

## Dan Silverman

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### POSITIONS

Associate Professor, Department of Economics, University of Michigan	2009-present
Assistant Professor, Department of Economics, University of Michigan	2002-2009
Faculty Associate, Survey Research Center, University of Michigan	2004-present
Member, Institute for Advanced Study, Princeton, NJ	2005-2006

### EDUCATION

University of Pennsylvania, Ph.D. in Economics	2002
Harvard University, Kennedy School of Government, M.P.P.	1997
Williams College, B.A. in Political Science, <i>cum laude</i>	1992

### PROFESSIONAL ACTIVITIES

Faculty Research Fellow, NBER	2004-present
Associate Editor, <i>Journal of Public Economics</i>	2008-present
Board of Editors, <i>American Economic Journal – Economic Policy</i>	2009-present

### AWARDS

iHEA Arrow Award, best paper in health economics published in 2008, "Sources of Advantageous Selection: Evidence from the Medicare Insurance Market."	2009
Finalist, NICHCM Health Care Research Award, "Sources of Advantageous Selection."	2009
2007 Banamex Prize for Economics, 2 <sup>nd</sup> place, "Factions and Political Competition."	2008
William Polk Carey Prize for the best dissertation in Economics in the previous year, University of Pennsylvania	2003
Paul Taubman Memorial Prize for Empirical Economics Research, (best empirical study by a graduate student) University of Pennsylvania	2002
Social Science Research Council Fellowship in Applied Economics	1999-2000
Best Master's Thesis, Harvard University, Kennedy School of Government	1997
Carballo Memorial Prize (best research paper on poverty), Harvard University	1997

### GRANTS

Co-PI, NIH, National Institute on Aging R01 AG030841	2007-2010
Co-PI, Social Security Administration and Michigan Retirement Research Center grant.	2006-2007
Co-Investigator, NIH, National Institute on Aging P01 AG026571-01	2005-2008
Co-PI, Social Security Administration and Michigan Retirement Research Center grant.	2005-2006
Robert Wood Johnson Foundation (with Ahmed Khwaja and Frank Sloan)	2004-2007

## GRANTS (contd.)

Economic Research Initiative on the Uninsured Grant, Robert Wood Johnson Foundation and the University of Michigan (with Hanming Fang)	2003-2004
Boettner Center on the Aging Research Grant	2002-2003
Penn Aging Research Center -- NIH, National Institute on Aging, Pilot Grant	2000-2001

## PEER REVIEWED PUBLICATIONS

- "Time-inconsistency and Welfare Program Participation: Evidence from the NLSY" (with Hanming Fang), *International Economic Review* 50(4) (2009), 1043-1077.
- "Are Mature Smokers Misinformed?" (with Ahmed Khwaja, Frank Sloan and Yang Wang), *Journal of Health Economics* 28(2) (2009), 385-397.
- "Sources of Advantageous Selection: Evidence from the Medigap Insurance Market" (with Hanming Fang and Michael Keane), *Journal of Political Economy* 116(2) (2008), 303-350.
- "Consumption Commitments and Employment Contracts" (with Andrew Postlewaite and Larry Samuelson), *Review of Economic Studies* 75(2) (2008), 559-578.
- "Time Preference, Time Discounting, and Smoking Decisions," (with Ahmed Khwaja and Frank Sloan), *Journal of Health Economics* 26(5) (2007), 927-949.
- "Smoking, Wealth Accumulation and the Propensity to Plan," (with Ahmed Khwaja and Frank Sloan), *Economics Letters* 94(1) (2007), 96-103.
- "Distinguishing Between Cognitive Biases: Beliefs vs. Time Discounting in Welfare Program Participation," (with Hanming Fang). *Behavioral Public Finance: An Agenda*, edited by Joel Slemrod and Edward McCaffery, Russell Sage Foundation, (2006), 47-81.
- "Social Isolation and Inequality" (with Andrew Postlewaite), *Journal of Economic Inequality*, 3(3) (2005), 243-262.
- "The Effect of Adolescent Experience on Labor Market Outcomes: The Case of Height" (with Nicola Persico and Andrew Postlewaite), *Journal of Political Economy*, 112(5) (2004), 1019-1053.
- "Street Crime and Street Culture," *International Economic Review*, 45(3) (2004), 761-786.
- "On the Compassion of Time-limited Welfare Programs" (with Hanming Fang), *Journal of Public Economics*, 88(7-8) (2004), 1445-1470.

## OTHER PUBLICATIONS

- "Testing the Mechanisms of Structural Models: The Case of the Mickey Mantle Effect," (with A. Khwaja, H. Fang, M. Keane and M. Salm), *American Economic Review, P&P*, 97(2) (2007), 53-59.
- Review of Francesco Parisi and Vernon L. Smith, eds., "The Law and Economics of Irrational Behavior." *Journal of Economic Literature*, 44 (September) (2006), 728-731.

## WORKING PAPERS AND PAPERS UNDER REVIEW

- "Factions and Political Competition" (with Nicola Persico and J.C. Rodriguez), July 2009.
- "Willpower and the Optimal Control of Visceral Urges" (with Emre Ozdenoren and Steve Salant), September 2009. Revised and resubmitted to the *Journal of the European Economic Association*.
- "Consumption, Retirement and Social Security: Evaluating the Efficiency of Reform that Encourages Longer Careers" (with John Laitner), July, 2008. Revision requested by the *Journal of Public Economics*.
- "Non-Cognitive Skills, Social Success, and Labor Market Outcomes," (with Andrew Postlewaite), March 2006.

## TEACHING AND DEPARTMENT SERVICE

### **University of Michigan**

Mathematics for Economists (Ph.D. level)	2002-2004,2006-2008
Government Expenditure (Ph.D. level)	2002-2004,2006-2009
Government Expenditure (undergraduate)	2006,2009
Associate Chair for Recruiting	2007-present
Co-chair, senior recruiting committee	2009
Department Executive Committee	2003-2004

### PROFESSIONAL ACTIVITIES

Invited Visitor, Program in Psychology and Economics, Department of Economics, UC - Berkeley	Spring 2002, 2008
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### **Recent Department Seminars**

Scheduled: Berkeley (Haas), Iowa State, LSE, Western Ontario	Academic Year 2009-2010
Case Western, Cornell, Duke, Harvard, Maryland, Michigan, MIT, North Carolina, RAND, Washington University (2).	Academic Year 2008-2009
Brown, Johns Hopkins, Toronto, Virginia, Wisconsin.	Academic Year 2007-2008

### **Conference Presentations**

Cowles Conference on Applications of Structural Microeconometrics	June 2009
Conference in Honor of Andrew Postlewaite's 65 <sup>th</sup> Birthday	October 2008
SITE Conference on Theory-Based Micro-Econometric Modeling	July 2008
NBER TAPES conference, Paris	June 2008
Tinbergen Institute, Amsterdam	May 2008
MRRC Researcher Conference	April 2008
NBER Public Economics Meeting	April 2007
American Economic Association, Annual Meeting, Boston, MA	January 2006
SITE Conference on Empirical Approaches to Policy Analysis, Stanford University	July 2005
ERIU Annual Conference, University of Michigan	July 2005
CAM Workshop on Household Choice of Consumption, Housing and Portfolios, Copenhagen, DK	June 2005
American Economic Association, Annual Meeting, Philadelphia, PA	January 2005
ERIU Annual Conference, University of Michigan	July 2004
Winter Meetings of the Econometric Society, San Diego	January 2004
PIER-IER Conference on Crime and Public Policy, UPenn	April 2003
Behavioral Public Finance Conference, USC Law School	February 2003
Society for Economic Dynamics, New York University	June, 2002
Cowles Foundation Conference on Behavioral Economics, Yale Univ.	September, 2001
Inter-University Graduate Student Conference, Columbia University	May, 2001
8 <sup>th</sup> World Congress of the Econometric Society, Univ. of Washington	August, 2000
4 <sup>th</sup> Russell Sage Summer Institute in Behavioral Economics, Berkeley	July, 2000

### **Referee**

Excellence in Refereeing Award, *American Economic Review*, 2008, *Econometrica*, *Economic Journal*, *International Economic Review*, *Journal of Economic Literature*, *Journal of Economic Theory*, *Journal of Political Economy*, *Journal of Public Economics*, *Quarterly Journal of Economics*, *Rand Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, and others.