

## Dan Silverman

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### POSITIONS

Assistant Professor, Department of Economics, University of Michigan	2002-present
Faculty Associate, Survey Research Center, University of Michigan	2004-present
Member, Institute for Advanced Study, Princeton, NJ	2005-2006

### EDUCATION

University of Pennsylvania, Ph.D. in Economics	2002
Harvard University, Kennedy School of Government, M.P.P.	1997
Williams College, B.A. in Political Science, <i>cum laude</i>	1992

### PROFESSIONAL ACTIVITIES

Faculty Research Fellow, NBER	2004-present
Associate Editor, <i>Journal of Public Economics</i>	2008-present

### AWARDS

2007 Banamex Prize for Economics, 2 <sup>nd</sup> place, "Factions and Political Competition."	2008
William Polk Carey Prize for the best dissertation in Economics in the previous year, University of Pennsylvania	2003
Paul Taubman Memorial Prize for Empirical Economics Research, (best empirical study by a graduate student) University of Pennsylvania	2002
Social Science Research Council Fellowship in Applied Economics	1999-2000
Best Master's Thesis, Harvard University, Kennedy School of Government	1997
Carballo Memorial Prize (best research paper on poverty), Harvard University	1997

### GRANTS

Co-PI, NIH, National Institute on Aging R01 AG030841	2007-2010
Co-PI, Social Security Administration and Michigan Retirement Research Center grant.	2006-2007
Co-Investigator, NIH, National Institute on Aging P01 AG026571-01	2005-2008
Co-PI, Social Security Administration and Michigan Retirement Research Center grant.	2005-2006
Robert Wood Johnson Foundation (with Ahmed Khwaja and Frank Sloan)	2004-2007
Economic Research Initiative on the Uninsured Grant, Robert Wood Johnson Foundation and the University of Michigan (with Hanming Fang)	2003-2004
Boettner Center on the Aging Research Grant	2002-2003
Penn Aging Research Center -- NIH, National Institute on Aging, Pilot Grant	2000-2001

## PEER REVIEWED PUBLICATIONS

- "Time-inconsistency and Welfare Program Participation: Evidence from the NLSY" (with Hanming Fang), August 2007. Forthcoming, *International Economic Review*.
- "Sources of Advantageous Selection: Evidence from the Medigap Insurance Market" (with Hanming Fang and Michael Keane), *Journal of Political Economy* **116**(2) (2008), 303-350.
- "Consumption Commitments and Employment Contracts" (with Andrew Postlewaite and Larry Samuelson), *Review of Economic Studies* **75**(2) (2008), 559-578.
- "Time Preference, Time Discounting, and Smoking Decisions," (with Ahmed Khwaja and Frank Sloan), *Journal of Health Economics* **26**(5) (2007), 927-949.
- "Smoking, Wealth Accumulation and the Propensity to Plan," (with Ahmed Khwaja and Frank Sloan), *Economics Letters* **94**(1) (2007), 96-103.
- "Distinguishing Between Cognitive Biases: Beliefs vs. Time Discounting in Welfare Program Participation," (with Hanming Fang). *Behavioral Public Finance: An Agenda*, edited by Joel Slemrod and Edward McCaffery, Russell Sage Foundation, (2006), 47-81.
- "Social Isolation and Inequality" (with Andrew Postlewaite), *Journal of Economic Inequality*, **3**(3) (2005), 243-262.
- "The Effect of Adolescent Experience on Labor Market Outcomes: The Case of Height" (with Nicola Persico and Andrew Postlewaite), *Journal of Political Economy*, **112**(5) (2004), 1019-1053.
- "Street Crime and Street Culture," *International Economic Review*, **45**(3) (2004), 761-786.
- "On the Compassion of Time-limited Welfare Programs" (with Hanming Fang), *Journal of Public Economics*, **88**(7-8) (2004), 1445-1470.

## OTHER PUBLICATIONS

- "Testing the Mechanisms of Structural Models: The Case of the Mickey Mantle Effect," (with Ahmed Khwaja, Hanming Fang, Michael Keane and Martin Salm), *American Economic Review, P&P*, **97**(2) (2007), 53-59.
- Review of Francesco Parisi and Vernon L. Smith, eds., "The Law and Economics of Irrational Behavior." *Journal of Economic Literature*, **44** (September) (2006), 728-731.

## WORKING PAPERS AND PAPERS UNDER REVIEW

- "Factions and Political Competition" (with Nicola Persico and J.C. Rodriguez), March 2008.
- "Willpower and the Optimal Control of Visceral Urges" (with Emre Ozdenoren and Steve Salant), June 2008.
- "Consumption, Retirement and Social Security: Evaluating the Efficiency of Reform that Encourages Longer Careers" (with John Laitner), December, 2006.
- "Are Smokers Misinformed?" (with Ahmed Khwaja and Frank Sloan), October 2006. Revise and resubmit requested by *Journal of Health Economics*.
- "Non-Cognitive Skills, Social Success, and Labor Market Outcomes," (with Andrew Postlewaite), March 2006. Under revision.

## **TEACHING AND DEPARTMENT SERVICE**

### **University of Michigan**

Mathematics for Economists (Ph.D. level) 2002-2004,2006-2007  
Government Expenditure (Ph.D. level) 2002-2004,2006-2007  
Government Expenditure (undergraduate) 2006

Associate Chair for Recruiting 2007-2008  
Department Executive Committee 2003-2004

### **PROFESSIONAL ACTIVITIES**

Invited Visitor, Program in Psychology and Economics, Department of Economics, UC - Berkeley Spring 2002, 2008

### **Recent Department Seminars**

Brown, Johns Hopkins, Toronto, Virginia, Wisconsin. Academic Year 2007-2008

Case Western, Duke, Georgetown, Harvard, Michigan, Michigan State, Northwestern, Penn, Stanford (2), Texas, Washington U. (Olin). Academic Year 2006-2007

Baylor College of Medicine, Columbia, Duke/UNC, Institute for Advanced Study, New York Federal Reserve, NYU, Penn State, Princeton, UCLA, UCSD, Wharton, Williams, Yale Academic Year 2005-2006

Michigan, Minnesota, NYU, Queen's, Yale Academic Year 2004-2005

### **Conference Presentations**

NBER TAPES conference, Paris June 2008

Tilbergen Institute, Amsterdam May 2008

MRRC Researcher Conference April 2008

NBER Public Economics Meeting April 2007

American Economic Association, Annual Meeting, Boston, MA January 2006

SITE Conference on Empirical Approaches to Policy Analysis, Stanford University July 2005

ERIU Annual Conference, University of Michigan July 2005

CAM Workshop on Household Choice of Consumption, Housing and Portfolios, Copenhagen, DK June 2005

American Economic Association, Annual Meeting, Philadelphia, PA January 2005

ERIU Annual Conference, University of Michigan July 2004

Winter Meetings of the Econometric Society, San Diego January 2004

PIER-IER Conference on Crime and Public Policy, UPenn April 2003

Behavioral Public Finance Conference, USC Law School February 2003

Society for Economic Dynamics, New York University June, 2002

Cowles Foundation Conference on Behavioral Economics, Yale Univ. September, 2001

Inter-University Graduate Student Conference, Columbia University May, 2001

8<sup>th</sup> World Congress of the Econometric Society, Univ. of Washington August, 2000

4<sup>th</sup> Russell Sage Summer Institute in Behavioral Economics, Berkeley July, 2000

### **Referee**

*American Economic Review, Econometrica, Economic Journal, International Economic Review, Journal of Economic Literature, Journal of Economic Theory, Journal of Political Economy, Journal of Public Economics, Quarterly Journal of Economics, Rand Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, and others.*