Dilemma*" for the Conference on Game Theory and Experiments in Political Science, University of California, Los Angeles.
151. **Berkeley, November 1997:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" for the Institute of Government Studies, University of California, Berkeley.
152. **La Jolla, October 1997:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" for the American Political Institutions Project, University of California, San Diego.
153. **Los Angeles, October 1997:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" at the Department of Political Science, University of California, Los Angeles.
154. **Washington, August 1997:** Member of the "Roundtable on Cognitive Science and its Implications for the Study of Politics" at the annual meeting of the American Political Science Association.
155. **Washington, August 1997:** Presented "Stop the Presses: When Can the Media Lead Public Opinion?" for the "Political Theories of Communication and Choice" panel at the annual meeting of the American Political Science Association.
156. **Riverside, June 1997:** Presented "Can Direct Legislation Voters Learn What They Need to Know" at the 1997 Workshop on Direct Democracy, UC Riverside.
157. **Holmsund (Sweden), June 1997:** Presented "A Contract Theory of Coalition Governance" at the workshop on Coalition Governance in Parliamentary Democracies.
158. **Umea (Sweden), June 1997:** Presented "Delegation and Accountability as an Approach to Study Parliamentary Democracy" at the conference on Actors and Institutions in West European Parliamentary Democracies.
159. **Chicago, April 1997:** Presented "On the Stability of Social Choice" on the "Questioning Our Assumptions" panel at the annual meeting of the Midwest Political Science Association.
160. **Chicago, April 1997:** Invited participant on the "Images of Deliberation" panel at the annual meeting of the Midwest Political Science Association.
161. **Chicago, April 1997:** Invited participant on the "Roundtable: The Multi-Investigator Study: New Avenues for Innovation in Survey Research" panel at the annual meeting of the Midwest Political Science Association.
162. **La Jolla, November 1996:** Presented "The Democratic Dilemma" at the Theory Workshop, Department of Economics, UC San Diego.
163. **New Haven, November 1996:** Presented "The Democratic Dilemma" at the Yale Law School.
164. **Stony Brook, November 1996:** Presented "The Democratic Dilemma" at the Department of Political Science, SUNY-Stony Brook.
165. **Ann Arbor, November 1996:** Presented "The Democratic Dilemma" at the Department of Political Science, University of Michigan.
166. **San Francisco, September 1996:** Presented "A New Theory of Communication" for the "Incomplete Information" panel at the annual meeting of the American Political Science Association.
167. **San Francisco, August 1996:** Presented "Knowledge, Information, Rationality and Choice" for the "Ideas, Learning, and Institutional Memory" panel at the annual meeting of the American Political Science Association.
168. **San Francisco, August 1996:** Discussant for the "New Approaches to Implementing Experimental Research" panel at the annual meeting of the American Political Science Association.
169. **La Jolla, August 1996:** Presented "The Elements of Persuasion" for the UCSD Frontiers in American Politics Seminar.
170. **La Jolla, June 1996:** Discussant for "Structure and Policy: The Institutional Determinants of Policy

- Outcomes” and “Institutions and Public Policy in Presidential Systems” at the World Bank Conference on Administrative Procedure.
171. **Pasadena, May 1996:** Discussant for “Electoral Accountability and Selection Effects” at the Caltech Social Science Symposium.
  172. **Chicago, April 1996:** Presented “A Cognitive Model of Strategic Communication: Why Talk is Seldom Cheap and Voters Seldom Deceived” for the “Leaders, Followers, and Political Communication” panel at the annual meeting of the Midwest Political Science Association.
  173. **Chicago, April 1996:** Discussant for the “Interest Groups” panel at the annual meeting of the Midwest Political Science Association.
  174. **Stanford, January 1996:** Presented “The Triumph of Reason” at the Hoover Institution.
  175. **St. Louis, December 1995:** Presented “The Triumph of Reason” at Washington University.
  176. **Chicago, September 1995:** Discussant for the “Candidates, Campaigns, and Voter Information” panel at the annual meeting of the American Political Science Association.
  177. **Chicago, August 1995:** Presented “Pathologies of Social Choice Theory” for the “Stability of Social Institutions” panel at the annual meeting of the American Political Science Association.
  178. **Bloomington, July 1995:** Presented “Who Can Persuade: The Cognitive and Strategic Determinants of Political Credibility” at the Eleventh Summer Political Methodology Conference at Indiana University.
  179. **Evanston, July 1995:** Presented “Can Democracy Work?: Persuasion, Enlightenment, and Democratic Institutions” at the Kellogg School of Business, Northwestern University.
  180. **San Diego, July 1995:** Presented “Regulation Reconsidered: The Politics of Economic Power” for the “Theories of Regulation” panel at the annual meeting of the Western Economics Association.
  181. **Cambridge, May 1995:** Presented “Who Can Persuade: A Formal Theory, A Survey Experiment, and Implications for Democracy” at Harvard University.
  182. **Cambridge, May 1995:** Presented “A Theory of Persuasion, Enlightenment, and Deception” at Harvard University.
  183. **La Jolla, April 1995:** Presented “A Theory of Persuasion, Enlightenment, and Deception” at UC San Diego.
  184. **Los Angeles, April 1995:** Presented “Who Can Persuade: A Formal Theory, A Survey Experiment, and Implications for Democracy” at UCLA. Sponsored by the Center for American Politics and Public Policy.
  185. **Philadelphia, November 1994:** Discussant and panel participant at the “Conference on the Impact of the Presidential Campaign” sponsored by the National Election Studies and the Annenberg School of Communication at the University of Pennsylvania.
  186. **New York, September 1994:** Presented “Coalition Termination and the Strategic Timing of Parliamentary Elections” for the “Party Systems in Transition” panel at the annual meeting of the American Political Science Association.
  187. **New York, September 1994:** Discussant for the “Fundraising, Spending and Outcomes in Congressional Campaigns” panel at the annual meeting of the American Political Science Association.
  188. **Chicago, April 1994:** Presented “Coalition Termination and the Strategic Timing of Parliamentary Elections” for the “Credibility and Commitment in Political Interactions” panel at the annual meeting of the Midwest Political Science Association. I also chaired this panel.
  189. **Irvine, February 1994:** Presented “Coalition Termination and the Strategic Timing of Parliamentary Elections” at UC Irvine.
  190. **Washington, September 1993:** Discussant for the “Experiments I” panel at the annual meeting of the American Political Science Association.
  191. **Tallahassee, July 1993:** Presented “Do Campaigns Matter? Competition, Responsiveness, and the Heteroskedastic Logic” at the Ninth Summer Political Methodology Conference at Florida State University.
  192. **Lake Tahoe, June 1993:** Presenter and discussant for the “Empirical Advances in Political Economy” sections of the Western Economic Association Meetings.
  193. **Wallerfangen (Germany), June 1993:** Discussant at the 11th International Seminar on the New Institutional Economics entitled “Bounded Rationality and the Analysis of State and Society.”
  194. **Stanford, May 1993:** Presented “Credibility, Persuasion and the Satisfaction of Desire” at Stanford University.
  195. **Chicago, April 1993:** Presented “Designing Bureaucratic Accountability” for the “Signaling Theory and Political Institutions” panel at the annual meeting of the Midwest Political Science Association.
  196. **Chicago, April 1993:** Presented “Coalition Termination and the Strategic Timing of Parliamentary Elections” for the “The Parliamentary Nexus: Candidates, Members and Opportunities” panel at the annual meeting of the Midwest Political Science Association.
  197. **New Orleans, March 1993:** Presented “Credibility, Persuasion and the Satisfaction of Desire” for the “Direct Legislation” panel at the annual meeting of the Public Choice Society.

198. **Pasadena, March 1993:** Presented “Credibility, Persuasion and the Satisfaction of Desire” for the “Models of Direct Legislation” panel at the annual meeting of the Western Political Science Association
199. **Riverside, March 1993:** Presented “Credibility, Persuasion and the Satisfaction of Desire” at UC Riverside.
200. **Cambridge, February 1993:** Presented “Does Competition Matter?” at Harvard University.
201. **Durham, November 1992:** Presented “Designing Bureaucratic Accountability” for the conference called “Regulating Regulation: The Political Economy of Administrative Procedures and Regulatory Instruments” at the Duke University School of Law.
202. **La Jolla, October 1992:** Presented “The Outlook for the 1992 Initiatives” for the UCSD Faculty Lecturer Series.
203. **Tokyo (Japan), September 1992:** Presented “Signals versus Endorsements” for the “Transformation of Japanese Society and the U.S.- Japan Relationship” conference at the Tokyo University for Foreign Studies.
204. **Chicago, September 1992:** Presented “Ballot Outcomes and Citizen Preferences” for the “Empirical Tests of Formal Theory” panel at the annual meeting of the American Political Science Association.
205. **Cambridge, July 1992:** Discussant at the Ninth Summer Political Methodology Conference at Harvard University.
206. **La Jolla, July 1992:** Lecturer in Public Policy for the Summer Seminar in U.S. Studies at the Center for U.S.-Mexican Studies at UC San Diego.
207. **Caen (France), June 1992:** Presented “Direct Legislation and the Paradox of Competition” for the Conference of the Society for Social Choice and Welfare at the University of Caen.
208. **La Jolla, May 1992:** Presented “Institutional Solutions to Principal-Agent Problems” for the “Comparative Analysis of Political Decision Making” series at the UCSD Graduate School of International Relations and Pacific Studies.
209. **Stanford, April 1992:** Presented “Competitive Campaigns and the Responsiveness of Direct Legislation” at the Hoover Institution.
210. **Chicago, April 1992:** Presented “Ballot Outcomes and Citizen Preferences” for the “Representation and Bureaucracy” panel at the annual meeting of the Midwest Political Science Association.
211. **San Francisco, March 1992:** Presented “Ballot Outcomes and Citizen Preferences” for the “Empirical Tests of Formal Theory” panel at the annual meeting of the Western Political Science Association.
212. **San Diego, February 1992:** Designed and Administered the 1992 UCSD Student Survey with Akos Rona-tas.
213. **La Jolla, October 1991:** Presented “Direct Legislation as a Method of Decision Making” for the “Comparative Analysis of Political Decision Making” series at the UCSD Graduate School of International Relations and Pacific Studies.
214. **Washington, September 1991:** Presented “Asymmetric Information, Political Behavior and Policy Outcomes in Direct Democracy: An Experimental Study” for the “Experiments on Information and Political Behavior” panel at the annual meeting of the American Political Science Association.
215. **Washington, September 1991:** Presented “The Effect of Majority Preferences, Information and Credibility on Policy Selection: The Case of Direct Legislation” for the “Self Interest and Economic Policies” panel at the annual meeting of the American Political Science Association.
216. **Durham, July 1991:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California” at the Eighth Summer Political Methodology Conference at Duke University.
217. **La Jolla, July 1991:** Lecturer in Public Policy for the Summer Seminar in U.S. Studies at the Center for U.S.-Mexican Studies at UC San Diego.
218. **La Jolla, June 1991:** Presented “Demonstration of CASES (Computer-Assisted Survey Research Methodology),” for the American Political Institutions Project seminar.
219. **Irvine, May 1991:** Discussant for the Focused Research Program in Public Choice “Term Limits Conference” at UC Irvine.
220. **St. Louis, May 1991:** Presented “The Effects of Information, Credibility and Agenda Control on Electoral Strategies and Outcomes” at the Eighth International Symposium in Economic Theory and Econometrics.
221. **Chicago, April 1991:** Presented “The Will of the Majority: A Spatial Model” for the “Game Theory and Politics” panel at the annual meeting of the Midwest Political Science Association.
222. **Rochester, April 1991:** Presented “Agenda Control versus the Power of Information” at Department of Political Science, University of Rochester.
223. **Berkeley, February 1991:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California” at the Institute of Government Studies, University of California.
224. **San Francisco, September 1990:** Presented “Direct Democracy, Political Information and the ‘Will of the Majority’” for the “Electoral Games” panel at the annual meeting of the American Political Science Association.
225. **San Francisco, September 1990:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California” for the “Political

- Information: Structure and Usage” panel at the annual meeting of the American Political Science Association.
226. **San Francisco, September 1990:** Discussant for the “Experiments and Simulations” panel at the annual meeting of the American Political Science Association.
  227. **La Jolla, July 1990:** Lecturer in Public Policy and Survey Methods for the Summer Seminar in U.S. Studies at the Center for U.S.- Mexican Studies at UC San Diego.
  228. **La Jolla, June 1990:** Discussant for the “Conference on Divided Government.”
  229. **Newport Beach, March 1990:** Presented “Voter Information, Direct Democracy and the Likelihood of Majority Rule” for the “Testing the Robustness of Formal Models: Laboratory Experiments in Political Science” panel at the annual meeting of the Western Political Science Association.
  230. **La Jolla, January 1990:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, UC San Diego.
  231. **Ann Arbor, December 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, University of Michigan.
  232. **Durham, December 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, Duke University.
  233. **Stony Brook, November 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, State University of New York at Stony Brook.
  234. **New Brunswick, November 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, Rutgers University.
  235. **Princeton, November 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Politics Princeton University.
  236. **Buffalo, November 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Political Science, State University of New York at Buffalo.
  237. **Austin, November 1989:** Presented “Voter Information, Endorsements and Electoral Outcomes: Insurance Reform in California,” Department of Government, University of Texas, Austin.
  238. **Salt Lake City, March 1989:** Presented “An Alternative Statistical Measure of Racially Polarized Voting” for the “Electoral Statistics: Methods and Applications” panel at the annual meeting of the Western Political Science Association.
  239. **Salt Lake City, March 1989:** Discussant for the “Historical and Political Development of Entering Ethnic Groups” panel at the annual meeting of the Western Political Science Association.

### Media Appearances

I have conducted hundreds of telephone and in-person interviews with print and broadcast journalists.

### Related Activities

- Guest lecturer in Hanes Walton’s “American Political Parties” course. Topic: The Bipartisan Campaign Reform Act.” April 2, 2003, March 17, 2004, April 13, 2005, February 15, 2006.
- Featured speaker, “Meet the Professor” sponsored by the University of Michigan’s Undergraduate Political Science Association, February 11, 2005.
- Initiative and Referendum Institute. National Advisory Board, 2002 – 2004. Board of Scholars, 2004-present.
- Presentation on the Presidential Election for students at Burns Park Elementary School, October 13, 2004.
- Analysis of scientific claims regarding the impact of political advertisements for the U.S. Department of Justice, the Federal Election Commission, and intervenors John McCain, Russell Feingold, Christopher Shays, Martin Meehan, Olympia Stow, and James Jeffords through their counsel for the case of *McConnell v. FEC*.
- Experimentcentral.org & nes2004.org, owner and co-designer.
- Featured in multiple editions of publications such as *Who’s Who in Science and Engineering*, by A.N. Marquis (New Providence, NJ).
- Expert witness in *Aldasoro vs. El Centro School District*, May 1992.
- Expert witness in *Reyes vs. Dinuba (CA)*, May 1992.

- Analysis of alternative methodologies for determination of racial cohesion in voting behavior for the law firm of Aguirre and Mayer in *De Baca v. Board of Supervisors (San Diego County)*, March - May
- Presented “An Analysis of Public Opinion and Voting on State-wide Bond Measures in California, 1980-1990 to the Bond Subcommittee of the (CA) Senate Appropriations Committee and the (CA) Assembly Banking, Finance and Bonded Indebtedness Committee. (San Diego, December 13, 1991)
- Presented “History and Use of Direct Legislation in California” for “Grassroots Democracy in the United States - A US Information Agency Single Country Project for Thailand.” (San Diego, September 1991)
- Analysis of Campaign Contributions to State Legislators in the State of California 1983-1988 for the law firm of Remcho, Johansson and Purcell, May 1989.
- Analysis and projections of Latino registration and population for Sol Del Valle Community Center. April 1988.
- Analysis of voting and registration patterns for Los Angeles Times: “*Hahn Ends Any Doubts - He Will Run for 10th Term,*” February 9, 1988 and “*Upwardly Mobile Latinos Shift Their Political Views,*” December 26, 1987.
- WRUR-FM/AM, Rochester, NY. General Manager, 1985-1986, Business Manager 1984-1985, News Director, 1983-1984.

**Dissertation:** The Effect of Political Information on Direct Democracy Strategies and Outcomes.

Dissertation Committee: Professors Peter C. Ordeshook (Chair), D. Roderick Kiewiet, John O. Ledyard and Richard D. McKelvey. Defense date: 7/6/90.

**Personal:**

Born in 1964 in Buffalo, New York. Married to Elisabeth R. Gerber since 1994.